

COFFEE BOARD OF KENYA

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ANNUAL REPORT, BALANCE SHEET & ACCOUNTS

for the year ended 30th September 1993

1 Statement by the Chairman



Introduction

My statement for the year under review will only highlight general issues. Detailed account of the Board's operations and other activities will be in the main body of the Report and Accounts compiled by the various Heads of Department.

Major Highlights

The early part of the 1992/93 coffee year rolled by smoothly. It was not until 10th October 1992 when new regulations meant to liberalize the industry were announced. The dramatic turn of events required careful handling in order to explain to growers the intricacies involved in the liberalisation process. Various instruments were used to enlighten farmers on the new developments as will be seen later.

Clean coffee of about 76,000 metric tonnes was produced. This gave a realization from the auction of Kshs. 9,402,562,616 with an overall price of Kshs. 5,997.73 per kilogram.

On the international scene, the Board constantly kept abreast of the world market activities. It was represented during the year at various coffee meetings like the ICO, IACO etc. The Board monitored global coffee developments and shared same with planters.

Future Outlook

In spite of the global market and production hiccups Kenya still fared very well. The frost and drought in Brazil, were a blessing to Kenya. The collapse of the quota system paved the way for Kenya to off-load her coffee stocks as will be seen elsewhere in the Annual Report.

The former Central and Eastern Europe are emerging important coffee markets. During the year under review an aggressive campaign was mounted to capture a slice of the market. I am glad to report that a substantial number of coffee dealers from those countries have since toured our facilities and made some very useful contacts. It is expected that Kenya will soon make inroads in that market.

The Federal Republic of Germany has maintained its lead as the largest buyer of Kenya Coffee and the Board has spared no efforts in providing them with top quality coffee. My Board is convinced that farmers will continue producing excellent coffee and we hope when the new economic reforms will be in place, farmers will benefit all the more.

Through the many institutions and agencies which handle coffee matters my Board was able to tackle some difficult issues affecting the marketing of Kenya coffee. This was realised due to the considerable backing of the Government and growers whose continued support is highly appreciated.

I am particularly grateful to the Kenya Planters Co-operative Union (K.P.C.U), the Coffee Research Foundation and the Mild Coffee Trade Association whose contribution to the success of the industry is immeasurable. Indeed the Coffee Research Foundation has the pride of place in the industry for its leading role in research activities.

The Board Members took care of policy formulation in collaboration with the mother Ministry along with the relevant Government Departments and ensured the industry maintained a steady growth within the year under review.

Although the Board Members quite often were faced with what appeared to be insurmountable tasks, I am glad to record my satisfaction with their ability to offer solutions to the many problems that confronted them. On behalf of the entire coffee industry, I thank them. I must also add here that it was a pleasure working with such a group and I look forward to the coming year with high expectations well knowing farmers, consumers and dealer's interests are in good and capable hands.

On the other hand, I am happy to say that the liberalisation programme was carefully managed and we were able to accommodate some of the changes without interrupting the day to day operations. Consequently, farmers were paid regularly during the year under review.

During the same year, the members of staff worked tirelessly and provided the necessary advice to the Board. Above all their personal committent towards improvement of the Board's operations was highly commendable. My special thanks goes to the General Manager and his team for their devotion to duty without which very little would have been achieved.

It is my hope and conviction that the same spirit of co-operation and dedication to duty will prevail in the New Year.

PITHON MWANGI
CHAIRMAN

Committees of the Board 1992/93

A FUNCTIONAL COMMITTEES

(i) *Marketing Committee*

Pithon Mwangi - Chairman
J.N. Zacharia - Member
Washington Nderitu - "
Snr Chief P. Munyingi - "
Marclus Njiru - "
Titus Musyimi - "
J.M. Mugo - "
Achoki Bitengo - "
A.M. Mwangi - "
J.V.S. Herman Gill - "
All Ex-officios

(iii) *Tender Committee*

Pithon Mwangi - Chairman CBK
J.N. Zacharia - Vice-Chairman
A. Bitengo - Member
W. Nderitu - Committee
Chairman
T.M. Musyimi - Member
A.M. Mwangi - "
John Mwiti - "
A.K. Makokha - "
All Ex-officios

(ii) *Executive Committee*

Pithon Mwangi - Chairman CBK
J.N. Zacharia - Vice-Chairman
Snr Chief P. Munyingi - Committee
Chairman
J.M. Mugo - Member
M. Njiru - "
A.M. Mwangi - "
P. Amdany - "
N. Kinyua - "
All Ex-officios

(iv) *Staff Committee*

Pithon Mwangi - Chairman CBK
J.N. Zacharia - Committee
Chairman
W. Nderitu - Member
A.M. Mwangi - "
A. Bitengo - "
M. Njiru - "
Snr Chief P. Munyingi - "
E. Barngetuny - "
All Ex-officios

B. STATUTORY COMMITTEES

(i) *Licencing Advisory Committee*

Pithon Mwangi - Chairman CBK
J. N. Zacharia - Vice-Chairman
T.M. Musyimi - Member
A.M. Mwangi - Committee
Chairman
All Ex-officios

(ii) *Standing Joint Committee*

J.N. Zacharia
H.K. Maingi
J.M. Mugo
All Ex-officios

C. COFFEE BOARD COMMITTEE MEETINGS 1992/93

(i) Marketing Committee

19/3/93 7/7/93

5/5/93 4/8/93

4/6/93 31/9/93

Number of meetings held - 6

(ii) Executive Committee

10/2/93 22/9/93

26/5/93 Number of meetings held - 3

(iii) Tender Committee

23/4/93 16/7/93

27/4/93 Number of meetings held - 3

(iv) Licencing Advisory

19/4/93 15/9/93

23/6/93 Number of meetings held - 3

(v) Full Board Meetings

15/1/93 23/7/93

22/1/93 17/2/93

Number of meetings held - 4

(vi) Special Marketing Committee

7/4/93 11/6/93

Number of meetings held - 2

(vii) Special Full Board Meetings

13/10/92 18/12/92

14/10/92 11/2/93

28/10/92 25/2/93

2/12/92 1/3/93

10/12/92 2/6/93

15/12/92 31/3/93

Number of meetings held - 12

(viii) Special Marketing Committee

7/4/93 11/6/93

Number of meetings held - 2

Members of the Board



Mr. P. Mwangi
Chairman



Mr. J.N. Zachariah
Vice-Chairman



Mr. A.M. Mwangi



Mr. M. Njiru



Snr. Chief P. Muningiri



Mr. T. Musyimi



Mr. W. Nderito



Mr. P.C. Amdany



Mr. A. Bitengo



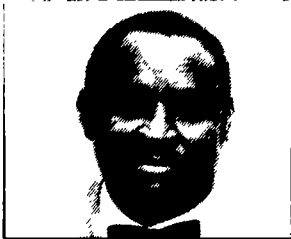
Mr. H. King'ori



Mr. A. Makokha



Mr. J.M. Mugo



Mr. N. Kinyua



Hon. E.K. Barng'etuny



Mr. J. Mwiti



Mr. J.V.S. Herman Gill



Dr. W.O. Opile

2 Statement by the General Manager



General

The year 1992/93 continued to be Quota free year. When the I.C.O. negotiations had collapsed once again on 31st March, 1993. It became clear that quotas were no longer a feasible mechanism in terms of defending coffee prices.

Following the collapse of I.C.O. negotiations in March, Kenya Coffee prices decisively improved for the better due to extremely sensible policies followed by the Board via weekly auctions throughout the year under review.

In July/August, 1993, Association of Coffee Producing Countries (ACPC) formed Coffee Retention Plan (CRP) aimed at withholding some 20 percent of intended export to draw down stocks held by consumers, hence improve coffee prices. Major world producers Kenya inclusive met in Kampala, Bogota and Brasilia where the two accords were signed. The CRP came into effect in 1993.

With coffee production, the year saw a decrease of 15.9% compared to the previous year. However, the coffee quality increased slightly compared to the previous year. This could be attributed to low coffee prices and increase in farm inputs prices which resulted to mismanagement of coffee farms.

Promotion efforts aimed at new markets started bearing fruits as the number of importing non-members increased from eight (8) in 1991/92 to sixteen (16) in 1992/93 year.

Effort was also made to promote Kenya Coffee in the existing countries especially the emerging "Speciality" coffee market in U.S.A.

The year under review also witnessed other activities namely:

- (i) The Inter-African Coffee Organisation held her Annual General Assembly at the I.A.C.O. Headquarters as non-member had extended invitation.
- (ii) The Executive Board of the I.C.O. spent the rest of the year reviewing the budget of I.C.O. and succeeded in reducing the same by some 40% by reducing personnel.
- (iii) A Kenyan delegate Mr. Simon Onchere was elected to be the Chairman of the Council of I.C.O. for the 1993/94 coffee year.

Coffee Deliveries

The total coffee deliveries for 1992/93 year was 75,905 metric tonnes of clean coffee This reflected a decrease of 15.9% from the 1991/92 year which produced 90,322 metric tonnes.

The Cooperative Sector produced 42,426 metric tonnes, while plantation sector produced 32,781 metric tonnes. The balance of 698 metric tonnes were from sweepings and miscellaneous coffee.

Both the Cooperative sector and plantation sector registered a decrease of 18.4% and 12.8% from 1991/92 year respectively. The decrease in production was attributed to mainly low coffee management standards as a result of decline in coffee prices coupled with escalated costs of farm inputs.

Milling, Handling and Storage

Milling of coffee went on uninterrupted throughout the season. At the Boards warehouse there was a total gross stock movement of 3.27 million bags of 60 kgs each. This was made up of receipts of 155,397 bags and despatched of 1,717,000 bags. The 1992/93 crop movement was 3.73% less compared with the previous year.

The peak storage periods were in the months of October and November, 1992, when 562,628 bags and 522,968 bags were in stock respectively.

Kahawa House as usual recorded the highest storage followed by Ghala one and Dandora with 39.36, 30.55 and 15.81 percentage per mode respectively. Yarrow road stores recorded 14.28%.

Sales and Marketing of Coffee

A total of 45 Auctions were held during 1992/93 year with 1,211,622 bags auctioned. The total realisation from the auctions was KShs.9,402,562,616 with an overall auction average price of KShs.5,997.73 per 50 kilogram bag.

This compares with 1,447,371 bags auctioned the previous year which realised KShs.4,335,329,633.60 with an overall auction average price of KShs.2,553.10 per 50 kg bag. There was an improvement in the prices at the Nairobi auctions as indicated by the overall average auction prices during the year under review.

Management of stocks

The stocks held at the beginning of the year amounted to 28,938 tonnes, valued at US\$170,568,950. Production during the year was slightly lower than the previous year. Consequently, by the end of the year, stockholding was also slightly lower than that of the previous year and stood at 37,022 tonnes valued at KShs.87,753,213.

Classification

The year under review saw an increase in coffee quality. In 1992/93 year, 12.05% of its coffee fell within class one and three (1-3) compared to 10.77% in 1991/92 of the same category. Classes four to six (4-6) increased from 62.19% in 1991/92 to 66.20% in 1992/93. The volume of mbuni decreased slightly from 13.4% in 1991/92 to 12.3% in 1992/93.

The Cooperative sector maintained its traditional lead in quality with 17.76% of its coffee falling within classes (1-3) while the plantation sector realised 4.9% of the coffee falling within the same class category. A total of 12,616 outturns were classified during the year under review.

Exports

A total of 1,411,642 bags were exported to all destinations in the 1992/93 coffee year which realised KShs.8,619,049,740 F.O.B. Mombasa.

The member sector of the coffee buying community absorbed 1,233,735 bags while the non-member sector bought 178,183 bags. This compares with the previous year's figures of 1,399,085 bags exported with F.O.B. value of KShs.4,654,977,860. The member sector of the market absorbed 1,257,071 bags while the non-member sector bought 142,014 bags.

The Federal Republic of Germany remained the Chief destination of our coffee with a total of 482,320 bags compared to 599,829 bags the previous year. This was a reduction of 13.9%.

General Outlook

The year under review saw Kenya and other African Coffee producing countries insert a special "Clause" into CRP which although not exempting them from participating, allowed a system of consultation that would ensure inter alia, that the objectives of the CRP are met without prejudice to any participants. The CRP came into effect on 1st October, 1993.

Good coffee payments to planters as a result of economic reforms put in place by the Government encouraged farmers to invest more in coffee farming. The demand for coffee seeds and seedlings increased during the year.

The year 1992/93 saw an increase of 115.8% in Gross Sales Realisation over previous year's performance. The increase in gross sales can be attributed to the liberalised auctioning of coffee in U.S. Dollars.

Management and Senior Staff



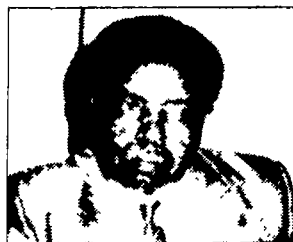
Mr. A. Ole Murunga
General Manager



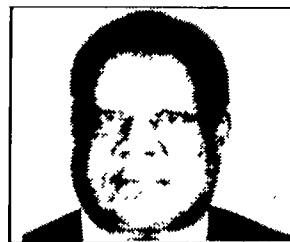
Mr. M.H. Ngutu
Deputy General Manager



Mr. I.N. Kiragu
Financial Controller



Mr. S.G. Munene
Chief Liquorer



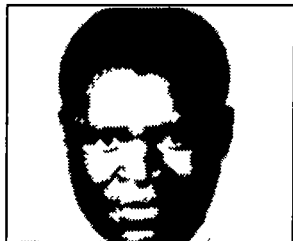
Mr. J. Mutindwa
Warehousing Manager



Mr. S.R. Onchere
Overseas Rep.



Mr. G.G. Otieno
Computer Manager



Mr. G.K. Musoga
Pers. & Adm. Manager



Mr. J.K. Kinoti
Field Service Manager



Mr. P.M. Kivila
Public Relations Manager



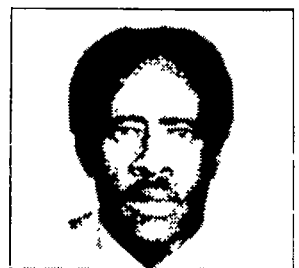
Mr. J.M. Magu
Chief Accountant



Mr. L.P. Mugambi
Senior Marketing Officer



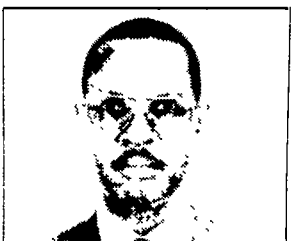
Mr. C. Gatere
Senior Liquorer



Mr. P. Kimani
Senior Adm. Officer



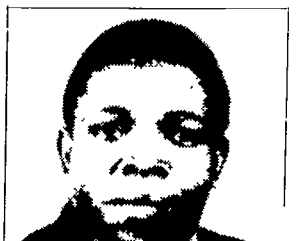
Mr. J.M. Muteti
Internal Auditor



Mr. J.O. Ogallo
Senior Accountant



B. Ndung'u (Mrs)
Snr Executive Officer (L)



Mr. S.K. Karur
Asst. F.S. M.

3 Coffee Production

3.1 General Review

In the year 1992/93 a total of 75,905 metric tons of clean coffee was produced. This was 15.9% lower than 90,322 metric tonnes achieved in 1991/92 year. Both the Cooperatives and the Plantation Sector registered a decline in production from the previous year.

The national average yield per hectare decreased from 565 kgs clean coffee to 474 kgs clean coffee.

At national level classes 1-3 improved from 10.77% in 1991/92 to 12.05% in 1992/93. This is attributed to improvement in coffee prices.

3.2. Weather and its effect

The amount of rainfall received in the year 1992/93 was higher than that of 1991/92. The rainfall was evenly distributed throughout the year.

During the year coffee berry disease, leaf rust and pests infestation was high due to low spray cover.

3.3 Quantities Delivered

A total of 75,905 metric tonnes was realised during the 1992/93 year (Table 2). The Cooperative Sector produced 42,426 metric tonnes while the plantation sector produced 32,781 metric tonnes.

The balance of 698 metric tonnes were sweepings and miscellaneous coffee.

Generally the year 1992/93 registered a decrease in coffee production of 14,417 metric tonnes which was 15.9% lower than 1991/92 crop.

registered a decrease in production of 4,739 metric tonnes which is equivalent to 12.6% from 1991/92 crop.

The Estate Sector also registered a decline in production of 4,739 metric tonnes which is equivalent to 12.6% from 1991/92 crop. The decline in production may be attributed to poor coffee prices in the previous year and high cost of farm inputs.

The annual coffee production per district in the last four years is as shown in tables 3A and 3B. For Cooperative Sector the four leading districts in terms of quantities are as shown below:-

1. Muranga - 8,092m. tonnes
(a decrease of 13.6% from 1991/92 year)
2. Kirinyaga - 5,559m. tonnes
(a decrease of 32.9% from 1991/92 year)
- 3 Nyeri - 5,013m. tonnes
(a decrease of 26.2% from 1991/92 year)
4. Meru Central- 4,843m. tonnes
(a decrease of 26.2% from the 1991/92)

Within the Plantations Sector the three leading coffee growing districts recorded the following figures.

1. Ruiru - 7,732m. tonnes
(a decrease of 8.6% from 1991/92 crop)
2. Thika - 7,518m. tonnes
(a decrease of 3.5% from 1991/92 crop)
3. Lower Kiambu- 6,486m. tonnes
(a decrease of 33.2% from 1991/92 crop)

In the Cooperative Sector, the districts which recorded an increase in production were:-

1. Siaya - 10m. tonnes
(an increase of 400% over 1991/92 crop)
2. Kisumu - 12m. tonnes
(an increase of 100% over 1991/92 crop)
3. South Nyanza- 164m. tonnes
(an increase of 565.2% crop).
4. Kakamega - 294m. tonnes
(an increase of 21.8% over 1991/92 crop).
5. Machakos - 4,003m. tonnes
(an increase of 6.7% over 1991/92 crop)
6. Kisii - 2,168m. tonnes
(an increase of 1.5% over 1991/92 crop)

Within the estate sector a number of district recorded a remarkable increase in production over 1991/92 crop as shown below:-

1. Kisumu - 8m. tonnes
(an increase of 400% over 1991/92 crop)
2. Sotik - 5m. tonnes
(an increase of 400% over 1991/92 crop)
3. Songhor - 58m. tonnes
(an increase of 93.3% over 1991/92 crop)
4. Meru South- 63m. tonnes
(an increase of 90.8% over 1991/92 crop)

5. Kipkaren/Turbo- 20m. tonnes
(an increase of 81.8% over 1991/92 crop)
6. Meru North- 540m. tonnes
(an increase of 71.4% over 1991/92 crop)
7. Kakamega - 5m. tonnes
(an increase of 66.7% over 1991/92 crop)
8. Machakos - 300m. tonnes
(an increase of 53% over 1991/92 crop)
9. Nandi/Baringo- 15m. tonnes
(an increase of 50% over 1991/92 crop)
10. Meru Central- 135m. tonnes
(an increase of 16.4% over 1991/92 crop)
11. Kisii - 15m. tonnes
(an increase of 15.4% over 1991/92 crop)

12. Koru - 94m. tonnes
(an increase of 11% over 1991/92 crop)
13. Embu - 137m . tonnes
(an increase of 9.6% over 1991/92 crop)

This increase in production was attributed to new coffee planting.

The remaining districts in the estate sector had a decline in production. The District with the highest drop are as shown below:-

1. Kajiado - 2m. tonnes
(a decrease of 50% from 1991/92 crop)

2. Ndonyo Sabuk - 1,699m. tonnes
(a decrease of 37.5% crop)
3. Trans Nzoia- 193m. tonnes
(a decrease of 35.67% from
1991/92 crop)

3.4 *Coffee Yield per Hectare*

The national average yield was 474 kgs clean coffee per hectare. This was a decrease of 66 kgs from the previous year equivalent to 12.2% per hectare.

In 1992/93 an average of 860kgs clean coffee per hectare was realised in plantation sector compared to 352kgs clean coffee per hectare realised in the Cooperative Sector. This was 12.9% lower than the previous year while the Cooperative Sector had a decrease of 18.4% from the previous year. Table 4B and 4C show the details of average yield level for each Cooperative and Estate district respectively.

Within the Estates Sector the first four leading coffee districts in terms of yield per hectare were as shown below:-

1. Ruiru	-	1521 Kgs/Hec
2. Thika	-	1249 Kgs/Hec
3. Trans Nzoia-		1240 Kgs/Hec
4. Mitumbiri	-	1192 Kgs/Hec

3.5 *Coffee Quality Performance*

The analysis of coffee quality is shown under tables 5,6,7A and 7B. At the national level classes 1-3 registered an increase from 10.77% in 1991/92 to 12.05% in 1992/93. Classes 4-6 increased from 62.19% in 1991/92 to 66.20% in 1992/93. The volume of mbuni decreased slightly from 13.41% in 1991/92 to 12.3% in 1992/93. Generally, the year 1992/93 saw an increase in mbuni production than the previous year.

The Cooperative Sector maintained its traditional lead in coffee quality with 17.76% of its coffee falling within classes 1-3. While the Estate Sector realised 4.92% of the coffee falling within classes 1-3 category.

It is worth noting that most of estate coffee 78.17% fell between class 4-6 while the Cooperative Sector coffee 57.31% fell in the same class category. In the Cooperative Sector, the first four leading districts in terms of coffee quality were as shown below:-

1.	Kirinyaga	35.09%
2.	Kiambu	29.20%
3.	Nyeri	25.47%
4.	Embu	19.57%

Kirinyaga Cooperatives took the lead in coffee quality followed by Kiambu cooperatives. In Plantation sector, the first four leading coffee districts based on the percentage of coffee in class 1-3 were as shown below:-

1.	Meru Central	18%
2.	Nyeri	10.56%
3.	Upper Kiambu	10.53%
4.	Thika	7.28%

Meru Central plantations took over the lead from Songhor plantations which led during 1991/92 season.

3.6.1 *Programmes and Services - Coffee Research Services*

The Coffee Research Foundation (CRF) continued to undertake coffee research.

The Research Extension linkage was enhanced by the Research Liaison and Advisory Department of C.R.F. Research recommendations were passed on to farmers by the extension agents of the Ministry of Agriculture and CBK field staff.

This was supplemented by technical circulars, Coffee Bulletins and "Kahawa Wiki Hii" Radio Programmes. Farmers field days organised by the Research Liaison Staff reinforced the efforts of extension agents in transmitting the research findings to the coffee farmers. Leaf and soil samples from farmers in various coffee growing districts were analysed and recommendations were given accordingly.

New chemicals from different manufacturing companies were also screened in order to enable the farmers to get the best results.

3.6.2 *Highlights in coffee farming*

There was an increase in coffee hectareage by 546 hectares. During the year 1992/93 coffee production decreased by 14,274 metric tonnes from 1991/92 season.

This was due to poor coffee prices the previous year and high farm input costs. The demand for Ruiru 11 seeds was very low only 1364 Kgs R11 seeds were sold to the farmers during the year. There was no expansion in Robusta coffee hectareage and production.

3.6.3 *Field Services*

The Field Advisory services were provided by our field services staff, the advisory services section of the Coffee Research Foundation and the Ministry of Agriculture Extension Staff. There were also Field Days and shows that were used as means of transmitting the vital farming technology relevant to our coffee farmers all over the country.

In addition to advisory services the Boards field staff continued to issue movement permits and no objection letters to farmers.

The field staff also spent considerable time monitoring seed/seedlings movement, inspecting coffee nurseries with a view to determining the actual demand for Ruiru 11 coffee.

They inspected farms and factories with a view to enforce the coffee cultivation and processing rules. They also compiled field reports on all applications for planters licences, special cases, other categories of licences required by the farmers and data for crop estimates.

The coffee working groups continued to be the main centres for coordinating all the coffee activities at the district level. The Coffee working groups also acted as the Advisory Committees to the Coffee Board of Kenya in matters pertaining to all categories of licences.

3.6.4 *Coffee Processing*

The total operational pulping stations in the Cooperative Sector currently are 850.

In the Estate Sector, the total operational pulping stations currently are 1206 as compared to 1133 in the year 1991/92. In the Cooperative Sector, the two leading districts in number of pulping stations are as shown below:-

1. Murang'a District 139
2. Nyeri District 103

In the Estate Sector, the two leading districts in pulping stations distributions are as shown below:-

1. Kiambu District 612
2. Murang'a District 293

3.6.5 *Other Issues*

Table 9 shows the seed distribution by districts. There was a drop in seed procurement of all varieties. The conventional varieties seed procurement decreased from 1660 Kgs in 1991/92 to 63 Kgs in 1992/93 year. The Ruiru 11 seed procurement decreased from 1494 Kgs in 1991/92 to 1364 Kgs in 1992/93 year.

The number of coffee nurseries rose from 449 in 1991/92 to 470 in 1992/93 year. This may be attributed to farmers willingness to expand their coffee hectarages and to replace conventional varieties with Ruiru 11.

Out of 1368 estates 395 estates (28.9%) had over 50 hectares of coffee. Some 253 estates had coffee hectarages ranging between 21 to 50 hectares (18.49) while a further 720 estates had less than 20 hectares of coffee 52.6% (52.6%).

Cases of applications seeking authority to uproot coffee in favour of other enterprises increased during the year. Some farmers uprooted conventional variety coffee and planted Ruiru 11 variety instead(Tables 1-10).

TABLE 1 RAINFALL INTENSITIES IN COFFEE GROWING AREAS

COFFEE DISTRICTS	AVG*														
	OCT	NOV	DEC	JAN	FEB	MARCH	APRIL	MAY	JUNE	JULY	AUG	SEPT	1992/93	1991/92	1990/91
KISII	306.3	106.5	216.2	76.5	104.8	111.9	123.1	203.1	91.1	72.5	120.5	89.6	135.8	166.8	116.7
KAKAMEGA	125.7	101.2	70.7	55.2	167.6	115.7	76.1	118.6	72.0	15.2	11.8	0.0	77.05	166.8	149.8
BUNGOMA	134.1	19.1	26.9	86.4	110.7	51.7	102.7	285.8	130.4	99.7	125.0	92.4	105.4	55.6	181.4
KERICHO	204.1	96.7	145.2	199.9	64.6	104.5	99.8	199.2	310.4	102.0	78.6	57.1	138.5	163.3	168.7
KITALE	159.1	83.0	64.0	132.0	93.0	50.0	155.0	225.0	166.0	215.0	165.0	95.8	141.9	94.0	93.2
NAKURU	106.6	N/A	N/A	89.0	111.2	9.2	38.9	76.9	80.4	62.1	65.4	38.8	56.6	74.5	65.2
KIAMBU	88.5	136.6	106.5	193.6	76.4	60.1	117.8	40.7	72.5	5.3	4.1	0.8	74.9	58.8	108.0
MURANG'A	119.4	239.9	129.6	168.4	66.4	19.1	234.0	237.5	19.6	19.6	3.5	19.6	104.8	60.5	42.3
NYERI	72.0	39.0	56.2	268.1	141.6	40.0	46.2	84.7	23.5	23.5	8.4	16.3	68.3	63.5	181.9
EMBU	171.3	230.4	208.3	266.3	85.4	59.2	222.1	260.8	230.0	70.2	10.6	15.2	152.9	80.4	152.3
NAIROBI/KABETE	70.5	112.6	86.4	200.1	53.1	61.4	45.9	41.9	61.1	3.5	3.9	0.0	61.7	NR	NR
MERU	257.0	457.5	272.1	370.5	138.5	81.2	258.4	265.1	2.9	2.9	3.0	5.3	172.0	NR	NR
*	46.8	350.1	328.6	273.3	21.4	62.7	43.9	65.5	7.2	0.0	0.3	0.0	99.9	NR	NR
TAITA	61.5	158.1	142.0	2.0	0.4	4.9	146.0	73.0	16.6	13.6	7.7	16.2	53.5	65.0	139.3
MACHAKOS	319.7	115.2	N/A	239.0	96.0	32.3	79.5	42.2	11.6	0.0	1.1	0.0	78.05	48.6	66.7
NANDI	306.5	181.5	65.5	172.5	N/A	67.5	159.6	494.5	N/A	140.1	168.6	44.5	158.2	141.7	NR
KAJIADO	60.4	37.2	105.0	169.5	46.6	0.0	17.6	12.4	9.5	0.0	N/A	0.0	38.2	NR	NR
SIAYA	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	71.2	NR
NAROK	147.3	N/A	105.5	144.0	161.7	92.2	99.8	184.5	54.7	27.0	NR	27.0	98.1	NR	NR
KIRINYAGA	78.3	232.3	120.8	NR	37.5	7.1	231.5	NR	NR	55.9	9.2	NR	96.6	NR	NR
UASIN-GISHU	110.8	7.4	21.4	79.2	63.4	12.0	124.2	171.1	124.8	110.6	163.0	136.6	93.7	NR	NR
BARINGO	106.4	71.8	76.8	145.2	155.0	3.6	75.8	176.3	120.3	113.9	22.3	65.6	94.4	NR	NR
NYAMIRA	192.4	106.7	175.3	122.3	121.8	62.7	232.6	212.6	112.7	0.0	23.7	9.9	114.8	NR	NR
WEST POKOT	191.1	70.5	42.8	82.0	82.0	7.2	96.9	443.6	156.5	133.6	72.4	79.9	125.5	78.9	145.9
THARAKA NITTHI	111.1	331.1	238.6	261.7	162.5	21.1	239.0	160.3	5.0	15.0	0.0	0.0	128.8	NR	NR
MAKUENI	NR	301.05	NR	294.6	257.7	4.0	32.5	62.9	18.4	0.0	0.0	0.0	80.9	NR	NR

AVG* - Monthly Average

TABLE 2: PRODUCTION SECTOR

1999/89 TO 1992/93
(IN METRIC TONNES)

SECTOR	1992/93	1991/92	1990/91	1989/90	1988/89
COOPERATIVES	42,426	51,977	51,411	69,483	78,340
ESTATES	32,781	37,584	35,160	34,358	38,649
SWEEPING/MISC.	698	761	720	704	660
NATIONAL TOTALS	75,905	90,322	87,291	104,543	117,649

TABLE 3A: ESTATES QUANTITIES PRODUCED BY INDIVIDUAL DISTRICTS
1992/93 COMPARED TO THREE PREVIOUS YEARS (IN METRIC TONNES)

CBK REF	ESTATES	1992/93	1991/92	1990/91	1989/90
AA	LOWER KIAMBU	6,486	7,147	7,949	7,534
AB	THIKA	7,518	7,789	7,818	6,868
AC	RUIRU	7,732	8,455	6,874	6,027
AD	MITUBIRI	2,187	3,275	2,660	2,806
AE	MAKUYU	1,260	1,643	1,543	1,665
AF	DONYO SABUK	1,699	2,722	2,412	2,379
AG	NYERI	1,627	1,509	1,372	1,768
AH	LIMURU	57	64	64	104
AI	UPPER KIAMBU	1,214	1,887	1,202	1,504
AJ	KIRINYAGA	156	211	155	172
BA	MERU NORTH	540	315	271	304
BB	MERU CENTRAL	135	116	108	45
BC	MERU SOUTH	63	33	14	7
BD	EMBU	137	125	107	127
BF	MACHAKOS	300	196	384	311
CA	NAKURU	940	1,184	1,240	1,580
CB	TRANS-NZOIA	198	308	258	391
CC	SONGHOR	58	30	38	35
CD	SOTIK	5	1	2	2
CE	TURBO/KIPKAREN	20	11	38	42
CF	NANDI/BARINGO	15	10	1	16
CG	KORU	94	85	115	121
CH	PORT TERNAN	70	100	154	174
CI	LUBWA KIPKELION	55	66	101	85
CJ	KAJIADO	2	4	4	3
CK	NAROK	0.1	0	0	0
CL	LAIKIPIA	4	7	3	4
DA	KAKAMEGA	5	3	5	7
DB	BUNGOMA	26	27	25	13
DC	BUSIA	2	0	12	0
EA	KISUMU	8	2	9	0
EB	KISII	15	13	15	2
EC	SOUTH NYANZA	4	10	11	5
FA	KABETE	149	238	196	254
	SUB TOTAL	32,781	37,584	35,160	34,356

**TABLE 3B: COOPERATIVE QUANTITIES PRODUCED BY INDIVIDUAL
DISTRICTS 1992/93 COMPARED TO THREE PREVIOUS
YEARS (IN METRIC TONNES)**

CBK REF	COOPERATIVE	1992/93	1991/92	1990/91	1989/90
XAA	KIAMBU	3,437	4,593	4,071	7,342
XAB	MURANG'A	8,092	9,361	8,610	14,198
XAC	NYERI	5,013	6,118	4,792	10,120
XAD	KIRINYAGA	5,559	8,282	7,089	9,302
XBA	MERU NORTH	537	855	985	1,417
XBB	MERU CENTRAL	4,843	6,560	7,582	7,423
XBC	MERU SOUTH	2,709	3,761	3,732	3,354
XBD	EMBU	3,737	4,074	4,539	4,499
XBE	MACHAKOS	4,003	3,752	4,927	5,083
XBF	KITUI	0.8	4	5	4
XCA	NAKURU	1	25	16	14
XCB	WEST POKOT	8	15	5	3
XCC	KAJADO	6	6	6	6
XCD	BARINGO	73	122	105	77
XCE	KERICHO	193	262	178	229
XCF	NANDI	62	82	67	69
XCH	LAIKIPIA	8	20	12	21
XCI	TRANS-NZOIA	12	-	-	-
XDA	BUNGOMA	1,456	1,568	1,679	2,576
XDB	KAKAMEGA	297	229	326	436
XDC	BUSIA	12	0	42	75
XEA	KISII	2,168	2,136	2,394	2,796
XEB	SOUTH NYANZA	164	105	23	283
XEC	SIAYA	10	2	6	13
XED	KISUMU	12	6	9	17
XGA	TAITA	14	39	21	26
SUB TOTAL		42,426	51,977	51,411	69,383
SUB TOTAL		32,781	37,584	37,584	34,256
GRAND TOTAL		75,207	89,561	89,561	103,739

TABLE 4A: ESTIMATED YIELD PER HECTARE IN (HA) IN KGS

SECTOR	MATURE COFFEE AREA (HA)	PRODUCTION 1992/93 (TONS)	YIELD PER HA (IN KGS)			
			1992/93	1991/92	1990/91	1989/90
COOPERATIVE	120,563	42,426	352	432	420	592
ESTATE	38,160	32,781	860	860	930	902
NATIONAL	158,718	75,207	474	474	540	751

TABLE 4B: COOPERATIVES: ESTIMATED YIELD PER HECTARE BY DISTRICT

DISTRICT	MATURE COFFEE AREA (HA)	TOTAL YIELD (TONNES) 1992/93	AVERAGE YIELD PER HECTARE (IN KGS)			
			1992/93	1991/92	1990/91	1989/90
KIAMBU	13,158	3,437	261	349	310	560
MURANG'A	15,950	8,092	507	587	540	1059
NYERI	10,660	5,013	470	574	450	1013
EMBU	8,612	3,737	434	473	550	561
KINYAGA	9,500	5,559	585	872	750	1009
KISII	5,550	2,168	391	385	330	389
BUNGOMA	5,070	1,456	305	309	370	637
KAKAMEGA	1,500	297	198	153	220	332
TAITA	280	14	53	139	80	46
MACHAKOS	12,175	4,003	329	308	400	417
SOUTH NYANZA	1,575	164	105	67	130	188
KITUI	16	8	53	250	110	89
KERICHO	531	193	304	493	340	339
KAJIADO	44	6	126	136	140	136
BARINGO	506	73	146	241	210	377
KISUMU	144	12	84	42	60	-
NANDI	832	62	74	155	130	151
WEST POKOT	63.1	8	124	375	125	91
MERU CENTRAL	16,733	5,843	349	392	450	430
MERU SOUTH	9,300	3,709	399	404	400	349
MERU NORTH	7,352	537	73	116	130	198
SIAYA	150	10	100	13	50	-
BUSIA	280	12,278	43	0	150	401
LAIKIPIA	73	8	112	174	170	241
NAKURU	509	1	2	49	40	20
TOTAL	120,563	42,426	352	432	265	592

TABLE 4C: ESTATE: ESTIMATED YIELD PER HECTARE BY DISTRICT

DISTRICT	AREA UNDER MATURE COFFEE (HEC)	TOTAL YIELD (1992/93) METRIC TONS	YIELD PER HECTARE (IN KGS)			
			1992/93	1991/92	1990/91	1989/90
UPPER KIAMBU	2,750	1,214	441	686	440	457
LOWER KIAMBU	8,067.78	7,732	958	889	1,000	901
THIKA	6,020	7,518	1,249	1,294	1,310	1,124
RUIRU	5,085	7,732	1,521	1,663	1,360	1,179
MITUBIRI	1,843	2,197	1,192	1,777	1,450	1,523
MAKUYU	1,896	1,260	665	869	820	880
DONYO SABUK	2,162	1,699	786	259	1,120	1,100
NYERI	1,753	1,627	928	861	790	1,033
KABETE	460	149	323	517	430	502
LIMURU	200	57	287	320	320	446
MACHAKOS	600	300	500	327	650	568
SONGHOR	261	58	223	115	150	134
NAKURU	2,606	940	361	454	480	650
TURBO/KIPKAREN	130	20	157	85	300	323
KORU	100	95	946	850	1,500	1,090
FORT-TERNAN	875	70	80	114	180	199
LUBWA (KIPKELION)	226	55	244	0	450	367
NANDI	86	15	177	128	20	127
MERU CENTRAL	129	135	1,045	899	850	608
MERU SOUTH	96	63	653	344	160	269
MERU NORTH	510	540	1,059	627	700	944
KIRINYAGA	315	156	494	681	520	329
EMBU	309	137	443	424	390	559
BUNGOMA	50	26	512	587	480	64
KISII	25	14	572	520	600	-
KAJIADO	9	2	278	444	340	-
SOUTH NYANZA	15	3.9	266	667	730	-
SOTIK	14	5	332	71	140	-
TRANS-NZOIA	1,451	198	1,240	212	180	397
KAKAMEGA	21	5	231	143	240	-
KISUMU	9	8	934	222	1,000	-
LAIKIPIA	7	4	608	1,000	430	-
BUSIA	24	2,033	85	0	670	-
NAROK	5	1	24	-	-	-
TOTAL	38,160	32,782	859	987	602	902

**TABLE 5: SUMMARY OF QUALITY PERFORMANCE
BY SECTOR 1988/89 - 1992/93**

CLASS PERCENTAGE COMPOSITION

SECTOR	CLASS	1992/93	1991/92	1990/91	1989/90	1988/89
COOPERATIVES	1-3	17.76	15.60	16.51	22.07	17.85
	4-6	57.31	53.76	58.13	50.56	54.48
	7-10	8.26	12.37	7.61	4.83	5.99
	MBUNI	16.67	18.27	17.76	22.54	21.68
ESTATES	1-3	4.92	4.29	3.53	4.45	8.83
	4-6	78.17	74.49	80.45	79.18	79.76
	7-10	10.17	14.47	8.53	7.52	7.65
	MBUNI	6.74	6.66	7.49	8.84	7.76
NATIONAL	1-3	12.05	10.77	11.14	16.13	13.47
	4-6	66.20	62.19	67.13	60.04	62.70
	7-10	9.45	13.63	8.17	5.88	6.80
	MBUNI	12.30	13.41		17.98	17.02

TABLE 6: QUALITY DEPICTED BY COFFEE GRADE %

COFFEE GRADE	1992/93	1991/92	1990/91	1989/90	1988/89
PB	01.48	1.33	1.80	2.21	2.00
AA	15.79	11.9	18.48	23.84	20.78
AB	43.49	40.30	40.83	37.62	38.86
C	09.40	10.15	7.45	5.79	6.96
E	00.18	0.21	0.36	0.45	0.45
TT	03.45	3.41	3.60	3.49	4.16
T	01.80	2.13	1.58	0.93	2.15
UG	12.08	17.07	12.24	7.71	0.01
F		-	-	-	7.63
MBUNI	12.27	13.45	13.66	17.96	17.00
ROBUSTA	00.06				
TOTAL	100.00	100.00	100.00	100.00	100.00

TABLE 7A: COOPERATIVE: COFFEE PERFORMANCE

BY DISTRICT 1991/92 - 1992/93

CLASS PERFORMANCE %

DISTRICT	1992/93				1991/1992			
	1-3	4-6	7-10	MBUNI	1-3	4-6	7-10	MBUNI
KIAMBU	29.20	41.84	8.41	20.55	20.65	44.52	10.32	24.70
MURANG'A	10.40	65.73	11.67	12.20	20.77	53.93	10.78	14.61
NYERI	25.47	57.19	5.34	18.00	29.68	47.02	18.21	38.91
KIRINYAGA	35.09	42.63	6.84	15.44	24.68	47.45	9.00	18.87
MERU NORTH	14.02	70.85	11.50	3.63	0.90	63.64	21.34	14.12
MERU CENTRAL	19.56	63.36	6.78	10.30	7.03	61.00	21.28	10.69
MERU SOUTH	4.90	76.13	6.14	12.30	0.54	60.89	23.72	14.84
EMBU	19.57	57.74	6.33	16.36	19.63	51.82	10.02	18.53
MACHAKOS	14.28	51.39	3.16	31.17	0.93	58.18	15.07	25.82
KITUI	0.00	0.00	0.00	100.00	-	-	-	-
NAKURU	0.00	40.27	22.87	36.86	0.00	24.61	0.46	74.93
WEST POKOT	5.51	32.56	1.74	60.19	0.00	36.16	3.67	60.17
KAJIADO	0.00	40.05	3.85	56.10	0.00	36.63	1.20	62.17
BARINGO	0.00	52.06	7.16	40.78	0.00	42.26	5.38	52.36
KERICHO	0.00	63.69	6.51	29.80	7.00	57.20	5.53	30.23
NANDI	0.11	46.30	9.35	44.24	0.00	51.06	5.76	43.18
LAIKIPIA	0.00	0.00	0.00	100.00	0.00	0.00	6.61	93.39
BUNGOMA	0.00	63.23	23.11	13.66	0.00	69.16	16.79	14.05
KAKAMEGA	0.00	44.82	15.14	40.04	0.00	40.17	7.33	52.50
BUSIA	0.00	0.00	0.00	100.00	-	-	-	-
KISII	0.00	70.39	13.15	16.46	0.00	66.00	7.08	26.92
SOUTH NYANZA	0.00	63.79	6.70	29.51	0.00	46.11	7.85	46.04
SIAYA	0.00	0.00	0.00	100.00	0.00	6.50	2.85	90.65
KISUMU	0.00	1.00	0.01	98.99	0.00	3.09	0.80	96.11
TAITA	0.00	78.98	8.24	12.78	35.58	39.88	3.04	23.50
TRANS-NZOIA	0.00	49.00	6.42	44.58	-			
UASIN-GISHU	0.00	0.00	0.00	0.00	-			

TABLE 7B: ESTATES: COFFEE PERFORMANCE

BY DISTRICT 1991/1992 - 1992/93

CLASS PERFORMANCE %

DISTRICT	1992/1993				1991/1992			
	1-3	4-6	7-10	MBUNI	1-3	4-6	7-10	MBUNI
UPPER KIAMBU	10.53	64.74	21.91	2.82	10.44	69.83	17.73	2.00
LOWER KIAMBU	4.66	76.69	11.39	7.26	3.97	74.65	12.48	8.89
THIKA	7.28	80.25	8.56	3.91	5.45	75.99	13.42	5.14
RUIRU	4.71	84.95	6.99	3.35	4.66	76.99	11.79	2.76
MITUBIRI	0.38	82.80	10.80	6.02	0.27	75.97	18.42	5.34
MAKUYU	0.00	83.45	10.79	5.76	0.07	69.73	24.93	5.27
DONYO SABUK	0.00	76.07	12.05	11.88	0.00	68.34	23.80	7.86
NYERI	10.56	67.03	14.94	7.47	13.21	73.16	8.46	5.17
LIMURU	0.00	75.55	13.55	10.90	9.45	63.16	13.82	13.57
KABETE	2.90	79.31	9.16	8.63	4.62	72.79	13.88	8.71
MACHAKOS	3.00	59.34	8.92	28.74	0.00	55.34	16.27	28.39
TRANS-NZOIA	0.00	62.99	16.92	20.61	0.00	64.94	13.28	21.78
SONGHOR	0.00	64.14	3.98	31.88	30.59	39.65	2.42	27.34
NAKURU	4.82	71.07	16.61	7.50	3.47	75.52	13.19	7.82
TURBO/KIPKAREN	0.00	75.99	7.01	17.00	0.00	69.11	15.70	15.79
NANDI	0.00	46.23	17.20	36.57	0.00	39.56	27.21	33.23
KORU	0.00	78.32	6.68	15.00	0.00	66.96	15.02	18.02
FORT TERNAN	0.00	82.12	6.51	11.37	0.00	79.82	7.06	13.12
KERICHO	-	-	-	-	0.00	76.56	1.70	21.74
SOUTH NYANZA	0.00	18.01	13.24	68.75	0.00	29.75	10.80	59.45
LAIKIPIA	0.00	77.49	7.36	15.15	0.00	53.38	19.66	26.96
KIRINYAGA	2.36	63.50	8.13	26.01	7.45	54.73	8.48	29.34
EMBU	3.92	60.45	22.47	13.16	15.64	51.28	11.79	21.29
BUNGOMA	0.00	22.58	3.06	74.36	0.00	19.82	7.57	72.29
SOTIK	0.00	68.77	10.62	20.61	0.00	95.79	4.21	0.00
MERU SOUTH	0.00	54.27	3.62	42.11	0.00	45.68	15.38	38.94
MERU CENTRAL	18.00	31.84	4.51	45.65	0.00	28.31	7.34	64.35
MERU NORTH	0.00	68.13	5.35	26.52	0.00	62.57	9.16	28.27
KAJIADO	0.00	74.99	3.01	22.00	0.00	81.33	9.65	9.02
KAKAMEGA	0.00	79.54	17.68	2.78	0.00	77.35	22.65	0.00
KISII	0.00	84.59	5.26	10.15	0.00	77.67	13.98	8.35
BUSIA	0.00	0.00	0.00	100.00	-	-	-	-
KISUMU	0.00	45.06	0.90	54.04	-	-	-	-
LUBWA/KIPKELIO	0.00	71.39	3.35	25.26	-	-	-	-
NAROK	0.00	47.54	30.33	22.13	-	-	-	-

TABLE 8: FACTORY DISTRIBUTION

DISTRICT	OPERATING PULPING STATIONS		APPROVED/UNDER CONSTRUCTION		
	COOPERATIVE	ESTATES	PRIVATE	COOPERATIVES	TOTAL
KIAMBU	69	612	0	0	0
MURANGA	139	293	0	0	0
NYERI	103	45	18	0	18
NYABENE	28	4	1	0	1
MERU	94	8	0	1	1
THARAKA NITHI	54	13	0	2	2
EMBU	52	17	3	0	3
KISII	59	1	0	0	0
NYAMIRA	18	1	0	0	0
BUNGOMA	19	10	0	0	0
TAITA	7	0	0	0	0
KAKAMEGA	5	2	0	1	1
MACHAKOS	51	38	0	0	0
HOMABAY	6	0	0	0	0
MIGORI/KURIA	5	0	0	0	0
SIAYA	2	0	0	0	0
KISUMU	2	2	0	0	0
KIRINYAGA	71	43	2	0	2
KITUI	2	0	0	0	0
NANDI	7	2	0	0	0
BARINGO	7	2	2	0	2
KERICHO	15	6	0	0	0
WEST POKOT	1	0	0	0	0
KAJIADO	2	0	0	0	0
LAIKIPIA	0	0	0	0	0
UASIN GISHU	0	1	1	0	1
TRANS-NZOIA	3	33	0	0	0
NAKURU	3	71	0	0	0
BUSIA	0	0	0	0	0
MT.ELGON	6	2	0	0	0
MAKWENI	10	0	1	0	1
ELGEYO MARAKWET	0	0	0	0	0
VIHIGA	10	0	0	0	0
TOTAL	850	1206	28	4	32

TABLE 9: SEED MOVEMENT (KGS) BY DISTRICT 1992/93

DISTRICT	K7, SL28, SL34	RUIRU 11	LICENCED COFFEE NURSERIES
KIAMBU	26	177.0	46
MURANG'A	15	126.0	65
NYERI	-	203.0	35
LIMURU	-	-	UNDER KIAMBU
KABETE	-	-	UNDER KIAMBU
RUIRU	-	-	UNDER KIAMBU
MAKUYU	-	-	UNDER KIAMBU
MITUMBIRI	-	-	UNDER KIAMBU
MACHAKOS	-	5	25
DONYO SABUK	-	-	3
KITUI	-	-	3
EMBU	-	23	18
KIRINYAGA	-	81	11
NAKURU	-	10	15
TRANS-NZOIA	12	41	34
KISII	-	274	23
HOMABAY	10	-	18
MIGORI/KURIA	-	-	-
KAKAMEGA	-	-	11
BUNGOMA	10	63	34
ELGEYO MARAKWET	-	-	8
KISUMU	-	5	4
TAITA	-	5	2
NANDI	-	10	13
LAIKIPIA	-	-	4
NAROK	-	-	1
BARINGO	-	8	1
WEST POKOT	-	-	3
KWALE	-	-	1
KERICHO	-	-	18
KAJIADO	-	-	2
SIAYA	-	-	3
UASIN GISHU	-	-	2
NAIROBI	-	17	-
NYAMIRA	-	292.0	UNDER KISII
MERU	-	-	48
NYAMBENE	-	-	UNDER MERU
THARAKA NITHI	-	-	UNDER MERU
KIPKELION	-	-	4
FORT TERNAN	-	-	4
KORU	-	-	8
BUSIA	-	-	-
VIHIGA	-	4	-
MT. ELGON	-	10	-
TOTAL	73	1,364	470

TABLE 10: ESTATES DISTRIBUTION BY SIZE (ACRES) AND DISTRICT

REF NO.	DISTRICT	OVER 50	20 TO 50	LESS THAN 20	TOTAL
AI	UPPER KIAMBU	16	7	26	49
AA	LOWER KIAMBU	75	82	277	434
AB	THIKA	64	31	123	218
AC	RUIRU	49	6	16	71
AD	MITUMBIRI	22	4	2	28
AE	MAKUYU	26	1	5	32
AF	DONYO SABUK	10	3	4	17
AG	NYERI	22	9	23	54
FA	KABETE	6	4	15	25
AH	LIMURU	4	5	4	13
BF	MACHAKOS	5	10	9	24
CB	TRANS-NZOIA	20	20	49	89
CC	SONGHOR	12	30	3	45
CD	SOTIK	0	0	1	1
CA	NAKURU	40	9	29	78
CE	TURBO/KIPKAREN	1	9	29	78
CF	NANDI	1	6	7	14
CG	KORU	1	2	5	8
CH	PORT TERNAN	5	2	5	12
CI	LUMBWA/KIPKELION	3	3	4	10
DA	KAIMOSI	0	1	1	2
CL	LAIKIPIA	1	0	2	3
BA, BB, BC	MERU	5	2	17	24
AJ	KIRINYAGA	4	2	29	35
BD	EMBU	1	4	14	19
DB	BUNGOMA	0	1	10	11
CJ	KAJIADO	0	0	3	3
EC	SOUTH NYANZA	0	0	3	3
CK	NAROK	0	0	1	1
EB	KISII	0	0	1	2
CM	BARINGO	2	0	0	2
ED	SIAYA	2	0	3	5
	TOTAL	395	253	720	1,368

4 Coffee Market Report 1992/93

4.1 *Nairobi Auctions*

A total of 45 auctions were held in the coffee year 1992/93 with 1,311,622 bags auctioned. The total realisation from the auctions was KShs.9,402,562,616 with an overall auction average price of KShs.5,997.73 per 50 kilogrammes. This compares with 1,439,904 bags auctioned the previous year (1991/92) which realised KShs.4,355,329,633 with an overall auction average price of KShs.2,520.61 per 50 kilogrammes. This represents a decrease of 9.7% in quantity sold and an increase of 115.8% in gross sales realisation over previous year's performance. This remarkable performance in terms of value can be credited to the liberalised auctioning of coffee in US dollars which started with sale No.4 of October 27, 1992 (Table 1:1 & 1:2).

4.2 *Exports*

A total of 1,411,642 bags were exported to all destinations in the 1992/93 coffee year which realised KShs.8,619,049,740 F.O.B. (Mombasa). The member sector of the market absorbed 1,233,725 bags while the non-member sector bought 178,183 bags. This compares with the previous year's figures of 1,399,085 bags exported with an F.O.B. value of 4,654,977,860 Kenya shillings when the member sector of the market took 1,257,071 bags while the non-member sector bought 142,014 bags.

The Federal Republic of Germany remained the chief destination of our coffee in both sectors, but, with a 13.9% reduced quantity of 482,320 bags compared to 599,829 bags the previous year. Belgium moved from fourth to second position with a

23.5% rise in quantity, while United Kingdom retained third position with an increase of 8.3% in quantity purchased. Sweden fell from second to fourth position with a 10.3% decrease in quantity, while, USA in fifth position made a 60% increase from 63,389 bags the previous year to 101,425 bags in the year under review.

Saudi Arabia maintained its lead in the non-member sector buying 84,676 bags compared to 67,094 bags the previous year. Canada retained second position with 13.2% increase in quantity purchased. South Yemen made a remarkable leap from 566 bags the previous year to 9,784 bags this coffee year. In both sectors, top importers showed high increases in value of coffee bought compared with the previous year (Table 2).

4.3 Top Importers

4.3.1 The Top Five Importers of Kenya Coffee For the Member Sector during the 1992/93 Year are:

Country	Quantity (60Kg Bags)		% Rise/Fall		FOB Value (KP)		% Rise/Fall	
	1992/93	1991/92	+	-	1992/93	1991/92	+	-
GERMANY	482320	559829		13.9	161772033	96919937	66.9	
BELGIUM	113410	91803	23.5		20528725	12454498	64.8	
U.K.	104491	96399	8.3		54276256	19215976	182.4	
SWEDEN	101994	113702		10.3	48419502	21526060	124.9	
U.S.A.	101425	63389	60.0		29495696	10740534	174.6	

4.3.2 The Top Five Importers of Kenya Coffee For the Non-Member Sector during the 1992/93 Year Are:

Country	Quantity (60Kg Bags)		% Rise/Fall		FOB Value (KP)		% Rise/Fall	
	1992/93	1991/92	+	-	1992/93	1991/92	+	-
S. ARABIA	84676	67094	26.2		104433791	6681104	1463.1	
CANADA	19418	17150	13.2		7316376	3414629	114.2	
SUDAN	14950	-	100		1486276	-	100	
TUNISIA	13728	4166	229.5		460337	205439	124	
S YEMEN	9784	566	1628.6		1243478	54526	2180.5	

4.4 Domestic Market

4.4.1 Coffee Houses

During the year under review (1992/93), only Nyeri Coffee House was operational in the first quarter of the year. Seven other coffee houses were merchandised the previous year (1991/92). In that quarter, Nyeri reduced its losses by 24% from KShs.197,325.45 (1991/92) to KShs.150,454.60 (1992/93).

4.4.2 Roasting Plant

The year 1992/93 saw a reduction in the quantity of Kenya Coffee House blend sold to the domestic market from 31,920 kgs to 14,718 kgs realising a

total of KShs.1,824,338 compared to KShs.2,992,000 the previous year, representing a decrease in earnings of 40%.

As for Kahawa No.1, there was an increase in quantity sold from 4,680 kgs to 4,964 kgs realising KShs.340,079.75 compared to KShs.280,000.00 the previous year, representing an increase in earnings of 18%.

The reduced sales of Kenya Coffee House blend is attributed to an economic downturn and the merchandising of all our coffee houses. However, strategies on ways and means to reverse this undesirable trend are underway, and it is hoped that 1993/94 will yield better results.

COFFEE EXPORTS AND THEIR FOB VALUES (MOMBASA)

DESTINATION	1992/93			1991/92		
	QUANTITIES (TONNES)	VALUE (KP)	%VALUE OF TOTAL	QUANTITIES (TONNES)	VALUE (KP)	%VALUE OF TOTAL
GERMANY	28,939	161,772,033	37.54	33,590	96,919,937	41.64
BELGIUM	6,805	20,528,725	4.76	5,508	12,454,498	5.35
U.K.	6,270	51,276,256	12.6	5,784	19,215,976	8.26
SWEDEN	6,120	48,419,502	11.24	6,822	21,526,060	9.25
U.S.A.	6,085	29,495,696	6.85	3,923	10,740,534	4.62
FINLAND	4,869	32,683,206	7.58	5,206	17,415,704	7.48
NETHERLANDS	4,191	15,352,096	3.56	4,237	11,370,678	4.89
SPAIN	3,643	6,992,692	1.62	2,328	3,896,572	1.68
ITALY	1,947	11,608,933	2.69	2,282	7,255,746	3.12
FRANCE	1,840	4,582,814	1.06	707	1,693,203	0.72
SUB-TOTAL (10 COUNTRIES)	70,709	385,711,953	89.5	70,387	202,488,908	87.01
OTHERS	3,315	16,803,042	3.9	5,037	13,542,056	5.81
TOTAL	74,024	402,914,995	93.40	75,424	216,030,964	92.82
NON-MEMBERS	10,691	28,437,492	6.6	8,521	16,717,929	7.18
GRAND TOTAL	84,715	430,952,487	100	83,945	232,748,893	100.00

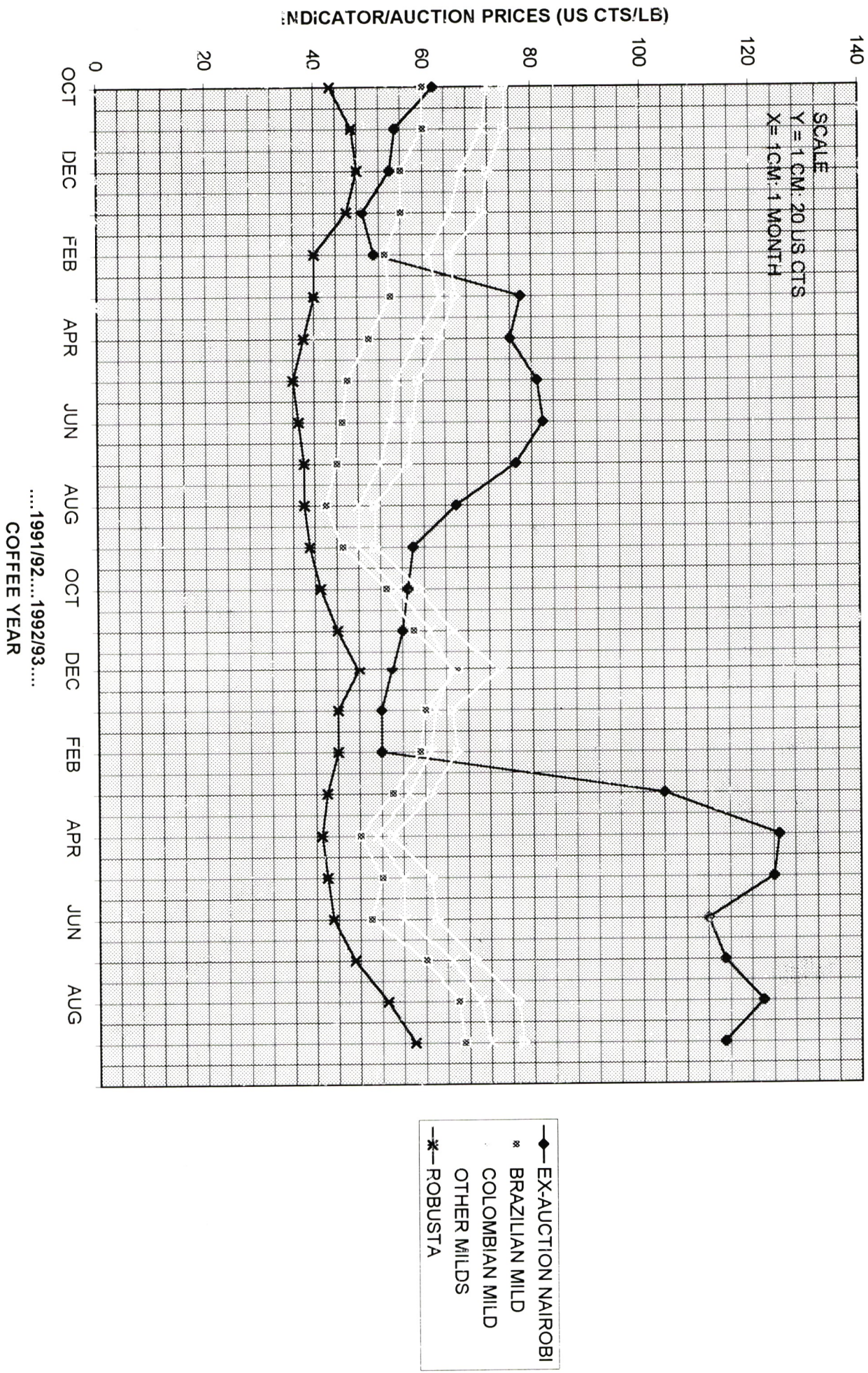
COFFEE SALES FROM THE BOARD'S ROASTING PLANT 1992/93

BLEND	1992/93		1991/92		% RISE/FALL	
	QUANTITY (KG)	VALUE (K.P)	QUANTITY (KG)	VALUE (K.P)	KG	K.POUND
KAHAWA NO.1	4,964	17,004	4,680	14,012	+6	+18
K.C.H.B.	14,718	91,217	31,920	149,567	-54	-40

NAIROBI COFFEE AUCTIONS 1992/93

S.NO.	DATE	S.AVERAGE	KILOS	BAGS	VALUE
1	06.10.92	1,908.62	2,034,480	33,906	77,660,904.00
2	13.10.92	2,165.33	2,134,620	35,577	92,443,044.00
3	21.10.92	2,291.51	2,090,880	34,848	95,825,604.00
OVERALL AVERAGE		2,126.90	6,301,500	105,025	268,053,756.00
4	27.10.92	US\$70.04	1,194,840	19,914	US\$1,673,698.10
5	03.11.92	US\$71.44	1,982,580	33,048	US\$2,832,698.40
6	10.11.92	US\$62.88	2,057,460	34,291	US\$2,587,305.60
7	17.11.92	US\$59.36	2,110,500	35,198	US\$2,530,742.00
8	24.11.92	US\$64.64	2,067,420	34,457	US\$2,673,519.60
9	01.12.92	US\$63.65	2,132,000	35,728	US\$2,713,883.80
10	08.12.92	US\$63.37	2,026,570	34,116	US\$2,568,349.60
11	12.01.93	US\$66.30	2,085,660	35,652	US\$2,765,476.80
12	19.01.93	US\$61.89	2,070,620	35,426	US\$2,880,787.90
13	26.01.93	US\$47.40	2,082,426	35,893	US\$1,974,034.28
14	02.02.93	US\$47.18	2,094,150	35,557	US\$1,975,947.80
15	09.02.93	US\$48.25	2,070,450	34,920	US\$1,997,802.40
16	16.02.93	US\$46.52	2,084,310	34,797	US\$1,939,215.20
17	23.02.93	US\$58.08	2,082,930	34,979	US\$2,419,188.40
18	02.03.93	US\$136.65	1,522,155	25,521	US\$4,159,978.28
19	09.03.96	US\$86.58	1,594,680	26,578	US\$2,759,415.60
20	16.03.93	US\$83.54	1,609,740	26,829	US\$2,689,377.60
21	23.03.93	US\$115.78	1,507,860	25,131	US\$3,489,691.60
22	30.03.93	US\$119.86	1,073,576	17,976	US\$2,585,470.10
23	06.04.93	US\$128.10	1,177,764	19,629	US\$2,916,498.52
24	14.04.93	US\$128.82	1,187,940	19,799	US\$3,060,607.20
25	20.04.93	US\$171.75	1,191,480	19,858	US\$3,410,553.60
26	27.04.93	US\$148.82	1,504,145	25,069	US\$4,410,953.00
27	04.05.93	US\$141.89	1,534,080	25,568	US\$4,353,332.40
28	11.05.93	US\$134.74	1,469,080	24,512	US\$3,958,978.20
29	16.05.93	US\$148.19	1,798,080	29,968	US\$5,329,021.20
30	25.05.93	US\$140.94	1,770,660	29,511	US\$4,909,968.00
31	02.06.93	US\$128.95	1,797,060	29,951	US\$4,619,177.40
32	08.06.93	US\$104.56	1,949,820	19,115	US\$4,857,300.00
33	15.06.93	US\$189.59	1,972,080	32,868	US\$5,505,670.80
34	22.06.93	US\$139.75	2,093,460	34,891	US\$5,851,096.80
35	29.06.93	US\$102.89	2,091,820	34,697	US\$4,262,980.00
36	06.07.93	US\$121.05	2,097,720	34,962	US\$5,078,283.60
37	13.07.93	US\$188.94	2,145,420	35,757	US\$5,961,687.60
38	20.07.93	US\$122.84	2,133,420	35,557	US\$5,219,941.20
39	27.07.93	US\$127.61	2,145,019	35,782	US\$5,474,536.60
40	03.08.93	US\$182.28	2,100,900	35,015	US\$5,558,180.40
41	31.08.93	US\$147.81	2,186,900	35,615	US\$6,308,222.40
42	07.09.93	US\$110.44	2,140,080	35,668	US\$4,726,728.20
43	14.09.93	US\$109.18	2,128,740	35,479	US\$4,646,418.00
44	21.09.93	US\$98.88	2,115,660	35,281	US\$4,181,768.40
45	29.09.93	US\$108.69	2,128,500	35,475	US\$4,414,110.00
OVERALL AVERAGE		US\$100.87	78,384,366	1,311,622	US\$158,129,719.08

MONTHLY AVERAGE/AUCTION PRICES (US CTS/LB) - 1992/93



MONTHLY I.C.O. INDICATOR PRICES SINCE OCTOBER 1991

1991	COLOMBIAN MILDS	OTHER MILDS	BRAZILIAN ARABICAS	ROBUSTAS
OCTOBER	81.50	84.99	63.50	45.60
NOVEMBER	80.00	79.61	65.00	47.61
DECEMBER	78.00	74.83	61.00	50.54
1992				
JANUARY	78.40	72.99	62.03	49.44
FEBRUARY	71.75	67.88	58.05	43.22
MARCH	73.67	69.96	59.60	43.08
APRIL	69.55	65.23	54.94	42.32
MAY	64.93	60.14	51.11	38.79
JUNE	64.10	58.38	49.08	38.07
JULY	62.50	57.68	48.53	39.60
AUGUST	56.49	52.42	46.40	39.92
SEPTEMBER	56.18	52.73	49.43	42.39
OCTOBER	64.77	61.40	59.64	45.50
NOVEMBER	71.72	67.36	64.64	49.08
DECEMBER	81.52	77.46	74.39	52.09
1993				
JANUARY	71.61	68.66	67.13	48.13
FEBRUARY	72.45	67.46	66.34	48.25
MARCH	67.07	62.77	62.60	46.86
APRIL	59.77	56.88	54.92	45.51
MAY	67.35	61.48	57.26	46.91
JUNE	68.13	61.61	55.70	47.65
JULY	76.40	71.46	65.76	50.39
AUGUST	84.18	76.56	73.25	59.29
SEPTEMBER	86.58	79.87	75.58	63.44
OCTOBER	83.02	75.05	71.65	60.05
NOVEMBER	85.56	77.07	74.20	62.53
DECEMBER	87.33	80.00	74.51	62.95

TABLE 2.5
MONTHLY AVERAGE INDICATOR PRICES FOR 1992/93/94 (US CTS/LB)

1992/93	15-DAY AVERAGE	COLOMBIA MILDS	OTHER MILDS	BRAZILIAN	
				ARABICAS	ROBUSTAS
OCTOBER	53.78	64.77	61.40	59.64	45.50
NOVEMBER	57.46	71.72	67.36	64.64	49.08
DECEMBER	64.76	77.46	77.46	77.39	32.09
JANUARY	57.65	71.61	68.66	67.13	48.13
FEBUARY	57.35	72.45	67.46	66.46	48.25
MARCH	54.95	67.07	62.60	62.60	46.86
APRIL	51.20	59.77	56.88	54.92	45.51
MAY	54.39	67.35	61.48	57.26	46.91
JUNE	54.48	68.13	61.61	55.70	47.65
JULY	61.17	76.40	71.46	65.16	50.39
AUGUST	67.08	84.18	76.56	73.25	59.29
SEPTEMBER	71.96	86.58	79.87	75.58	63.44

5 Liquoring Department Services

In the new era of coffee liberalization, the Department continued providing services to both the planters and the trade. There was good co-operation between the Department and the farmers including their commission agents and the millers. In giving these services (i.e classification, auction and advisory), the Department ensured that attention was accorded on FIFO (First In First Out) basis and this is in line with the new system of liberalisation.

Throughout the year, a total of 14,418 outturns from all sources were classified and all the respective reports sent to the planters through their agents. These reports were also copied to the other relevant recipients for information and action where required.

Also the Department continued giving services to the farmers and Coffee Research Stations by doing Organoleptic Analysis on the Pre-milling and Research samples respectively.

The following is a breakdown of the various outturns and advisory samples analysed in comparison with the previous year.

	1992/93	1991/92
Straight outturns from KPCU	3,607	3,558
Parchment Bulks	6,253	5,117
Mbuni Bulks	2,223	2,176
Small Bulks and Pockets (CBK)	1,074	611
Estate cured clean coffee and mbuni	135	235
Sweepings:-LDS,KHS,KCA, KPCU	38	35
Research and Planters Advisory Samples	823	560
Bulks (KPCU) PB	67	98
E	92	142
T	96	50
TOTAL	14,418	12,582

Out of the total outturns analysed, the biggest proportion comprising of about 86% was received from KPCU mills. Included in the outturns given above were bulks of all the parchment small lots (i.e less than 200 bags or 10,000 kgs) and the clean coffee types of PB, E and T. All these were bulked at the KPCU mills as before and the resultant bulks delivered to Coffee Board for final classification and eventual payment to the individual farmers. Bulking these coffee types was closely monitored by the department to ensure that there were no delays in the whole process of bulking, milling and classification.

After classification, the Department continued to give bulking instructions for small lots and pockets of clean coffee (i.e clean coffee less than 40 bags) from the main outturns. These were subsequently bulked by the Warehouse in accordance to their grades and qualities and eventually offered for sale through the weekly auctions.

The total number of auctions conducted in the year were 45 and quantities offered in each sale ranged from 25,000 to 35,000 bags. An evaluation for each lot offered was done based on the coffee type, quality and prevailing world market prices and an estimated price (reserved price) was allocated as a guide for the Auctioneer. The Department continued making the Premium Blend of KCHB as well as Kahawa No.1 and these were offered for sale in the auctions to the local roasters including Coffee Board's Roasting Plant.

The coffee quality for the year under review was generally satisfactory and farmers showed signs of awareness on the benefits of liberalisation. As a result, increased coffee production and improved quality are anticipated in the following year. The Department continued to balance the qualities of coffee in each catalogue to meet the dealers requirements.

6 Warehousing and Operations Department

6.1 Introduction

The Department realised a total gross stock movement of 3.27 million bags of 60kgs each. This was made up of receipts of 1,553,975 bags and despatches of 1,717,000 bags. The 1992/93 crop movement was 3.73% less than the same for the previous year.

6.2 Receipts

The department received a total of 1,553,975 bags each weighing 60 kgs. The 1992/93 receipts were 10.21% less than the same of the previous year. The highest registered receipts occurred in the month of April and September, 1993 - when bags received totalled 192,568 bags and 190,443 bags respectively. The lowest recorded receipts occurred in February and January 1993 when bags received totalled 53,295 bags and 65,142 bags respectively. As usual, the highest mode of receipts was registered at Kahawa House.

6.3 Despatches

The total number of bags despatched to all destinations was 1,717,000 bags at 60 kgs net each. The despatches were more than the same for the previous year. The highest levels of despatches were recorded in the months of March and July, 1993 when 164,924 bags and 189,620 bags were despatched respectively. The lowest levels were recorded in the months of January and February 1993 when 109,030 bags and 119,307 bags were despatched respectively. Despatches to Mombasa accounted for 65.52% of the total despatches, while the inland container depot Embakasi and the local dealers in Nairobi accounted for 17.48% and 17% respectively.

6.4 Coffee Bulks

The total number of bags bulked were 473,786 bags as compared to 660,462 bags for the last season, a drop of 28.26%. Peak bulking periods were in November, 1992 and January, 1993 when 60,334 bags and 54,743 bags were bulked respectively as compared to 102,386 bags and 60,300 bags for December, 1991 and June, 1992 respectively in the previous season.

6.5 Storage

The peak storage periods were in the months of October and November, 1992 when 562,628 bags and 522,968 bags were in stock respectively. Kahawa House, as usual recorded the highest storage followed by Ghala one and Dandora with 39.36, 30.55 and 15.81 percentage per mode respectively. Yarrow Road Stores recorded 14.28%.

6.6 Cost of Hired Godowns

There were only two hired godowns which operated for the full season i.e Lusengeti Road Store and Yarrow Road Stores, all situated at Industrial Area of Nairobi. Plot No. 209/8727 situated along Yarrow Road, off Nanyuki Road was for coffee while Lusengeti Road Store was for empty sisal gunny bags.

6.7 Training of Staff

The department trained about 138 employees in various courses such as supervisory, computer, clerical duties, security procedures, coffee liberalisation and stores and warehousing procedures and techniques. It is anticipated that more training will be given to employees in a bid to improve their skills.

COST OF HIRING GODOWNS

NAME OF STORE	PERIOD	QUARTERLY RATE (KShs.)	AMOUNT PAID (KShs)
Lusengeti Road Stores Plot No. 209/9360	1.10.92 to 30.9.93		
	1st Two Quarters	624,330.00	1,248,660.00
Yarrow Road Stores Plot No.209/8727	2nd Two Quarters	772,980.00	1,545,960.00
	1.10.92 to 30.9.93		
	1st Two Quarters	2,013,000.00	4,026,000.00
	2nd Two Quarters	2,616,900.00	5,233,800.00
TOTAL PAYMENTS		6,027,210.00	12,054,420.00

SCHEDULE NO. I											
COFFEE RECEIVED FROM 1ST OCTOBER 1992 TO SEPTEMBER 1993											
(IN 60 KG BAGS)											
DATE	12TH FLOOR	GHALA I	DANDORA	ESTATE	MISC. TRADER	TOTAL BAGS	METRIC TONNES	% PER MONTH	TOTAL BAGS	METRIC TONNES	% PER MONTH
Oct. 1992	2418	33751	34746	1385	20091	114791	6887.46	7.39	145841	8750.46	8.43
Nov. 1992	2608	33733	34611	541	18822	90312	5418.72	5.81	151102	9066.12	8.73
Dec. 1992	-	47217	17285	-	21167	85669	5140.14	5.51	57452	3447.12	3.32
Jan. 1993	7950	38219	115	169	18689	65142	3908.52	4.19	68788	4127.28	3.98
Feb. 1993	38169	320	-	236	14570	53295	3197.7	3.43	124663	7479.78	7.2
Mar. 1993	74012	23064	291	3014	21387	121768	7306.08	7.84	178680	10720.80	10.32
Apr. 1993	117374	46494	3174	6634	18892	192568	11554.08	12.39	165005	9900.30	9.53
May. 1993	100369	51533	10993	3763	19300	185958	11157.48	11.97	157147	9428.82	9.08
June. 1993	74929	61590	18267	4287	25892	184965	11097.9	11.90	211336	21680.16	12.21
July. 1993	38252	56682	17386	3489	28242	144051	8643.06	9.27	161923	9715.38	9.36
Aug. 1993	47801	29893	21394	3305	22620	125013	7500.78	8.04	159917	9595.02	9.24
Sept. 1993	82244	48674	27008	6186	26331	190443	11426.58	12.26	148876	8932.56	8.60
Total	608523	471170	185270	33009	256003	1553975	93238.5	100.00	1730730	103843.80	100.00
% Per Mode	39.16	30.32	11.92	2.13	16.47	100.00					

SCHEDULE II													
ANALYSIS OF COFFEE BULKS FROM 1ST OCTOBER, 1992 TO 30TH SEPTEMBER, 1993													
(IN 60 KGS BAGS)													
DATE	TRADER BULKS	S. LOTS BULKS	T. BULKS	K/NO.1	KCHB	ESTATE BULKS	TOTAL BAGS	1991/92		% PER MONTH	TOTAL BAGS	METRIC TONNES	% PER MONTH
								METRIC TONNES	% PER MONTH				
OCT. 1992	23420	6010	-	-	-	1045	30475	1828.50	6.43	49419	2865.14	7.48	
NOV. 1992	27168	19469	-	3384	-	10313	60334	3620.04	12.73	58171	3490.26	8.81	
DEC. 1992	34757	5434	-	-	-	-	40191	2411.46	8.48	102386	6143.16	15.50	
JAN. 1993	28128	26615	-	-	-	-	54743	3284.58	11.55	42977	2578.62	6.51	
FEB. 1993	24252	26757	-	-	-	401	51410	3084.60	10.85	41815	2508.90	6.33	
MAR. 1993	25194	5207	-	-	-	286	30687	1841.22	6.48	34422	2065.32	5.21	
APR. 1993	17856	5434	-	-	-	6817	30107	1806.42	6.36	47061	2823.66	7.13	
MAY. 1993	13692	6224	-	-	-	5355	25271	1516.26	5.33	51723	3103.38	7.83	
JUNE. 1993	16536	4178	-	-	-	1588	22302	1338.12	4.71	60300	3618.00	9.13	
JULY. 1993	19015	18725	-	-	-	5178	42918	2575.08	9.06	56335	3380.10	8.53	
AUG. 1993	25865	19067	-	-	-	4955	49887	2993.22	10.53	57869	3472.14	8.76	
SEPT. 1993	12174	18215	-	-	-	5072	35461	2127.66	7.49	57984	3479.04	8.78	
TOTAL	268057	161335	-	3384	-	41010	473786	28427.16	100.00	660462	39627.72	100.00	
% PER MODE	56.58	34.05	-	0.71	-	8.66	100.00						
1991/92 PER MODE	65.25	29.21	0.03	-	0.9	4.61	100.00						

SCHEDULE III
MONTHLY STORAGE ANALYSIS FOR 1992 TO 1993
(IN 60 KG BAGS)

DATE	KAHAWA HOUSE	GHALA ONE	DANDORA STORES	YARROW RD STORE	TOTAL BAGS	METRIC TONNES	% PER MONTH	TOTAL BAGS	1991/92	
									METRIC TONNES	% PER MONTH
OCT. 1992	192598	147728	125766	96536	562628	33757.68	11.23	476828	28609.68	8.58
NOV. 1992	144006	138233	135890	104839	522968	31378.08	10.44	481551	28893.06	8.67
DEC. 1992	119827	150109	118975	73404	462315	27738.90	9.23	417426	25045.56	7.52
JAN. 1993	98792	153013	90628	78742	421175	25270.50	8.41	349457	20967.42	6.29
FEB. 1993	115985	108490	57015	66786	348276	20896.56	6.96	376767	22606.02	6.78
MAR. 1993	158831	74148	32832	37702	303513	18210.78	6.06	425780	25546.80	7.67
APR. 1993	197732	93882	22881	39775	354270	21256.20	7.07	458758	27525.48	8.26
MAY. 1993	223050	123111	26049	37549	409759	24585.58	8.18	453362	27201.72	8.16
JUNE. 1993	223113	143996	40076	32213	439398	26363.88	8.77	487116	29226.96	8.77
JULY. 1993	169249	147928	36999	41925	396101	23766.06	7.91	498407	29904.42	8.97
AUG. 1993	146301	119469	44727	52423	362920	21775.20	7.25	538601	32316.06	9.7
SEPT. 1993	181740	129766	59974	53653	425133	25507.98	8.49	590609	33436.54	10.63
TOTAL	1971224	1529873	791812	715547	5008456	300507.36	100.00	5554662	333279.7	100.00
% PER MODE	39.36	30.55	15.81	14.28	100.00					

SCHEDULE IV											
COFFEE DESPATCHED FROM 1ST OCTOBER 1992 TO 30TH SEPTEMBER 1993											
(IN 60 KG BAGS)											
DATE	KILINDINI PORT (MSA)	I.C.D. EMBAKASI	DEALERS GODOWNS (NBI)	DEALERS SIDING (MSA)	DEALERS TOTAL BAGS	METRIC TONNES	% PER MONTH	TOTAL BAGS	METRIC TONNES	% PER MONTH	1991/92 METRIC TONNES
OCT. 1992	16126	23053	26867	76484	142510	8550.60	8.30	168358	10101.48	8.30	10101.48
NOV. 1992	26956	20404	16893	73157	137410	8244.60	8.00	153133	9187.98	8.00	9187.98
DEC. 1992	23853	29713	18824	81120	153510	9210.60	8.94	124551	7473.06	8.94	7473.06
JAN. 1993	17145	21810	20605	49470	109030	6541.80	6.35	133738	8024.28	6.35	8024.28
FEB. 1993	11984	12015	21845	73463	119307	7158.42	6.95	95277	5716.62	6.95	5716.62
MAR. 1993	10975	24312	34439	95198	164924	9895.44	9.61	132241	7934.46	9.61	7934.46
APR. 1993	8119	23562	26230	84305	142216	8532.96	8.28	136940	8216.40	8.28	8216.40
MAY. 1993	4408	24804	22344	82491	134047	8042.82	7.81	163264	9795.84	7.81	9795.84
JUNE. 1993	5038	29732	24014	92091	150875	9052.50	8.79	174187	10451.22	8.79	10451.22
JULY. 1993	6956	31984	31353	119317	189620	11377.20	11.04	161018	9661.08	11.04	9661.08
AUG. 1993	5595	31055	19740	90823	147213	8832.78	8.57	125690	7541.40	8.57	7541.40
SEPT. 1993	3532	27715	28686	66405	126338	7580.28	7.36	98624	5917.44	7.36	5917.44
TOTAL	140687	300169	291840	984304	1717000	103020.00	100.00	1667021	100021.3	100.00	100021.3
% PER MODE	8.9	17.48	17.00	57.33	100.00						

7 London Office

7.1 The year under review was a "quota-free" one and as ICO negotiations had collapsed once again, on 31st March 1993, it became clear that quotas were no longer a feasible mechanism in terms of defending coffee prices.

7.2 However, as seen in the attached tables and charts, Kenya coffee exports to all destinations remained more or less at the same level as in 1991/92. Thus the fall in levels of production of Kenya coffee appear to have bottomed out.

7.3 Also, following the collapse of ICO negotiations in March, Kenya coffee prices decisively improved, for the better, on account of extremely sensible policies followed by the Board, via the weekly auctions, as can be seen from the unit value of exports, in the attached table. Prices rose from 60 US cents/1b in the Jan/March '93 quarter, through 166 cents/1b in the April/June '93 quarter, into an impressive 210 US cents/1b, during the last quarter of the year under review.

7.4 In the summer (July/August) of 1993, world coffee producers, frustrated by failure in the negotiations formed an Association of coffee producing countries (ACPC) which in turn, decided to form a "Coffee Retention Plan" (=CRP). The major aim of the CRP was to withhold some 20 percent of intended coffee exports, in an effort to draw down stocks held by consumers, and hence improve coffee prices. Major world producers, Kenya included, met at Kampala, Bogota and in Brasilia, where the two accords were signed.

7.5 Kenya and other African coffee producing countries who practice auction systems successfully had a special "clause" inserted into the CRP which although not exempting them from participating,

allowed a system of consultation that would ensure *inter alia*, that the objective of the CRP are met, without prejudice to any participants. The CRP came into effect on the 1st of October 1993. The practice and effect of the CRP will be subject of the 1993/94 Annual Report.

7.6 As hinted in the previous Annual Report, promotion efforts aimed at new markets started to bear fruit as will be seen from the relatively longer list of importing "non-members" compared to the previous year. Even Brazil, the world leading producer of coffee, imported several containers of coffee from Kenya.

7.7 Every effort was also made to promote Kenya Coffee in the existing markets especially the emerging "Speciality" coffee market in the U.S.A.

7.8 The annual general assembly of IACO was held in Abidjan Cote d'Ivoire, at the IACO Headquarters as no member had extended invitation.

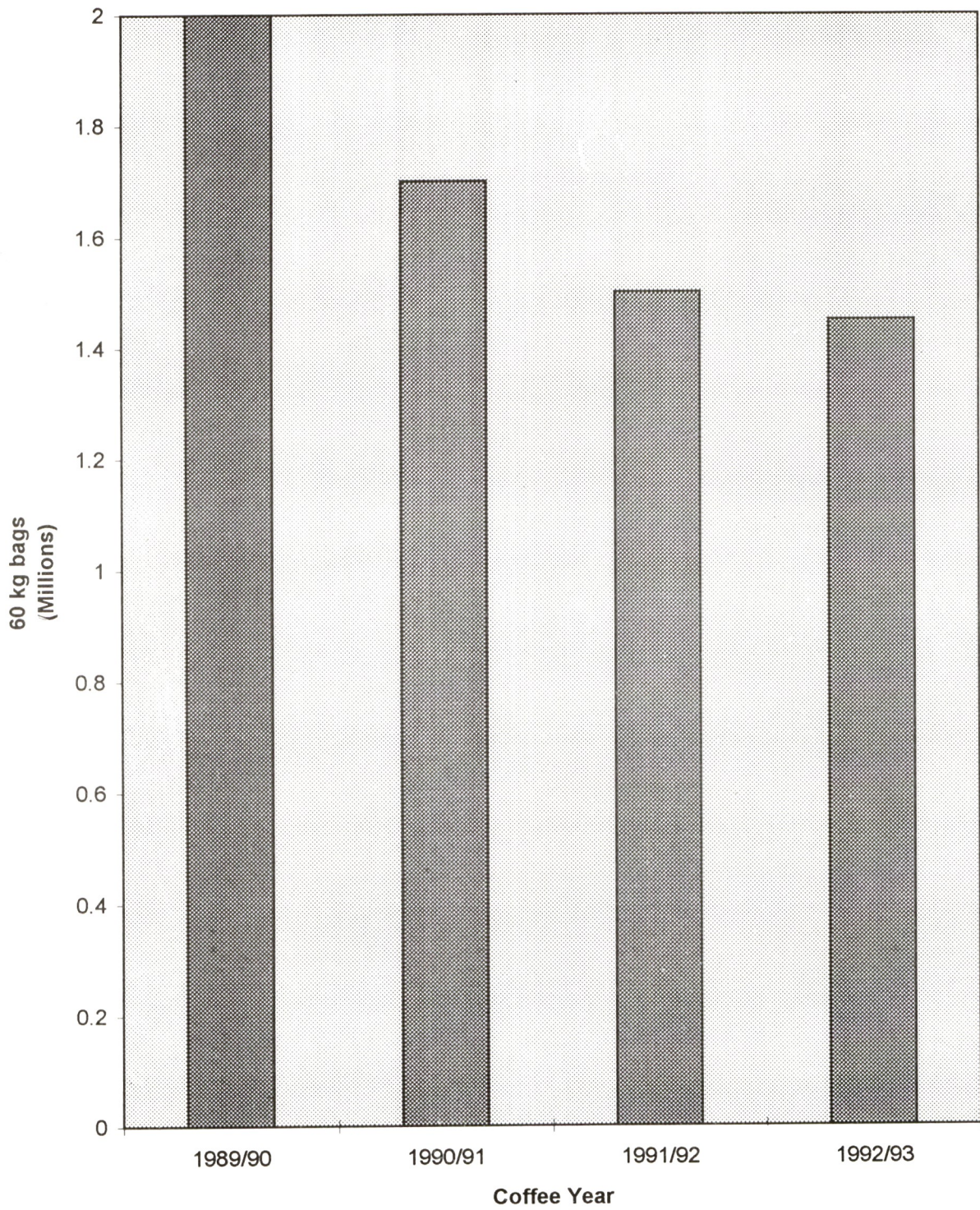
7.9 The Executive Board of the ICO spent the rest of the coffee year reviewing the budget of ICO and succeeded in reducing the same by some 40% mainly by reducing personnel.

7.10 At the end of the coffee year under review, a Kenyan delegate, Mr. Simeon Onchere was elected to be the Chairman of the Council of ICO for the 1993/94 coffee year.

KENYA COFFEE AUCTIONS (PRICES)										
	1	2	3	4	5	6	7	8	9	10
	AA	AB	C	WX	E	D	EI	IO	KPC	KPP
	Weighted	Equivalent	Average	Equivalent	Add	Differential	Equivalent	ICO OM	Kenya	Kenya
	US\$/bag	US\$/bag	US\$/bag	in	US Cts/lb	US Cts/lb	in store	in store	Premium	Premium
	US\$/bag	US\$/bag	US\$/bag	US Cts/lb	US Cts/lb	US Cts/lb	US Cts/lb	US Cts/lb	US Cts/lb	%
1992										
OCTOBER	125.00	89.20	69.71	93.27	84.62	19.00	103.62	61.40	42.22	69
NOVEMBER	133.14	104.92	78.42	106.57	96.68	19.00	115.68	67.36	48.32	72
DECEMBER	149.65	107.17	86.57	112.36	101.93	19.00	120.93	77.46	43.47	56
1993										
JANUARY	165.54	108.96	87.82	116.75	105.92	19.00	124.92	68.06	56.86	84
FEBRUARY	147.27	94.11	72.87	101.24	91.84	19.00	110.84	67.46	43.38	64
MARCH	162.77	148.35	129.12	148.40	134.63	19.00	153.63	62.77	90.86	145
APRIL	173.65	138.96	113.88	142.04	128.86	19.00	147.86	56.88	90.98	160
MAY	193.41	165.16	143.61	167.51	151.96	19.00	170.96	61.48	109.48	178
JUNE	188.39	166.73	135.60	166.50	151.03	19.00	170.05	61.61	108.44	176
JULY	198.68	173.07	147.29	175.67	159.36	19.00	178.36	71.46	106.90	150
AUGUST	206.53	184.19	169.98	186.45	169.14	19.00	188.14	76.56	115.58	146
SEPTEMBER	161.24	140.72	119.25	141.61	128.47	19.00	147.47	80.77	66.70	83

NB: Source of data on US\$ per bag in columns 1, 2 & 3 is Kenya Coffee Auctions Ltd;
all other columns are derivatives of the same.

**EXPORTS OF KENYA COFFEE
(To all destinations)**



5] GRAND TOTAL		1,410,108
EEC	910,164	
Scandinavia	185,549	
Others	137,112	
Non-Members	177,283	

SOME DATA ON KENYA COFFEE

QUARTER	E	UV	VE	IUV
July-Sept. '92	347	95.22	43,680	76
Oct.-Dec. '92	344	57.30	26,070	46
Jan.-March '93	305	60.12	24,237	48
April-June '93	367	166.44	80,868	133
July-Sept.93	394	210.90	109,855	168

NB:

- * - The entire period referred to above, was ICO quota-free.
- E - Exports to all destinations, in '000s of 60 kg bags.
- UV - Unit value of exports to all destinations, in '000s of US dollars.
- IUV - Index of unit value of exports to all destinations, taking April-June 1989 = 100
i.e the last quarter when ICO quotas were in effect

8 Administration

8.1 Administration Department

The Department had a busy year, providing support services as well as handling the co-ordinating functions of the Board. New employees were welcome to the team recruited through the Staff Committee. Goods and services were provided through the Tender and Executive Committees. The advent of liberalisation elicited both extensive and intensive training of the work-force Board wide. Therefore, rigorous seminars were mounted for management and unionisable employees. The benefit programmes, which included inter alia medical scheme, leave advances, Provident Fund and Pension Scheme were judiciously administered. The preliminary consultations commenced in the later part of the year paving the way for the Management/Union Agreement negotiations.

8.2 Labour Force

By September 30th, 1993 the Board had 868 employees on payroll being an aggregate of 58 Management and 810 unionisable employees. The Board engaged nine(9) but lost 36 employees during the year. The newly employed into the Management included:-

Name	Department	Appointment Date
Kennedy Achoki (SMP/PN/1447)	Warehousing	05.10.92
Simon Kagendo (SMP/PN/1448)	"	05.10.92
Julius Kaberere (SMP/PN/1449)	"	05.10.92

David Kandagor (AGR/PN/1450) Agriculture 02.11.92

Charles Mwea (AGR/PN/1451) " 05.11.92

The following employees left the Board through natural attrition:-

Retirement

Name	Department	Appointment Date
Mwangi Kabacho (SMP/PN/552)	Warehousing	31.11.92
Kitangita Boroni (SMP/PN/563)	"	31.12.92
Muturi Kiranya (SMP/PN/542)	"	"
Kamau Karanja (SMP/PN/591)	"	"
Jesse Kariuki (SMP/PN/510)	"	"
David Kanyi (ADM/PN/510)	Administration	"
Munyoto Wambua (SMP/PN/664)	Warehousing	"
Norah Kageshi (ADM/PN/303)	Administration	"
Consolata Nyawira (ADM/PN/256)	"	"

Resignations

Name	Department	Appointment Date	Name	Department	Appointment Date
Charles Muli (FIN/PN/377)	Finance	14.12.92	Edna Bii (ADM/PN/1193)	"	01.08.93
Julius Kaberere (SMP/PN/1449)	Warehousing	23.10.92	Caren Onyango (ADM/PN/884)	"	30.08.93
Peter Mokaya (FIN/PN/1317)	Finance	14.04.93	David Gitari (FIN/PN/1358)	Finance	13.08.93
John Ogallo (FIN/PN/399)	"	31.05.93	Daniel Mutuku (SMP/PN/828)	Warehousing	28.10.92
Name	Department	Appointment Date	Eunice Kyule (FIN/PN/1087)	Finance	14.07.93
Abraham Chepkwony (AGR/PN/878)	Agriculture	30.09.93	Amina Yusuf (AGR/PN/141)	Agriculture	16.10.92
Michael Apunda (FIN/PN/1378)	Finance	31.08.93	Deaths		
Beatrice Ndung'u (ADM/PN/328)	Administration	31.08.93	Albert Arrum (PUB/PN/1219)	Publicity	02.03.93
Dismissals			John Kinyanjui (ADM/PN/1349)	Administration	27.03.93
Nelson Nyakundi (FIN/PN/852)	Finance	23.10.92	Collins Okaka (SMP/PN/1422)	Warehousing	13.07.93
Selly Murei (ADM/PN/1212)	Administration	19.08.92	Isaac Nganga (FIN/PN/389)	Finance	19.08.93
Ruth Kalumu (MKT/PN/890)	"	26.04.93	Triah Nguu (SMP/PN/158)	Warehousing	10.07.93
Paul Wanjohi (FIN/PN/391)	Finance	19.08.92			
Simon Nyiri (PUB/PN/885)	Publicity	03.05.93			
Dickson Otula (FIN/PN/356)	Audit	14.07.93			
Robert Watangwa (ADM/PN/1326)	Administration	24.05.93			

Transport

The Board acquired the following vehicles to be used for the field service operations:-

Reg. No.	Make
KAC 270G	Nissan Sunny
KAC 271G	"
KAB 721B	Yamaha Motor-Cycle
KAB 722B	"

Projections

The Department aims at enhancing the productive skills of staff through better incentives such as training and review of the Benefit Programmes to attune to current trends. In addition, we hope to provide an enabling environment for employees self improvement and actualisation.

9 Computer Department

The year under review is the period over which the Computer Department helped alot in managing the many changes that were effected. The policies that brought in many changes were the payments of coffee in Kenya Shillings as well as in US dollars and back to Kenya Shillings and again back to US dollars a hundred percent. This meant that many programmes were to be changed several times to accommodate the many policy changes that were being pronounced. This is also the period that saw the introduction of out of pool payment (Direct Payment) as opposed to the normal pool payments and such we had out of pool and pool payments.

Payment to Planters System composing of Pool Sub-system Big lots sub-system, Small bulks sub-system and parchment bulks sub-system which form out of pool payments are operational. Growers in the outside pool system totaled about 1259 and about 1129 in the pool.

The outputs (reports) from the out of pool are:

- Agent Summary
- Payments Statements
- P.I.T. reports
- Milling charges reports
- Outturn distribution statements

And the ones from the pool system are:

- Agent summary for both milling and part payment statements
- P.I.T. Report
- Cess report
- Milling charges report
- Deliveries and payment report
- District Summary report
- Part payment balances report

Payroll system was still being installed and tested. This is both for Management staff and Unionisable staff.

Analysis of the General Ledger in the old machine is going on with a view to transferring the General Ledger System to the Wang Vs6000 computer system with many modifications. This study is expected to cross over to the 1993/94 coffee year.

There was also an amendment of the Casual Wages System for the Warehouse casuals to bring in new reports to help in managing the casuals.

10 Public Relations

10.1 As coffee prices began to rise within the year under review, the industry faced new challenges occasioned by the advent of liberalisation. The department had to quickly set up a machinery to inform farmers new developments pertaining to the liberalisation era and at the same time continue enhancing its duties of encouraging farmers to improve their crop in order to benefit from the new prices.

A sustained campaign was mounted to help planters keep abreast of the changes. Information regarding the economic reforms was regularly collected from local as well as overseas sources, synthesized and disseminated accordingly. Growers response to these changes was positive and they offered their views on the economic reforms which will be presented to the coffee delegates for deliberation and implementation, if any.

10.2 Local Publicity

Our monthly magazine "Kenya Coffee Bulletin" was published regularly. Topics of interest to the planters especially details of the liberalisation process, farm management, technical advice and the current research findings were carried. The monthly bulletin has become a vital tool for educating farmers and a forum for researchers to exchange their findings.

On the other hand, the department has been able to reach many coffee farmers through its weekly farmers programme "Kahawa Wiki Hii". Young farmers are beginning to show interest in coffee production. Farmers from the neighbouring countries have benefitted from the programme as illustrated by the many letters we receive inquiring about coffee husbandry.

Occasionally, distorted reports that could adversely affect coffee production and marketing have been published in the print media within the year under review but the department in liason with the relevant bodies has corrected such reports. On the other hand, we are now able to carry out the weekly auction prices through the radio and the press which was hitherto not possible due to technical reasons. The information is useful to farmers since it helps them plan their farming activities particularly on the financial aspects.

10.3 Exhibitions

The Board participated in several local exhibitions and won a number of Top Awards and Trophies. The Board's Agricultural Show stands have been attracting a large number of show-goers. At the same time, the Coffee Research Foundation personnel have helped to educate farmers on new husbandry techniques during the shows. Field days were held in various parts of the coffee growing zones where farmers had ample time to meet with the field staff. It is worth noting that during such days, farmers observations highlight problems that may have no immediate solutions. The Board and CRF members of staff then look into the problems and come up with answers to these questions thereby assisting farmers to improve the crop.

10.4 Local Visits and Tours

The Department organized the Bi-annual Coffee Safari which brought coffee dealers/consumers from all over the world to tour the coffee industry in Kenya. The visitors discussed with planters various aspects of coffee growing and particularly what contributes to the Top Quality coffee that Kenya

produces. While in Kenya, the visitors have the opportunity of touring various parts of the country. They also spent time at the Coffee Research Foundation. They tour milling plants and are able to witness the meticulous care taken in the milling and grading of coffee.

From the African continent, we had a special visit by coffee experts from the Cameroon Ministry of Coffee & Commerce who were with us for four days. They supported our Central Auction system which has attracted world-wide fame because of its transparency. The local farmers representing various farmers societies across the country visited our Board's facilities regularly to familiarise themselves with our operations and the Department ensured they were educated on the various aspects of our operations.

11.5 Welfare

The Board's sports teams registered a successful year in football, netball and the choir. The Board's choir has featured in various national competitions and occasions. The various Awards and Trophies awarded to the teams were an indicator of our employees dedication to extra-curricular activities.

11 Financial Report

1992/93 Season

8.1.2 The following is a summary of the initial rates and subsequent interim payment for washed coffee, hulled mbuni and unhulled robusta during the year:

	PER TONNE K.POUNDS
Interim rate of payment at the beginning	977.78
1st interim payment on classification up to	<u>195.16</u>
	1,173.14
2nd interim payment on classification up to	<u>234.62</u>
	1,407.76
3rd interim payment on classification up to	-
4th interim payment on classification up to	<u>563.62</u>
	1,971.38
5th interim payment on classification up to	<u>308.13</u>
	2,279.51
Final payment for the year	<u>1,666.24</u>
	3,945.75
Sweepings for the year	<u>17.31</u>
Total payment for washed coffee, hulled mbuni & Unhulled Robusta	<u><u>3,963.06</u></u>

There was a remarkable increase in coffee prices during the year resulting to higher rate of payment to farmers of K.Pounds 3,963.06 per tonne compared to K.Pounds 2,363.50 per tonne in the 1992/93 Pool.

Payments to Planters

The following rates of payment were applied at the beginning of the year:

Parchment Advance	Rates per Bag Shs.Cts	Clean Equivalent per tonne K.Pounds
Parchment Advances:	500.00	625.00
Part Payments		
First only	600.00	750.00
Second only	300.00	375.00
Third only	100.00	150.00
Cherry Mbuni	60.00	150.00
Unhulled Robusta	50.00	125.00

During the year, the above rates were revised once effective 30.3.93 as follows:

Parchment Advances:	500.00	625.00
Heavy parchment only		
Part Payment:		
First only	800.00	1,000.00
Second only	300.00	375.00
Third & lights	100.00	250.00
Cherry Mbuni	60.00	150.00
Unhulled Robusta	50.00	125.00

AVERAGE PAYMENTS IN KSHS. PER KG. OF CLEAN COFFEE FOR THE LAST 5 YEARS (1988/89-1992/93)										
PAYMENT TYPE	1992/93 KSHS.CTS %	1991/92 KSHS.CTS %	1990/91 KSHS.CTS. %	1989/90 KSHS.CTS %	1988/89 KSHS.CTS %	1988/89 KSHS.CTS %	1988/89 KSHS.CTS %	1988/89 KSHS.CTS %	1988/89 KSHS.CTS %	
INITIAL PAYMENT	19.56	24.68	18.65	39.45	19.30	38.69	15.82	41.07	23.91	74.58
1ST INTERIM	3.90	4.92	5.77	12.21	7.21	14.45	4.75	12.33	3.95	12.32
2ND INTERIM	4.69	5.92	7.18	15.19	6.20	12.43	3.31	8.59	4.20	13.10
4TH INTERIM	11.27	14.22	6.58	13.92	6.23	12.49	4.88	12.67	-	-
5TH INTERIM	6.17	7.78	6.82	14.43	-	-	-	-	-	-
FINAL PAYMENT	33.33	42.05	2.27	4.8	10.94	21.93	9.76	25.34	-	-
SWEEPINGS P.	0.34	0.43	-	-	-	-	-	-	-	-
TOTAL	79.26	100.00	47.27	100.00	49.88	100.00	38.52	100.00	32.06	100.00

12 Statistics 1992 - 93

SALES VALUE EX-STORE NAIROBI				
	1992/93		1991/92	
	TONNES	K.POUNDS	TONNES	K.POUNDS
Auction sales as at 30.9.93	84,676	375,885,600.00	53,318	144,797,338.00
Valuation of stocks unsold as at 30.9.93	28,238	170,568,950.00	37,022	87,753,213.00
	112,914	546,454,550.00	90,340	232,550,551.00
Average realisation per tonne		K.Pounds 4,840		K.Pounds 2,574

THE ANNUAL STOCKHOLDINGS IN THE LAST 10 YEARS			
COFFEE YEAR	STOCKS (TONNES)	VALUE (K.POUNDS)	
1992/93	28,238	170,568,950.00	
1991/92	37,022	87,753,213.00	
1990/91	33,124	74,322,021.00	
1989/90	45,980	86,748,395.00	
1988/89	72,564	109,015,624.00	
1987/88	65,017	147,578,518.00	
1986/87	26,813	50,469,881.00	
1985/86	35,105	81,525,786.00	
1984/85	49,322	137,524,768.00	
1983/84	56,326	106,981,390.00	
1982/83	21,309	39,961,628.00	
PRODUCTION AND PAYMENTS FOR THE LAST 10 YEARS			
COFFEE YEAR	PRODUCTION (TONNES)	PAYMENT RATES PER TONNE (K.POUNDS)	AMOUNT PAID (SHILLINGS KSHS.)
1992/93	75,946.00	4,949.37	7.52
1991/92	89,694.00	2,263.50	4.26
1990/91	67,291.00	2,493.95	4.35
1989/90	104,552.00	1,926.16	4.00
1988/89	117,753.00	1,603.20	3.75
1987/88	129,687.00	2,185.50	5.63
1986/87	104,940.00	1,706.80	3.38
1985/86	114,881.00	2,737.93	6.24
1984/85	94,089.00	2,330.14	4.36
1983/84	129,629.00	1,832.68	4.72
1992/83	86,064.00	1,744.44	2.98

ANALYSIS OF INITIAL AND FINAL PAYMENTS TO PLANTERS FOR 1992/93 SEASON

COFFEE STANDARD	INITIAL PAYMENT ON CLASSIFICATION FROM		FIRST INTERM PAYMENT ON CLASSIFICATION TO		INITIAL PAYMENT AFTER FIRST INTERM PAYMENT		SECOND INTERM PAYMENT ON CLASSIFICATION TO		INITIAL PAYMENT AFTER 2ND INTERM PAYMENT		FOURTH INTERM PAYMENT ON CLASSIFICATION TO		INITIAL PAYMENT AFTER 4TH INTERM PAYMENT		FIFTH INTERM PAYMENT ON CLASSIFICATION TO	
	PER KG	PER 50KGS	PER KG	PER 50KGS	PER KG	PER 50KGS	PER KG	PER 50KGS	PER KG	PER 50KGS	PER KG	PER 50KGS	PER KG	PER 50KGS	PER KG	PER 50KGS
1	31.00	1,550.00	6.50	325.00	37.20	1,860.00	7.45	372.50	44.65	2,232.50	17.65	892.50	62.50	3,125.00	17.50	875.00
2	28.00	1,400.00	5.80	280.00	34.80	1,740.00	6.95	347.50	41.75	2,087.50	16.70	835.00	58.45	2,922.50	17.20	860.00
3	28.00	1,400.00	5.80	280.00	33.60	1,680.00	6.70	335.00	40.30	2,015.00	16.10	805.00	56.40	2,820.00	13.05	652.50
4	26.00	1,300.00	5.20	260.00	31.20	1,560.00	6.25	312.50	37.45	1,872.50	15.00	750.00	52.45	2,622.50	6.05	302.50
5	23.80	1,190.00	4.70	235.00	28.50	1,425.00	5.70	285.00	34.20	1,710.00	13.70	685.00	47.90	2,395.00	2.10	105.00
1-5	25.70	1,280.47	5.14	256.78	30.93	1,546.23	6.18	309.18	37.11	1,865.39	14.65	742.63	51.96	2,598.02	6.78	338.12
6	15.40	770.00	3.10	155.00	18.50	925.00	3.70	185.50	22.20	1,110.00	6.90	445.00	31.10	1,555.00	4.45	222.50
7	7.40	370.00	1.50	75.00	8.90	445.00	1.80	90.00	10.70	535.00	4.30	215.00	15.00	750.00	5.70	285.00
8	3.80	180.00	0.70	35.00	4.30	215.00	0.85	42.50	5.15	257.50	2.05	102.50	7.20	360.00	9.45	472.50
9	2.60	130.00	0.50	25.00	3.10	155.00	0.60	30.00	3.70	185.00	1.50	75.00	5.20	260.00	4.25	212.50
10	2.00	100.00	0.40	20.00	2.40	120.00	0.50	25.00	2.90	145.00	1.15	57.50	4.05	202.50	3.95	197.50
6-10	11.80	593.92	2.39	119.60	14.27	713.52	2.86	142.95	17.13	856.47	6.87	343.46	24.00	1,199.83	5.22	260.73
1-10	21.18	1,058.77	4.22	211.27	25.40	1,270.04	5.08	254.02	30.48	1,524.08	12.21	610.24	42.80	2,134.30	6.25	312.45
1	10.00	500.00	2.00	100.00	12.00	600.00	2.40	120.00	14.70	735.00	5.75	287.50	20.15	1,007.50	6.40	320.00
11	4.00	200.00	0.80	40.00	4.80	240.00	0.95	47.50	5.75	287.50	2.30	115.00	8.05	402.50	4.55	227.50
111	2.00	100.00	0.40	20.00	2.40	120.00	0.50	25.00	2.90	145.00	1.15	57.50	4.05	202.50	2.70	135.00
1-111	7.15	357.61	1.43	71.52	8.58	429.13	1.71	85.98	10.28	514.72	4.12	205.63	14.41	720.35	5.52	275.97
R1	8.00	400.00	1.60	80.00	9.60	480.00	1.90	95.00	11.50	575.00	4.60	230.00	16.10	805.00	5.90	295.00
R11	3.00	150.00	0.60	30.00	3.60	180.00	0.75	37.50	4.35	217.50	1.75	87.50	6.10	305.00	3.00	150.00
R111	1.80	90.00	0.40	20.00	2.20	110.00	0.45	22.50	2.65	132.50	1.05	52.50	3.70	185.00	1.00	50.00
R1-111	4.75	239.26	0.96	47.85	5.74	287.11	1.16	58.03	6.90	345.14	2.77	138.37	9.87	493.51	4.04	201.77
OVERALL																
TOTAL	19.58	977.98	3.90	195.16	23.48	1,173.14	4.69	234.62	28.15	1,407.78	11.27	563.62	39.42	1,971.38	6.17	308.13

ANALYSIS OF INITIAL AND FINAL PAYMENTS TO PLATERS FOR 1992/93 SEASON

	INITIAL PAYMENT AFTER 5TH INTERIM PAYMENT FROM		FINAL PAYMENT ON CLASSIFICATION TO		INITIAL PAYMENT AFTER FINAL PAYMENT		SWEEPING PAYMENT SECOND ON CLASSIFICATION TO		TOTAL PAYMENTS FOR 1992/93	
	PER KG	PER 50 KGS	PER KG	PER 50 KGS	PER KG	PER 50 KGS	PER KG	PER 50 KGS	PER KG	PER 50 KGS
	US\$ CTS	US\$ CTS								
1	80.00	4,000.00	65.00	3,250.00	145.00	7,250.00	0.45	22.50	145.45	7,272.50
2	75.65	3,782.50	59.35	2,967.50	135.00	6,750.00	0.45	22.50	135.45	6,772.50
3	69.45	3,472.50	53.55	2,677.50	123.00	6,150.00	0.45	22.50	123.45	6,172.50
4	58.50	2,925.00	43.50	2,175.00	102.00	5,100.00	0.45	22.50	102.45	5,122.50
5	50.00	2,500.00	37.30	1,865.00	87.30	4,365.00	0.45	22.50	87.75	4,387.50
1-5	58.72	2,936.14	44.32	2,215.76	103.04	5,151.90	0.45	22.50	103.49	5,174.40
6	35.55	1,777.50	20.95	1,047.50	56.50	2,825.00	0.21	10.50	56.71	2,835.50
7	20.70	1,035.00	14.30	715.00	35.00	1,750.00	0.21	10.50	35.21	1,760.50
8	16.65	832.50	11.55	577.50	28.20	1,410.00	0.21	10.50	28.41	1,420.50
9	9.45	472.50	9.55	477.50	19.00	950.00	0.21	10.50	19.21	960.50
10	8.00	400.00	9.00	450.00	17.00	850.00	0.21	10.50	17.21	860.50
6-10	29.22	1,460.66	18.04	902.15	47.26	2,362.81	0.21	10.50	47.47	2,373.31
1-10	48.94	2,446.75	35.60	1,780.05	84.54	4,226.80	0.37	18.52	84.91	4,245.32
1	26.55	1,327.50	17.95	897.50	44.50	2,225.00	0.16	8.00	44.66	2,233.00
11	12.60	630.00	13.40	670.00	26.00	1,300.00	0.16	8.00	26.16	1,308.00
111	6.75	337.50	8.25	412.50	15.00	750.00	0.16	8.00	15.16	758.00
1-111	19.93	996.32	15.78	789.16	35.71	1,785.48	0.16	8.00	35.87	1,793.48
R1	22.00	1,100.00	20.00	1,000.00	42.00	2,100.00	0.13	6.50	42.13	2,106.50
R11	9.10	455.00	14.90	745.00	24.00	1,200.00	0.13	6.50	24.13	1,206.50
R111	4.70	235.00	10.30	515.00	15.00	750.00	0.13	6.50	15.13	756.50
R1-111	13.71	685.28	16.72	836.04	30.43	1,521.32	0.13	6.50	30.56	1,527.82
OVERALL										
TOTAL	45.59	2,279.51	33.33	1,666.24	78.92	3,945.75	0.34	17.31	79.26	3,963.06

PRODUCTION BY SECTOR: 1992/93			
IN NUMERIC TONNES			
SECTOR	POOL TONNES	OUTSIDE POOL TONNES	TOTAL TONNES
COOPERATIVE	20,013	22,547	42,560
ESTATES	6,789	25,975	32,764
SWEEPINGS	698	-	-
NATIONAL TOTAL	27,500	48,522	75,324

COFFEE PRODUCTION BY DISTRICTS 1992/93 SEASON SOCIETIES

DIST	DISTRICT	CLEAN COFFEE (KGS)	CLEAN MBUNI (KGS)	CLEAN ROBUSTA	TOTAL (KGS) PRODUCTION	VALUE CLEAN COFFEE \$	VALUE CLEAN MBUNI \$	VALUE CLEAN ROBUSTA \$	TOTAL VALUE \$
REF	NAME								
XAA	KIAMBU	2,464,138	541,305		3,005,443	2,650,933	207,429		2,858,362
XAB	MURANGA	1,394,944	41,105		1,436,049	1,154,098	13,087		1,167,185
XAC	NYERI	1,545,163	6,954		1,552,117	1,740,515	2,466		1,742,981
XAD	KIRINYAGA	3,828,890	212,432		4,041,322	4,484,492	90,443		4,574,935
XBA	MERU NORTH	127,001	98		127,099	94,089	38		94,127
XBB	MERU CENTRAL	2,011,519	131,102		2,142,621	1,969,700	59,841		2,029,541
XBC	MERU SOUTH	277,159	23,096		300,255	235,233	9,621		244,854
XBD	EMBU	1,213,301	55,396		1,268,697	1,330,083	23,261		1,353,344
XBE	MACHAKOS	1,228,661	424,011		1,652,672	1,278,715	172,153		1,450,868
XBF	KITUI		849		849		299		299
XCI	TRANS NZOIA	6,611	5,316		11,927	6,039	2,102		8,141
XCB	WEST POKOT	3,109	4,699		7,808	3,296	1,960		5,256
XCC	KAJIADO	2,442	3,122		5,564	1,681	1,288		2,969
XCD	BARINGO	43,132	29,697		72,829	36,773	12,183		48,956
XCE	KERICHO	136,675	50,708		186,383	120,578	20,722		141,300
XCF	NANDI	34,370	27,269		61,639	26,440	10,731		37,171
XCH	LAIKPIA		8,165		8,165	3,398			3,398
XDA	BUNGOMA	1,256,937	184,311	14,661	1,455,909	948,903	74,072	4,888	1,027,863
XDB	KAKAMEGA	177,925	118,780		296,705	106,554	48,608		155,162
XDC	BUSIA			11,978	11,978			3,466	3,466
XEA	KISII	1,810,930	355,050		2,165,980	1,447,715	145,594		1,593,299
XEB	SOUTH NYANZA	115,313	48,291		163,604	108,633	19,865		128,498
XEC	CENTRAL NYANZA			10,097	10,097			3,174	3,174
XED	KISUMU	146	11,953		12,099	111	4,804		4,915
XGA	TAITA	12,127	1,777		13,904	12,255	696		12,951
XCA	NAKURU	795	464		1,259	642	177		819
	SOCIETY TOTALS	17,660,288	2,285,950	36,736	20,012,974	17,760,876	921,430	11,528	18,683,834
	ESTATE TOTALS	6,000,455	779,412	9,008	6,788,875	5,209,332	306,840	2,909	5,519,081
	MISC. COFFEE	12,095	24,122	656	36,873	8,206	9,511	211	17,928
	SWEEPINGS	636,788	24,966		660,754	325,527	6,991		332,518
	OVERALL	24,338,626	3,114,450	46,400	27,499,476	23,303,941	1,244,772	14,648	24,563,361

COFFEE PRODUCTION BY DISTRICTS 1992/93 SEASON ESTATES

DIST REF	DISTRICT NAME	CLEAN COFFEE (KGS)			TOTAL PRODUCTION (KGS)	VALUE CLEAN		VALUE CLEAN		TOTAL VALUE \$
		(KGS)	(KGS)	(KGS)		COFFEE \$	MBUNI \$	ROBUSTA \$	VALUE \$	
AA	LOWER KIAMBU	1,514,428	262,744		1,777,170	1,365,449	100,512		1,465,961	
AB	THIKA	1,182,708	64,315		1,247,023	1,040,942	25,101		1,066,043	
AC	RURU	767,399	10,092		777,491	686,114	3,910		670,024	
AD	MITUBIRI	254,859	14,618		269,477	216,213	5,907		222,120	
AE	MAKUYU	292,478	35,346		327,826	235,129	13,242		248,371	
AF	DONYO SABUK	277,235	98,284		375,519	215,003	38,854		253,857	
AG	NYERI	483,887	36,250		522,137	437,149	16,383		453,512	
AH	LMURU	7,804	255		8,139	6,151	122		6,273	
AI	UPPER KIAMBU	159,493	3,790		163,273	131,323	1,291		132,614	
AJ	KIRINYAGA	64,626	25,863		90,489	55,433	11,075		66,508	
BA	MERU NORTH	28,478	13,828		42,402	24,493	6,079		30,572	
BB	MERU CENTRAL	27,890	8,520		36,210	24,463	3,623		28,286	
BC	MERU SOUTH	9,532	1,340		10,872	7,511	508		8,019	
BD	EMBU	47,561	14,322		61,883	43,996	6,142		50,140	
BF	MACHAKOS	174,981	33,061		208,042	135,882	12,470		148,152	
CA	NAKURU	336,325	32,562		370,887	286,517	12,892		299,409	
CB	TRANS NZOIA	90,216	32,066		122,282	67,976	12,812	152	80,940	
CC	SONGHOR	36,624	17,640		54,264	29,978	6,871		36,849	
CD	SOTIK	3,573	928		4,501	2,729	393		3,122	
CE	TURBO KIPKAREN	10,284	2,177		12,441	8,887	878		9,765	
CF	NANDI	4,293	3,690		7,943	3,323	1,527		4,850	
CG	KORU	56,324	10,771		67,207	55,298	4,401	64	59,763	
CH	FORT TERMAN	61,824	7,952		69,876	58,628	2,890		61,706	
CI	LUMBWA-KIPKAREN	41,143	11,723	2,182	55,048	37,068	5,191	703	42,862	
CJ	KAJIADO	1,949	550		2,499	1,755	226		1,981	
CK	NAROK	95	27		122	49	10		59	
CL	LAikipia	3,811	845		4,256	2,236	294		2,470	
DA	KAKAMEGA	4,797	135		4,842	3,560	56		3,616	
DB	BUNGOMA	6,562	18,029		25,591	4,886	7,998		12,884	
DC	BUSIA			2,033	2,033			657	657	
EA	KISUMU	3,140	171	4,130	7,441	3,396	70	1,333	4,799	
EB	KISII	4,855	16		4,871	4,680	6		4,686	
EC	SOUTH NYANZA	1,244	2,739		3,983	688	1,104		1,772	
FA	KABETE	36,401	11,883		50,284	32,345	3,892		36,237	
ESTATE TOTALS		6,000,455	778,412	9,008	6,788,875	5,209,332	308,840	2,908	5,519,081	

QUANTITIES PRODUCED BY INDIVIDUAL DISTRICTS ESTATES 1992/93				
REF	DISTRICT NAMES	POOL TONNES	OUTPOOL TONNES	TOTAL TONNES
AA	LOWER KIAMBU	1,777	4,722	6,499
AB	THIKA	1,247	6,287	7,534
AC	RUIRU	777	6,902	7,679
AD	MITUBIRI	269	1,934	2,203
AF	MAKUYU	328	937	1,265
AE	DONYO SABUK	376	1,299	1,675
AF	NYERI	522	1,105	1,627
AG	LIMURU	8	50	58
AH	UPPER KIAMBU	163	1,051	1,214
AI	KIRINYAGA	91	63	154
AB	MERU NORTH	42	498	540
BB	MERU CENTRAL	36	99	135
BC	MERU SOUTH	11	52	63
BD	EMBU	62	75	137
BF	MACHAKOS	208	99	307
CA	NAKURU	371	571	942
CB	TRANS-NZOIA	123	75	198
CC	SONGOR	54	4	58
CD	SOTIK	5	-	5
CE	TURBO-KIPKARREN	12	8	20
CF	NANDI	8	7	15
CG	KORU	67	27	94
CH	FORT TERNAN	70	-	70
CI	LUMBWA/KIPKELION	55	-	55
CJ	KAJIADO	2	-	2
CK	NAROK	-	-	-
CL	LAIKIPIA	4	-	4
DA	KAKAMEGA	5	-	5
DB	BUNGOMA	26	-	26
DC	BUSIA	2	-	2
EA	KISUMU	7	1	8
EB	KISII	5	10	15
EC	SOUTH NYANZA	4	-	4
FA	KABETE	50	99	149
	TOTALS	6,787	25,975	32,762

POOL						
1992/93				1991/92		
WASHED COFFEE STANDARD	DELIVERIES TONNES	%	RATE PER 50 KGS	DELIVERIES	%	RATE PER 50 KGS
1	-	0.00	7272.50			3,850.00
2	800	2.91	6772.50	787	0.87	3,605.00
3	3,850	14.00	6172.50	8,932	9.96	3,405.00
4	5,468	19.88	5122.50	20,880	23.28	3,215.00
5	6,148	22.36	4387.50	19,636	21.89	2,855.00
1-5	16,266	59.15	5174.40	50,235	56.00	3,114.50
6	4,903	17.83	2835.50	15,431	17.20	2,025.00
7	2,403	8.74	1760.50	8,568	9.55	1,162.50
8	640	2.33	1420.50	2,821	3.15	760.00
9	108	0.39	960.50	436	0.49	500.00
10	20	0.07	860.50	43	0.05	475.00
6-10	8,074	29.36	2373.31	27,299	30.44	1,597.00
1-10	24,340	88.51	4245.32	77,534	86.44	2,579.50
HULLED MBUNI						
1	1,638	5.96	2233.00	7,434	8.29	1,300.00
11	1,470	5.34	1308.00	4,465	4.98	485.00
111	6	0.02	758.00	182	0.20	260.00
1-111	3,114	11.32	1793.48	12,081	13.47	983.00
ROBUSTA						
R1	16	0.06	2106.50	39	0.04	1,300.00
R11	30	0.11	1206.50	40	0.05	430.00
R111	-	0.00	756.50			225.00
R1-R111	46	0.17	1527.82	79	0.09	858.50
OVERALL	27,500	100.00	3963.06	89,694	100.00	2,493.95

QUANTITIES PRODUCED BY INDIVIDUAL DISTRICTS - COOPERATIVES 1992/93				
REF	DISTRICT NAMES	POOL TONNES	OUTPOOL TONNES	TOTAL TONNES
XAA	KIAMBU	3,005	442	3,447
XAB	MURANGA	1,436	6,654	8,090
XAC	NYERI	1,552	3,456	5,008
XAD	KIRINYAGA	4,041	1,490	5,531
XBA	MERU NORTH	127	411	538
XBB	MERU CENTRAL	2,143	2,720	4,863
XBC	MERU SOUTH	300	2,409	2,709
XBD	EMBU	1,269	2,478	3,747
XBE	MACHAKOS	1,653	2,449	4,102
XBF	KITUI	1	-	1
XCA	NAKURU	1	-	1
XCB	WEST POKOT	9	-	9
XCC	KAJIADO	6	-	6
XCD	BARINGO	73	-	73
XCE	KERICHO	186	7	193
XCF	NANDI	62	-	62
XCH	LAIKIPIA	8	-	8
XCI	TRANS-NZOIA	12	-	12
XDA	BUNGOMA	1,456	10	1,466
XDB	KAKAMEGA	297	-	297
XDC	BUSIA	12	-	12
XEA	KISII	2,166	21	2,187
XEB	SOUTH NYANZA	164	-	164
XEC	CENTRAL NYANZA	10	-	10
XED	KISUMU	12	-	12
XGA	TAITA	14	-	14
	UASIN GISHU	-	-	-
	TOTAL	20,015	22,547	42,562
	SOCIETY TOTAL	20,015	22,547	42,562
	ESTATE TOTAL	6,787	25,975	32,762
	GRAND TOTAL	26,802	48,522	75,324

	COUNCIL CESS	1992/93	
		KSHS.	DOLLAR
1	KIAMBU C.C.	23,941,223.00	-
2	MURANGA C.C.	20,423,307.00	-
3	NYERI C.C.	8,052,977.00	-
4	MERU C.C.	8,478,683.00	-
5	EMBU C.C.	4,263,790.00	-
6	GUSII C.C.	827,951.00	-
7	BUNGOMA C.C.	527,687.00	-
8	TAITA/TAVETA	6,608.00	-
9	MACHAKOS C.C.	4,843,102.00	-
10	KIRINYAGA C.C.	2,081,889.00	-
11	NAKURU C.C.	825,936.00	-
12	NZOIA C.C.	111,754.00	-
13	KISUMU C.C.	3,030.00	-
14	SOUTH NYANZA C.C.	58,828.00	-
15	NANDI C.C.	237,664.00	-
16	KAKAMEGA C.C.	88,487.00	-
17	THARAKA/NITHI C.C.	-	-
18	MAKUENI C.C.	-	-
19	NYAMBENE C.C.	-	-
20	KIPSIGIS C.C.	-	-
21	NYAMIRA C.C.	-	-
22	MT. ELGON C.C.	-	-
		74,772,916.00	-

STATISTICS OF KENYA COFFEE CROP 1992/93											
STATEMENT SHOWING STANDARD PERCENTAGE IN EACH GRADE											
STANDARD GRADE	1	2	3	4	5	6	7	8	9	10	TOTAL
	%	%	%	%	%	%	%	%	%	%	%
PB			20.62	51.88	27.47		0.03				100.00
AA		3.26	20.75	46.63	22.86	5.92	0.53	0.03		0.02	100.00
AB		1.78	16.02	46.13	25.69	9.21	0.99	0.16		0.02	100.00
C				10.01	53.97	26.90	7.85	1.22	0.03	0.02	100.00
E			12.07	43.51	44.34			0.08			100.00
TT			0.11	8.37	47.21	30.94	11.94	1.33	0.04	0.06	100.00
T					27.46	50.46	16.32	5.76			100.00
F											
UG				0.96	2.79	39.78	37.53	15.78	2.29	0.87	100.00
MBUNI	57.23	42.22	0.55								100.00
ROBUSTA	42.32	57.68									100.00

STATISTICS OF KENYA COFFEE CROP 1992/93

STATEMENT SHOWING TONNES AND PERCENTAGE OF CROP IN EACH GRADE AND STANDARD

STANDARD	1	2	3	4	5	6	7	8	9	10	MBUNI 1	MBUNI 11	MBUNI 111	TOTAL	% OF CROP
GRADE	TON	TON	TON	TON	TON	TON	TON	TON	TON	TON	TONNES	TONNES	TONNES	TONNES	%
PB			231	582	308		0							1,121	1.48
AA		391	2,487	5,590	2,741	710	63	5		2				11,989	15.79
AB		587	5,292	15,238	8,485	3,041	327	54		6				33,030	43.49
C				715	3,854	1,921	560	87		2				7,142	9.4
E			17	59	91		0							137	0.18
TT				219	1,235	810	312	35		2				2,617	3.45
T					376	691	223	79						1,369	1.8
F															
UG				87	255	3,672	3,431	1,443		80				9,178	12.08
MBUNI											5,334	3,934		9,319	12.27
ROBUSTA											19	25		44	0.08
TOTAL TONNE	978	8,030	22,491	17,315	10,845	4,916	1,703	213	92	5,353	3,959	51		75,946	100.00
% OF CROP	1.28	10.57	29.62	22.8	14.28	6.47	2.24	0.28	0.12	7.05	5.21	0.07		100	

1992/93 SEASON					
COFFEE PRODUCTION BY TONNES AND PERCENTAGE IN EACH GRADE					
GRADE	TONNES	%			
PB	1,121	1.48			
AA	11,989	15.79			
AB	33,030	43.49			
C	7,142	9.40			
E	137	0.18			
TT	2,617	3.45			
T	1,369	1.80			
UG	9,178	12.08			
MBUNI	9,319	12.27			
ROBUSTA	44	0.06			
TOTAL	75,946	100.00			

COFFEE PRODUCTION BY DISTRICTS - 1992/93 SEASON ESTATES - OUTSIDE POOL

DIST	DISTRICT	CLEAN COFFEE	CLEAN MBUNI	CLEAN ROBUSTA	TOTAL PRODUCTION	VALUE CLEAN COFFEE US\$	VALUE CLEAN MBUNI US\$	VALUE CLEAN ROBUSTA US\$	TOTAL VALUE \$
REF.	NAME	COFFEE	MBUNI	ROBUSTA	PRODUCTION	COFFEE US\$	MBUNI US\$	ROBUSTA US\$	VALUE \$
AA	LOWER KIAMBU	4,507,283	215,288	0	4,722,571	11,096,749.18	170,005.04	0.00	11,266,754.22
AB	THIKA	6,043,599	242,842	0	6,286,441	15,405,037.15	186,289.40	0.00	15,591,326.55
AC	RUIRU	6,653,135	250,205	0	6,903,340	16,983,495.78	194,404.30	0.00	17,177,900.08
AD	MITUBIRI	1,817,127	117,440	0	1,934,567	3,829,240.58	127,853.50	0.00	3,957,094.08
AE	MAKUYU	894,168	42,224	0	936,392	1,998,222.16	43,808.98	0.00	2,041,831.14
AF	DONYO SABUK	1,193,502	105,659	0	1,299,161	2,733,670.98	95,059.84	0.00	2,828,730.82
AG	NYERI	1,021,336	83,388	0	1,104,724	2,515,161.00	75,072.36	0.00	2,590,233.36
AH	LIMURU	43,318	6,017	0	49,335	94,213.28	5,422.60	0.00	99,635.88
AI	UPPER KIAMBU	1,015,167	35,587	0	1,050,754	2,597,999.14	21,856.42	0.00	2,619,855.56
AJ	KIRINYAGA	46,040	14,616	0	62,658	134,777.14	13,858.32	0.00	146,635.46
BA	MERU NORTH	368,352	129,300	0	497,652	791,925.08	144,414.00	0.00	936,339.08
BB	MERU CENTRAL	45,895	53,330	0	99,225	109,746.42	58,969.02	0.00	168,715.44
BC	MERU SOUTH	26,770	25,076	0	51,846	55,717.92	27,575.06	0.00	83,292.98
BD	EMBU	71,324	3,722	0	75,046	152,950.28	3,836.10	0.00	156,786.38
BF	MACHAKOS	45,732	54,108	0	99,840	98,461.10	58,287.44	0.00	156,748.54
CA	NAKURU	533,057	38,077	0	571,134	1,196,386.82	31,620.36	0.00	1,228,007.18
CB	TRANS NZOIA	67,446	7,681	0	75,127	118,148.24	8,048.32	0.00	126,196.56
CC	SONGHOR	3,070	944	0	4,014	5,105.16	1,016.88	0.00	6,121.84
CD	SOTIK	-	-	0	-	0.00	0.00	0.00	0.00
CE	TURBO KIPKARREN	6,678	1,292	0	7,970	11,589.92	904.40	0.00	12,491.32
CF	NANDI	5,412	1,902	0	7,314	7,568.14	1,473.08	0.00	9,041.22
CG	KORU	24,123	3,224	0	27,347	56,982.72	3,029.92	0.00	60,012.64
CH	FORT TERNAN	-	-	0	-	0.00	0.00	0.00	0.00
CI	LUMBWA KIPKARREN	-	-	0	-	0.00	0.00	0.00	0.00
CJ	KAJIADO	-	-	0	-	0.00	0.00	0.00	0.00
CK	NAROK	-	-	0	-	0.00	0.00	0.00	0.00
CL	LAIKIPIA	-	-	0	-	0.00	0.00	0.00	0.00
DA	KAKAMEGA	-	-	0	-	0.00	0.00	0.00	0.00
DB	BUNGOMA	-	-	0	-	0.00	0.00	0.00	0.00
DC	BUSIA	-	-	0	-	0.00	0.00	0.00	0.00
EA	KISUMU	725	242	0	967	1,376.14	260.68	0.00	1,636.82
EB	KISII	8,452	1,486	0	9,938	17,014.00	1,431.26	0.00	18,445.26
EC	SOUTH NYANZA	-	-	0	-	-	0.00	0.00	0.00
FA	KABETE	97,378	957	0	98,335	243,375.80	734.16	0.00	244,109.46
	ESTATE TOTALS	24,541,089	1,434,587	0	25,975,676	60,254,913.63	1,275,031.24	0.00	61,529,944.87

COFFEE PRODUCTION BY DISTRICTS 1992/93 SEASON SOCIETIES-OUTSIDE POOL

DIST	DISTRICT	CLEAN COFFEE	CLEAN	CLEAN	TOTAL (KGS)	VALUE CLEAN	VALUE CLEAN	VALUE CLEAN	TOTAL
REF	NAME	KGS	MBUNI (KGS)	ROBUSTA (KGS)	PRODUCTION	COFFEE \$	MBUNI \$	ROBUSTA \$	VALUE \$
XAA	KIAMBU	266,677	176,153	-	442,830	801,532.78	147,016.90	-	948,549.68
XAB	MURANGA	5,707,313	947,063	-	6,654,376	14,804,784.02	904,146.76	-	15,708,930.78
XAC	NYERI	2,560,637	896,054	-	3,456,691	7,873,177.26	996,337.00	-	8,869,514.26
XAD	KIRINYAGA	842,587	647,436	-	1,490,023	1,940,646.05	660,227.24	-	2,599,873.29
XBA	MERU NORTH	390,801	19,452	-	410,253	819,124.54	22,611.30	-	841,735.04
XBB	MERU CENTRAL	2,362,328	367,582	-	2,719,910	5,474,544.86	410,152.30	-	5,884,697.16
XBC	MERU SOUTH	2,084,532	324,280	-	2,408,792	4,726,513.96	376,215.96	-	5,102,729.92
XBD	EMBU	1,921,216	556,542	-	2,477,758	5,056,884.78	571,201.94	-	5,628,086.72
XBE	MACHAKOS	1,557,406	891,154	-	2,448,560	3,815,761.92	998,675.02	-	4,814,436.94
XBF	KITUI	0	0	-	0	0.00	0.00	-	0.00
XCA	TRANS NZOIA	0	0	-	0	0.00	0.00	-	0.00
XCB	WEST POKOT	0	0	-	0	0.00	0.00	-	0.00
XCC	KAJIADO	0	0	-	0	0.00	0.00	-	0.00
XCD	BARINGO	0	0	-	0	0.00	0.00	-	0.00
XCE	KERICHO	0	6,900	-	6,900	0.00	7,010.00	-	7,010.40
XCF	NANDI	0	0	-	0	0.00	0.00	-	0.00
XCH	LAIKIPIA	0	0	-	0	0.00	0.00	-	0.00
XDA	BUNGOMA	0	6,900	-	6,900	5,929.20	6,714.00	-	12,643.00
XDB	KAKAMEGA	0	0	-	0	0.00	0.00	-	0.00
XDC	BUSIA	0	0	-	0	0.00	0.00	-	0.00
XEA	KISII	236	20,803	-	20,836	169.20	221,22.52	-	22,291.72
XEB	SOUTH NYANZA	0	0	-	0	0.00	0.00	-	22,291.72
XEC	CENTRAL NYANZA	0	0	-	0	0.00	0.00	-	22,291.72
XED	KISUMU	0	0	-	0	0.00	0.00	-	22,291.72
XGA	TAITA	0	0	-	0	0.00	0.00	-	22,291.72
XCA	NAKURU	0	0	-	0	0.00	0.00	-	22,291.72
	SOCIETY TOTALS	17,687,392	4,859,489	-	22,546,891	45,318,048.57	5,112,431.34	-	50,431,479.91
	ESTATE TOTALS	24,541,089	1,434,587	-	25,975,676	60,254,918.68	1,275,031.24	-	6,152,991.67
	MISC. COFFEE								
	SWEEPINGS								
	OVERALL	42,228,481	6,294,086	-	48,522,567	105,573,962.20	6,387,462.58	0.00	111,961,424.78

COFFEE PRODUCTION BY DISTRICTS 1992/93 SEASON ESTATES

DIST	DISTRICT	CLEAN COFFEE KGS	CLEAN MBUNI (KGS)	CLEAN ROBUSTA (KGS)	TOTAL (KGS) PRODUCTION	VALUE CLEAN COFFEE (KP)	VALUE CLEAN MBUNI (KP)	VALUE CLEAN ROBUSTA (KP)	TOTAL VALUE (KP)
AA	LOWER KIAMBU	1,514,426	262,744		1,777,170	6,036,109.00	449,797.00		6,485,906.00
AB	THIKA	1,182,708	64,315		1,247,023	4,601,165.00	112,111.00		4,713,276.00
AC	RUIRU	767,399	10,092		777,491	2,945,066.00	16,602.00		2,961,668.00
AD	MITUBIRI	254,859	14,618		269,477	1,940,646.05	26,299.00		981,782.00
AE	MAKUYU	292,478	35,348		327,826	955,483.00	59,370.00		1,100,098.00
AF	DONYO SABUK	277,235	98,284		375,519	1,040,668.00	173,238.00		1,123,265.00
AG	NYERI	483,887	38,250		522,137	950,027.00	72,461.00		2,994,596.00
AH	LIMURU	7,884	255		8,139	1,932,135.00	537.00		27,732.00
AI	UPPER KIAMBU	159,483	3,780		163,273	27,195.00	5,858.00		587,712.00
AJ	KIRINYAGA	64,626	25,863		90,549	581,864.00	49,036.00		294,117.00
BA	NYAMBENE	28,476	13,926		42,492	245,079.00	26,871.00		135,049.00
BB	MERU	27,690	8,520		36,210	108,178.00	16,855.00		125,000.00
BC	THARAKA NITHI	9,532	1,340		10,872	108,145.00	2,277.00		35,436.00
BD	EMBU	47,561	14,322		61,883	33,159.00	27,196.00		221,708.00
BF	MACHAKOS	174,981	33,061		208,042	1,945,122.00	55,793.00		655,719.00
CA	NAKURU	338,326	32,562		370,887	599,926.00	57,507.00		1,322,844.00
CB	TRANS NZOIA	90,216	32,066		122,753	1,265,337.00	57,105.00	728.00	358,048.00
CC	SONGHOR	36,624	17,640		54,264	300,215.00	30,700.00		162,865.00
CD	SOTIK	3,573	928		4,501	132,195.00	1,742.00		18,780.00
CE	TURBO KIPKARRE	10,264	2,177		12,441	12,038.00	3,911.00		43,106.00
CF	NANDI	4,263	3,690		7,943	14,655.00	6,779.00		21,434.00
CG	KORU	56,324	10,771	192	67,287	244,820.00	19,573.00	305.00	264,698.00
CH	FORT TERMAN	61,924	7,952		69,876	260,196.00	12,965.00		273,161.00
CI	LUMBWA KIPKAR	41,143	11,723	2182	55,048	163,773.00	22,914.00	3,373.00	190,060.00
CJ	KAJIADO	1,949	550		2,499	7,738.00	1,006.00		8,744.00
CK	NAROK	95	27		122	219.00	44.00		263.00
CL	LAIKIPIA	3,611	645		4,266	9,865.00	1,054.00	0.00	10,919.00
DA	KAKAMEGA	4,707	135		4,852	15,664.00	247.00	0.00	15,941.00
DB	SUB-TOTALS	6,562	19,029		25,591	21,563.00	35,477.00		57,060.00
DC	BUSIA	-	-		2,033	-	-		3,150.00
EA	KISUMU	3,140	171	4,130	7,441	15,037.00	313.00	6,893.00	21,743.00
EB	KISII	4,855	16		4,871	20,894.00	27.00		20,721.00
EC	SOUTH NYANZA	1,244	2,739		3,983	2,942.00	4,917.00		7,859.00
FA	KABETE	38,401	11,863		50,284	142,862.00	17,648.00		160,510.00
	ESTATE TOTALS	6,000,455	779,412		6,788,945	23,027,769.00	1,368,222.00	13,949.00	24,409,940.00

COFFEE PRODUCTION BY DISTRICTS 1992/93 SEASON SOCIETIES

DIST	DISTRICT	CLEAN COFFEE	CLEAN	CLEAN	TOTAL (KGS)	VALUE CLEAN	VALUE CLEAN	VALUE CLEAN	TOTAL
REF	NAME	KGS	MBUNI (KGS)	ROBUSTA (KGS)	PRODUCTION	COFFEE (KP)	MBUNI (KP)	ROBUSTA (KP)	VALUE (KP)
XAA	KIAMBU	2,464,138	541,305		3,005,443	11,695,097.00	928,364.00		12,623,461.00
XAB	MURANGA	1,364,944	41,105		1,436,049	5,096,978.00	59,780.00		5,156,758.00
XAC	NYERI	1,545,163	6,954		1,552,117	7,679,669.00	11,126.00		7,690,795.00
XAD	KIRINYAGA	3,828,890	212,432		4,041,322	19,770,686.00	400,884.00		20,171,070.00
XBA	MERU NORTH	127,001	98		127,099	415,829.00	170.00		415,999.00
XBB	MERU CENTRAL	2,011,519	131,102		2,142,621	8,690,760.00	263,464.00		8,954,224.00
XBC	MERU SOUTH	277,159	23,096		300,255	1,039,960.00	42,708.00		1,082,668.00
XBD	EMBU	1,213,301	55,396		1,268,697	5,868,736.00	103,185.00		5,971,921.00
XBE	MACHAKOS	1,228,661	424,011		1,652,672	5,642,852.00	766,024.00		6,408,876.00
XBF	KITUI		849		849		1,362.00		1,362.00
XCI	TRANS NZOIA	6,611	5,316		11,927	26,748.00	9,360.00		36,128.00
XCB	WEST POKOT	3,109	4,699		7,808	14,570.00	8,701.00		23,271.00
XCC	KAJIADO	2,442	3,122		5,564	7,414.00	5,723.00		13,137.00
XCD	BARINGO	43,132	29,697		72,829	162,449.00	54,162.00		216,611.00
XCE	KERICHO	135,675	50,708		186,383	532,945.00	92,159.00		625,104.00
XCF	NANDI	34,370	27,269		61,639	116,864.00	47,901.00		164,765.00
XCH	LAikipia		8,165		8,165		15,084.00		15,084.00
XDA	BUNGOMA	1,256,937	184,311		1,456,909	4,206,181.00	329,958.00	23,276.00	4,559,410.00
XDB	KAKAMEGA	1,779,925	118,780		2,967,703	4,725,548.00	216,145.00		6,988,693.00
XDC	BUSIA			11,978	11,978				17,039.00
XEA	KISII	1,810,930	355,050		2,165,980	6,399,541.00	647,247.00		7,046,788.00
XEB	SOUTH NYANZA	115,313	48,291		163,604	480,777.00	88,292.00		569,069.00
XEC	CENTRAL NYANZA			10,097	10,097			15,311.00	15,311.00
XED	KISUMU	146	11,963		12,099	490.00	21,400.00		21,890.00
XGA	TAITA	12,127	1,777		13,904	54,260.00	3,106.00		57,366.00
XCA	NAKURU	795	464		1,259	2,841.00	791.00		3,632.00
	SOCIETY TOTALS	17,690,288	2,285,950		20,012,972	78,377,895.00	4,116,901.00	55,626.00	82,550,422.00
	ESTATE TOTALS	6,000,455	779,412		6,788,945	23,027,769.00	1,368,222.00	18,949.00	24,409,940.00
	MISC COFFEE	12,095	24,122		36,878	36,296.00	42,446.00	1,014.00	79,756.00
	SWEEPINGS	635,788	24,966		660,754	1,433,626.00	32,456.00		1,466,082.00
	OVERALL	24,338,626	3,114,450		27,499,544	102,875,586.00	5,560,025.00	70,589.00	108,506,200.00

**ANALYSIS OF INITIAL INTERIM FINAL AND SWEEPINGS PAYMENT TO PLANTERS FOR
1992/93 - US DOLLARS**

COFFEE STANDARD	INITIAL PAYMENT ON CLASSIFICATION FROM		4TH INTERIM PAYMENT CLASSIFIED UPTO		INITIAL PAYMENT AFTER 4TH INTERIM PAYMENT FROM		5TH INTERIM PAYMENT ON CLASSIFICATION UPTO		INITIAL PAYMENT AFTER 5TH INTERIM PAYMENT FROM		FINAL PAYMENT FOR 1992/93	RATES AFTER FINAL PAYMENT	SWEEPING PAYMENT FOR 1992/93		TOTAL PAYMENTS FOR 1992/93				
	PER KG	PER 50KGS	PER KG	PER 50KGS	PER KG	PER 50KGS	PER KG	PER 50KGS	PER KG	PER 50KGS	PER KG	PER 50KGS	PER KG	PER 50KGS	PER KG	PER 50KGS			
1	1.04	52.00	0.41	20.50	1.45	72.50	0.07	3.50	1.52	76.00	0.13	6.50	1.65	82.50	0.004	0.189	1.854	82.700	
2	0.94	47.00	0.38	19.00	1.32	66.00	0.15	7.50	1.47	73.50	0.06	3.00	1.53	78.50	0.004	0.189	1.534	76.700	
3	0.80	40.00	0.32	16.00	1.12	56.00	0.23	11.50	1.35	67.50	0.05	2.50	1.40	70.00	0.004	0.189	1.404	70.200	
4	0.60	30.00	0.24	12.00	0.84	42.00	0.30	15.00	1.14	57.00	0.01	0.50	1.15	57.50	0.004	0.189	1.154	57.700	
5	0.40	20.00	0.16	8.00	0.56	28.00	0.42	21.00	0.98	49.00	0.01	0.50	0.99	49.50	0.004	0.189	0.994	49.700	
1-5	0.59	29.42	0.24	11.78	0.83	41.20	0.32	16.07	1.15	57.27	0.02	1.10	1.17	58.37	0.004	0.189	1.171	58.559	
6	0.27	13.50	0.11	5.50	0.38	19.00	0.13	6.50	0.51	25.50	0.13	6.50	0.64	32.00	0.002	0.087	0.642	32.100	
7	0.16	8.00	0.06	3.00	0.22	11.00	0.06	4.00	0.30	15.00	0.10	5.00	0.40	20.00	0.002	0.087	0.402	20.100	
8	0.10	5.00	0.04	2.00	0.14	7.00	0.10	5.00	0.24	12.00	0.08	3.00	0.30	15.00	0.002	0.087	0.302	15.100	
9	0.05	3.00	0.03	1.50	0.09	4.50	0.04	2.00	0.13	6.50	0.04	2.00	0.17	8.50	0.002	0.087	0.172	8.600	
10	0.02	1.00	0.01	0.50	0.03	1.50	0.06	4.00	0.11	5.50	0.05	2.50	0.16	8.00	0.002	0.087	0.162	8.100	
6-10	0.22	11.02	0.09	4.41	0.31	15.43	0.11	5.57	0.42	21.00	0.11	5.71	0.53	26.71	0.002	0.087	0.538	26.793	
1-10	0.47	23.32	0.18	9.34	0.86	32.68	0.25	12.58	0.91	45.24	0.05	2.33	0.96	47.87	0.003	0.155	0.961	48.225	
1	0.20	10.00	0.06	4.00	0.28	14.00	0.10	5.00	0.38	19.00	0.13	6.50	0.51	25.50	0.001	0.065	0.511	25.550	
11	0.07	3.50	0.03	1.50	0.10	5.00	0.08	4.00	0.18	9.00	0.10	5.00	0.28	14.00	0.001	0.065	0.281	14.050	
111	0.02	1.00	0.01	0.50	0.03	1.50	0.07	3.50	0.10	5.00	0.07	3.50	0.17	8.50	0.001	0.065	0.171	8.550	
1-111	0.14	6.92	0.06	2.81	0.20	9.73	0.09	4.52	0.29	14.25	0.11	5.79	0.40	20.04	0.001	0.065	0.402	20.103	
R1	0.17	8.50	0.07	3.50	0.24	12.00	0.08	4.00	0.32	16.00	0.15	7.50	0.47	23.50	0.001	0.05	0.471	23.550	
R11	0.04	2.00	0.02	1.00	0.06	3.00	0.08	4.00	0.14	7.00	0.09	4.50	0.23	11.50	0.001	0.05	0.231	11.550	
R111	0.02	1.00	0.01	0.50	0.03	1.50	0.04	2.00	0.07	3.50	0.09	4.50	0.16	8.00	0.001	0.05	0.161	8.050	
R1-111	0.09	4.32	0.04	1.89	0.13	6.21	0.08	4.00	0.21	10.21	0.11	5.57	0.32	15.78	0.001	0.05	0.317	15.835	
OVERALL																			
TOTAL	0.43	21.43	0.17	8.58	0.60	30.00	0.23	11.86	0.83	41.67	0.06	2.99	0.89	44.68	0.003	0.145	0.896	44.806	

KENYA COFFEE EXPORTS (1992/93)**(60 Kg bags)**

1]	To the EEC (Total)		910,64
	Germany	481,420	
	Belgium	113,410	
	U.K.	104,491	
	Netherlands	69,848	
	Spain	60,714	
	Italy	32,452	
	France	30,665	
	Portugal	7,560	
	Denmark	7,200	
	Ireland	2,104	
	Greece	300	
2]	To Scandinavian (Total)		185,549
	Sweden	101,994	
	Finland	81,155	
	Norway	2,400	
3]	To Others (Total)		137,112
	U.S.A.	101,425	
	Switzerland	13,545	
	Japan	13,387	
	Brazil	5,100	
	India	3,655	
4]	To Non-members (Total)		177,283
	Saudi Arabia	84,676	
	Canada	19,418	
	Sudan	14,950	
	Tunisia	13,728	
	South Yemen	9,784	
	Jordan	9,405	
	Egypt	4,800	
	U.A.E.	4,025	
	Australia	3,570	
	Israel	3,330	
	New Zealand	3,285	
	South Africa	2,975	
	Poland	2,200	
	Hong Kong	300	
	Quatar	292	
	Djibouti	283	
	Russia	262	

ANALYSIS OF MARKETING EXPENSES AND DISBURSEMENTS TOGETHER WITH PERCENTAGE REALISATION FOR THE YEAR 1992/93 COMPARED WITH 1991/92 SEASON						
	PERCENTAGE OF REALISATION		1992/93 PER		1991/92 PER	
	AMOUNT	1992/93	1991/92	TONNE ON	TONNE ON	TONNE ON
MARKETING EXPENSES	K. POUNDS	%	%	75,946 TONNES KSHS. CTS	89,694 TONNES KSHS. CTS	
Warehousing and Bulking	2,105,727	0.38	0.91	554.53	468.71	
Brokerage & Sales expenses	602,419	0.11	0.12	158.64	65.52	
Overheads	6,164,958	1.11	1.02	1,623.51	527.01	
Interest on Overdraft	0	0.00	2.68	0.00	1384.82	
Interest on Loan	0	0.00	0.49	0.00	251.68	
Computer Expenses	751,231	0.14	0.00	197.83	0.00	
Compensation for Coffee loses	19,440	0.00	0.00	9,041.86	0.00	
Miscellaneous	440,073	0.08	0.02	115.89	12.18	
Total Marketing	10,083,848	1.82	5.24	11,692.27	2,709.92	
Deduct Interest accrued	0	0.00	-0.92	0.00	-477.11	
Insurance of Coffee Crop	189,761	0.03	0.06	49.97	32.90	
Pool Bagging	827,766	0.15	1.22	217.99	631.11	
Total Expenses	11,101,375	2.00	5.60	11,960.23	2,896.82	
Disbursements						
3% Levy to Planters less recoveries from outpool	5,543,701	1.00	2.74	1,459.91	1,417.98	
Contribution to I.C.O. promotion fund	122,195	0.02	0.00	32.18	0.00	
Contribution to I.C.O. Administrative Budget	0	0.00	0.05	0.00	24.41	
Expenses of membership to I.C.O.	0	0.00	0.03	0.00	13.91	
Contribution to I.C.O. special fund		0.00	0.00	0.00	0.00	
I.A.C.O. expenses of membership	507,229	0.09	0.11	133.58	57.87	
TOTAL DISBURSEMENTS	6,173,125	1.11	2.93	1,625.66	1,514.17	
Total deductions from gross proceeds	17,274,500	3.12	8.53	13,585.89	4,410.99	
	REALISATION (IN POUNDS)			536,524,709	231,679,523	
	DELIVERIES TO THE POOL (IN TONNES)			75,946	89,694	

Auditor's Report

REPORT OF THE AUDITOR-GENERAL (CORPORATIONS) ON THE ACCOUNTS OF THE COFFEE BOARD OF KENYA FOR THE YEAR ENDED 30 SEPTEMBER 1993

I have examined the accounts of the Coffee Board of Kenya for the year ended 30 September 1993 in accordance with the provisions of Section 29(2) of the Exchequer and Audit Act (Cap 412). I have obtained all the information and explanations that I required for the purpose of the audit. Proper books of account have been kept by the Board and the accounts which have been prepared under the historical cost convention are in agreement therewith and comply with the Coffee Act (Cap 333).

Subject to the reservations set herebelow, in my opinion, the accounts, when read together with the notes thereon show a true and fair view of the financial affairs of the Board as at 30 September 1993 and of its surplus and source and application of funds for the year then ended.

1. TRANSLATION OF DOLLARS INTO REPORTING CURRENCY

The KShs.703,050,000.00 Cash in Hand and at Bank Balance Sheet figure include KShs.417,736,299.26 reporting currency equivalent to US dollars held by the Board as at 30 September, 1993. Note 1 (f) to the accounts indicate that the translation of the dollars into Kenya shillings was done using rates other than the one ruling on the Balance Sheet date. This is contrary to provision of paragraph 4.4 of Kenya Accounting Standard No.9 which states that the rate ruling at the close of Balance Sheet date should be used, and which provision the Board has all along observed. No satisfactory explanation has been given for the sudden departure from the provision of the Accounting Standard which the Board has hitherto observed.

2. DEBTORS AND PREPAYMENTS - KSHS.1,221,022,000.00

Included in the Debtors and Prepayments KShs.1,221,022,000.00 Balance Sheet figure is KShs.166,209,411.20 part payments made to some coffee farmers. No supporting schedules for this amount have been produced for audit verification and in the absence of the schedules, I am not in a position to express an opinion on the reliability of the part payments figure, or to confirm that the KShs.1,221,022,000.00 Balance Sheet Debtors and Prepayment figure is fairly stated.

3. EXPORT DUTY

As previously reported, the debtors and prepayments balance as at 30 September 1993 includes an amount of KShs.175,801,648.00 due from Treasury in respect of overpayment of export duty in prior years. In their 5th report the Public Investments Committee recommended that the Chief Executive should follow up the matter with the Treasury with a view to effecting waiver of the KShs.175,801,648.00 by 30 June 1995. I have not, however, seen evidence that waiver was effected as per the recommendation of the committee.

4. FINANCIAL POSITION

Although in the year under review the Board realised a surplus of KShs.137,387,000.00, its financial position was however, still shaky in that the end of the year it was having commulated deficit of KShs.113,473,000.00 and negative working capital of KShs.128,453,000.00. The accounts have been drawn on going concern basis assuming continued financial support of the Board's bankers and creditors.

W.K. KEMEI
AUDITOR-GENERAL (CORPORATIONS)

23 July 1996

13 Balance Sheet as at 30th September 1993

	NOTE	1993 000' KSHS.	1992 000' KSHS.
ASSETS EMPLOYED			
Fixed Assets	2	388,984	363,795
Investments	3	389	389
		389,373	364,184
CURRENT ASSETS			
Stocks	4	3,445,294	1,820,086
Debtors and Prepayments		1,221,022	512,665
Short Term Loans		217,482	150,000
Cash in Hand and in Banks		703,050	1,329
		5,586,848	2,484,080
CURRENT LIABILITIES			
Short Term Loan	5	392,482	135,000
Provision for Outstanding payments to planters		1,096,899	203,313
Bank Overdraft (Secured)	5	9,963	751,338
Creditors and Accruals		4,213,128	1,632,251
Provision for taxation		2,829	2,829
		5,715,301	2,724,731
NET CURRENT ASSETS/(LIABILITIES)		(128,453)	(240,651)
NET ASSETS/(LIABILITIES)		260,920	123,533
REPRESENTING			
Fixed Assets Reserve	6	88,865	88,865
Coffee Research Reserve		1,400	1,400
Fixed Assets Revaluation Reserve		284,128	284,128
APPROPRIATION ACCOUNTS:			
MARKETING		263	246
NON-MARKETING		(113,736)	(251,106)
		260,920	123,533

All Amounts in these Accounts are expressed in 000' Kenya Shillings.

..... Chairman

The attached notes form an integral part of these Accounts.

**STATEMENT OF NON-MARKETING REVENUE AND EXPENDITURE
FOR THE YEAR ENDED 30TH SEPTEMBER 1993**

	SCHEDULE	1993 000' KSHS.	1992 000' KSHS.
REVENUE			
Ad Valorem Levy		321,914	127,185
Dividends Received		767	936
Surplus/(Deficit) on Coffee Houses		(153)	(2,529)
Agency Fees		496	232
Rental Income		3,481	3,317
Other Income		246	2,212
Surplus/(Deficit) on Roasting Plant		(1,425)	(1,331)
		-----	-----
		325,326	130,022
		-----	-----
EXPENDITURE			
Office Expenses	A	21,719	19,610
Board Expenses		3,287	2,473
Agricultural Expenses		14,766	10,592
Coffee Conference & Delegates Meetings		862	-
Local Publicity	B	25,296	16,362
International Publicity		980	390
London Office Expenses		12,001	8,103
Research Expenses	C	109,045	96,695
		-----	-----
		187,956	154,225
		-----	-----
TOTAL EXPENSES		137,370	(24,203)
		-----	-----
SURPLUS/(DEFICIT) FOR THE YEAR		-	-
PROVISION FOR TAXATION	7	-----	-----
		137,370	(24,203)
		(251,106)	(226,905)
		-----	-----
BALANCE BROUGHT FORWARD		(113,736)	(251,106)
		=====	=====
BALANCE CARRIED FORWARD		=====	=====

The attached notes form an integral part of these Accounts.

**STATEMENT OF MARKETING REVENUE AND EXPENDITURE
FOR THE YEAR ENDED 30TH SEPTEMBER, 1993**

	SCHEDULE	1993 000' KSHS.	1992 000' KSHS.
REVENUE			
Coffee Sales Proceeds		7,517,712	2,861,106
Add: Stocks of Unsold Coffee		3,411,379	1,755,064
SUB-TOTAL		10,929,091	4,616,170
Sweeping and Samples		48,099	17,421
Interest on Parchment Advances		13,244	43,094
Marketing Commission		85,550	-
SUB-TOTAL		146,893	60,515
TOTAL REVENUE		11,075,984	4,676,685
EXPENDITURE			
Direct Expenses	D	98,728	131,411
Overheads	E	123,299	171,210
International Coffee Organization	F	2,444	3,437
Inter African Coffee Organization	G	10,145	5,191
Ad Valorem Levy - 3% of Payments to Planters (Pool)		110,874	127,185
TOTAL EXPENSES		345,490	438,434
NET REVENUE		10,730,494	4,238,251
Less: Export Duty		-	-
Distributable Revenue		10,730,494	4,238,251
Less: Payments to Planters		10,730,477	4,239,513
Balance for the year		17	(1,262)
Balance brought forward		246	1,508
Balance carried forward		263	246

The attached notes form an integral part of these Accounts.

**STATEMENT OF SOURCE AND APPLICATION OF FUNDS
FOR THE YEAR ENDED 30TH SEPTEMBER 1993**

	1993	1992
	000' KSHS.	000' KSHS.
SOURCE OF FUNDS:		
Profit/(Loss) before Tax:		
Marketing Account	17	(1,262)
Non-Marketing Account	137,370	(24,203)
	-----	-----
	137,387	(25,465)
Adjustments for items not involving movement of Funds:		
Depreciation	15,205	12,688
(Profit)/Loss on disposal of Fixed Assets	88	(1,921)
	-----	-----
	15,293	10,767
Funds Applied to Operations	152,680	(14,698)
Funds from other Sources:		
Loan Repayment by KPCU Ltd	150,000	-
Fixed Assets disposal proceeds	-	1,983
Loans and Advances proceeds	-	450,000
Received from the Government	530,000	-
	-----	-----
	680,000	451,983
	-----	-----
	832,680	437,285
APPLICATION OF FUNDS:		
Disbursed to KPCU	(225,000)	-
Fixed Assets Additions	(40,482)	(26,859)
Loan Redemptions	(135,000)	(315,000)
Tax paid	-	(765)
Paid back to the Government	(16,000)	-
Offset against Government Debtors	(114,000)	-
	-----	-----
	(530,482)	(342,624)
	-----	-----
	302,198	94,661
	=====	=====
INCREASE/(DECREASE) IN WORKING CAPITAL		
Stocks	1,625,208	274,269
Debtors	708,357	19,711
Creditors	(2,580,877)	(534,340)
Provision for O/S payments to Planters	(893,586)	744,419
	-----	-----
	(1,140,898)	504,059
MOVEMENT IN LIQUID FUNDS:		
Cash at Bank and in Hand	701,721	(17,414)
Bank Overdraft	741,375	(391,984)
	-----	-----
	1,443,096	(409,398)
	-----	-----
	302,198	94,661
	=====	=====

**SCEDULES TO NON-MARKETING REVENUE AND EXPENDITURE
STATEMENT FOR THE YEAR ENDED 30TH SEPTEMBER 1993**

1993 1992
000'KSHS. 000'KSHS.

A. OFFICE EXPENSES

Staff	11,605	10,711
Administration	5,360	3,374
Establishment	4,754	5,525
	-----	-----
	21,719	19,610
	-----	-----

B. LOCAL PUBLICITY

Staff and Office Expenses	11,168	8,252
Shows and Stand Expenses	7,209	4,152
Kenya Coffee Bulletin	1,446	1,295
Other Local Expenses	3,356	1,207
Sports and Related Activities	2,117	1,456
	-----	-----
	25,296	16,362
	-----	-----

C. RESEARCH EXPENSES

Coffee Research Foundation	93,184	87,276
C.B.D. Research	9,533	5,636
B.B.D. Research	6,328	3,783
	-----	-----
	109,045	96,695
	-----	-----

**SCHEDULE TO MARKETING REVENUE AND EXPENDITURE STATEMENT
FOR THE YEAR ENDED 30TH SEPTEMBER, 1993**

	1993	1992
	000'KSHS.	000'KSHS.
D. DIRECT EXPENSES		
Computer Expenses	15,025	-
Warehousing and Bulking	42,115	42,040
Insurance of Coffee	3,795	2,951
Brokerage and Sales Expenses	12,048	5,877
Pool Bagging Costs	16,555	56,606
Compensation for Loss of Coffee	389	270
Miscellaneous Marketing Expenses	8,801	1,092
Interest on loan	-	22,575
	-----	-----
	98,728	131,411
	-----	-----
E. OVERHEADS		
Salaries & Wages	21,053	18,907
Staff Leave & Travelling Expenses	2,226	1,495
Miscellaneous Expenses	6,221	-
Remuneration & Expenses of Board Members	1,517	1,855
Rental, Power & Lighting	609	262
Stationery & Printing	4,944	3,077
Postage & Telephone	2,140	1,396
Bank Charges & Interest on Overdraft	69,467	124,358
Audit & Professional Fees	4,081	4,689
Depreciation of Assets	1,371	2,253
Sundry Expenses	9,670	12,918
	-----	-----
	123,299	171,210
	-----	-----
F. INTERNATIONAL COFFEE ORGANIZATION		
Contribution to Administration Budge	-	2,190
Expenses of Membership	2,423	1,247
Contribution to Promotion Fund	21	-
	-----	-----
	2,444	3,437
	-----	-----
G. INTER AFRICAN COFFEE ORGANIZATION		
Contribution to Administration Budget	9,883	4,869
Expenses of Membership	262	322
	-----	-----
	10,145	5,191
	=====	=====

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 30TH SEPTEMBER, 1993

1. *PRINCIPLE ACCOUNTING POLICIES:*

The following accounting policies have been used consistently in dealing with items which are considered material in relation to the accounts.

(a) *Accounting Convention:*

The accounts have been prepared under the historical cost convention.

(b) *Stocks and Stores:*

Stocks of clean coffee have been valued at their estimated net realisable value in the normal course of trading. Other store items are valued at cost.

(c) *Depreciation:*

Depreciation has been charged on straight line basis at rates calculated to write off the cost of assets over their anticipated useful lives. Depreciation has been charged in the current accounts against the relevant expenses headings. The rates used for the purpose are:

Land and Buildings	1.70%-2.38%
Plant and Machinery	20.00%
Furniture, Fixtures, Fittings and Equipment	10.00%-20.00%
Motor Vehicles and Cycles	25.00%

Depreciation on Land and Buildings is charged so as to write off the relevant property over the unexpired period of the lease. Kahawa House at 1.70% and Coffee Plaza at 2.38%.

(d) *Recognition of Costs:*

The accounts reflect the acquisition and disposal of the 1992/93 season crop and the consequent distribution of proceeds to planters. For accounts purposes, the cost relating to that portion of the 1992/93 season crop which was not milled until after 30th September 1993 has been accrued and the coffee treated as being part of the stocks held as at 30th September, 1993.

(e) ***Direct Overhead Absorption:***

Direct expenses have been allocated to Marketing and Non-marketing accounts and overheads have been apportioned as follows:

Marketing	70%
Non-Marketing	30%

(f) ***Foreign Exchange Rates:***

Bank Balances held in U.S. Dollars at the close of the financial year have been translated into Kenya Shillings at the overall average rate of exchange achieved on all U.S. Dollars converted to Kenya Shillings in accordance with the Central Bank Guidelines during the year.

The same balances if translated into Kenya Shillings at the individual Banks Exchange Rates ruling on the Balance Sheet date would have resulted into an unrealisable gain on exchange amounting to KShs.4,431,632.32. This amount has not been reflected in the accounts because all balances held in U.S. Dollars were subsequently disbursed in the same currency.

Bank balances and transactions in Sterling Pounds at close of the financial year have been translated into Kenya Shillings at the rate ruling on 30th September, 1993. Gain/Loss on Exchange has been recognised as part of Profit/Loss for the year under review.

(g) ***Recognition of Dividends:***

Dividends are recognized as income when actually received.

2. <i>Fixed Assets</i>	Land and Buildings 000'Shs.	Plant and Machinery 000'Shs.	Furniture Equipment Fittings 000'Shs.	Motor Vehicles 000'Shs.	Total 000'Shs.
<i>Cost:</i>					
As at 1st October, 1992	359,518	8,483	46,532	14,095	428,628
Additions during the year	18,525	-	16,958	4,999	40,482
Revaluation	-	-	-	-	-
Disposal during the year	-	-	-	-	-
At 30th September, 1993	378,043	8,483	63,490	19,094	469,110
<i>Depreciation:</i>					
At 1st October, 1992	31,400	7,737	14,649	11,135	64,921
Charge for the year	6,417	395	6,629	1,764	15,205
On disposals	-	-	-	-	-
<i>At 30th September, 1993</i>	37,817	8,132	21,278	12,899	80,126
Net Book Value/Valuation					
At 30th September, 1993	340,226	351	42,212	6,195	388,984
At 30th September, 1992	328,118	745	9,983	2,959	363,795

Depreciation charged in the accounts is allocated as follows:-

	1993 000'KShs.	1992 000'KShs.
Head Office	9,965	6,717
Warehouse	5,106	5,633
Coffee houses	-	67
London Office	23	23
Shows & stands	102	176
Ventures and shows	-	-
Roasting Plant	9	72
	<u>15,205</u>	<u>12,688</u>

3.	Investments:	1993	1992
		000'KShs.	000'KShs.
	Unquoted at cost	<u>389</u>	<u>389</u>

The investments comprise the Board's 65% Shareholding in Kenya Coffee Auctions Limited.

4.	Stocks:	1993	1992
	Stocks consist of:	000'KShs.	000'KShs.
	Coffee at estimated net realisable value:	3,411,379	1,755,064
	Bags at cost	14,394	49,037
	Miscellaneous at cost	<u>19,521</u>	<u>15,985</u>
		<u>3,445,294</u>	<u>1,820,086</u>

5. **Loan and Bank Overdraft:**

During the year the government authorised short term borrowing as follows:

Bank overdraft to maximum of KShs.1 billion. An amount of KShs.9,963,000 had been utilised by 30th September, 1993.

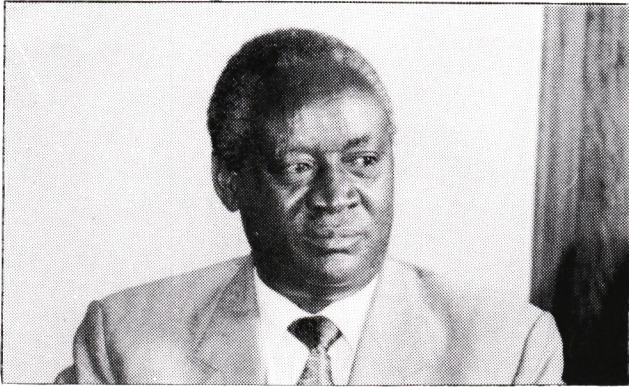
6.	Fixed Assets Reserve:	1993	1992
		000'KShs.	000'KShs.
	Balance brought forward	88,865	88,865
	Transfer from surplus in the year	<u>-</u>	<u>-</u>
		<u>88,865</u>	<u>88,865</u>

A balance of 000'KShs.96,117 has not been transferred to this account due to lack of reserves and will be transferred from future years' reserves.

7.	Taxation:	1993	1992
		000'KShs.	000'KShs.
	Taxation on the surplus for the year	-	-
		<u>-</u>	<u>-</u>
		<u>-</u>	<u>-</u>

NB: Taxation has been agreed with income tax department upto 30th September, 1988.

1 Taarifa ya Mwenyekiti



Utangulizi

Taarifa yangu ya mwaka unaoelezwa itagusia tu maelezo muhimu kwa jumla. Maelezo kamili ya shughuli za Halmashauri hii na maswala mengine yatakuwa katika Ripoti Kuu ya Mwaka ya Hesabu ya Matumizi na Mapato ya Pesa yaliyotayarishwa na Wakuu wa Idara mbali mbali.

Maelezo Muhimu

Kipindi cha mwanzoni cha mwaka wa kahawa cha 1992/93 kiliendelea shwari. Haikuwa hadi Oktoba 10, 1992, wakati maongozi mapya yaliyotazamiwa kufungua huru shughuli za kahawa yalipotangazwa. Mabadiliko ya ghafula yaliyotokana na maongozi hayo yalihitaji umakini na ukamilifu kusimamiwa ili kuwaeleza wakuzaji wa kahawa matatizo yaliyohusika na maongozi ya kufungua huru shughuli za kahawa. Vyombo mbali mbali vilitumiwa kuwaelimisha wakulima kuhusu maendeleo mapya kama itakavyoshuhudiwa baadaye.

Kahawa safi ya karibu tani 76,000 metriki ilivunwa. Mapato kutokana na mnada wao yalifikia Sh92,402,562.00 kwa bei ya jumla ya Sh5,997.73 kwa kilo moja.

Katika majukwaa ya ulimwenguni, Halmashauri hii ilijitahidi wakati wote kuwa na habari kuhusu shughuli za kahawa. Iliwakilishwa katika mwaka huo katika mikutano mbali mbali ikiwemo ni pamoja na ICO, IACO na hali kadhalika. Halmashauri hii ilichunguza maendeleo mbali mbali ya shughuli za kahawa ulimwenguni na kupasha wakulima habari hizo.

Matarajio ya Siku za Usoni

Licha ya matatizo katika masoko ulimwenguni na ukuzaji, Kenya bado ilifanya vyema. Theluji na ukame nchini Brazil, zilikuwa baraka kwa Kenya. Kuangamia kwa mpango wa kwota kulisaidia Kenya kuuza po pote kama ipendavyo kahawa yake iliyorundikana kama itakavyoonekana kwingineko katika Ripoti Kuu ya Mwaka.

Mataifa ya zamani ya ukomunisti katika Ulaya Kati na Mashariki yanaanza kuwa masoko mapya muhimu ya kahawa. Katika mwaka unaoelezwa, kampeini kabambe zilifanywa kujipatia mgawo wa masoko hayo. Nina furaha kueleza kwamba wanunuzi wengi wa kahawa kutoka nchi hizo hadi sasa wametembelea vifaa vyetu na kuanzisha mawasiliano ya manufaa. Inatazamiwa kwamba Kenya hivi karibuni itafanikiwa katika masoko hayo.

Jamhuri ya Shirikisho ya Ujerumani inaendelea kuongoza kama mnunuzi mkubwa wa kahawa ya Kenya na Halmashauri hii haijapuuza juhudi zote katika kuiuzia kahawa bora ya hali ya juu. Halmashauri yangu ina hakika kwamba wakulima wataendelea kutoa kahawa bora ya hali ya juu na tunatumainia kwamba wakati marekebisho mapya ya kiuchumi yatakapotekelezwa, wakulima watanufaika zaidi.

Kupitia vituo mbali mbali na mashirika zinazosimamia maswala ya kahawa, Halmashauri yangu iliweza kutatua matatizo mengine magumu kuhusu uuzaji wa kahawa ya Kenya. Hii iliwezekana kutokana na kuungwa mkono kwa dhati na Serikali pamoja na wakulima ambao tunashukuru sana wajibu mubwa ambao wanaendelea kutimiza.

Ninashukuru hasa Kenya Planters Co-operative Union (KPCU), Coffee Research Foundation na Mild Coffee Trade Association ambazo wajibu wao katika mafanikio ya shughuli za kahawa hauna kifani. Hakika Coffee Research Foundation inajivunia fahari kubwa katika shughuli hizo kutokana na wajibu ambao imetimiza katika utafiti.

Wanachama wa Halmashauri yangu walisimamia utayarishaji wa maongozi kwa ushirikiano na Wizara pamoja na Idara nyingine zinazohusika za Serikali kuhakikisha kwamba shughuli hizo zilidumisha ufanisi thabiti katika mwaka unaoelezwa. Nafurahi kueleza kwamba kutokana na wajibu wao wa umakini na ukamilifu, wakulima walilipwa mara kwa mara katika mwaka wa kahawa wa 1992/93.

Mabadiliko kutokana na maongozi ya kufungua huru shughuli za kahawa yalisimamiwa kikamilifu na pia tuliweza kuyastahimili bila kutatiza shughuli zetu za kila siku.

Katika mwaka unaoelezwa, wafanya kazi walijitolea bila kuchoka katika wajibu wao na kupatia Halmashauri hii mawaidha yaliyohitajika. Isitoshe pia, wajibu wao wote wa kibinafsi katika uimarishaji wa shughuli za Halmashauri hii ulitambulika sana. Shukrani zangu maalumu zinamwendea Meneja Mkuu na kundi lake kwa kujitolea kazini kwa bidii ambayo kama sivyo mafanikio machache sana ndiyo yangefikiwa.

Ni matumaini yangu na imani kwamba moyo huo wa ushrikiano na bidii kazini utadumishwa katika Mwaka Mpya.

PITHON MWANGI
MWENYEKITI

2 Taarifa ya Meneja Mkuu



Maelezo kwa Jumla

Mwaka wa 1992/93 uliendelea bila Migawo ya Kwota. Wakati mashauriano ya I.C.O yalipoporomoka kwa mara nyingine mnamo Machi 31, 1993, ilikuwa wazi kwamba migawo ya kwota haikuweza tena kufaa kutumiwa kusimamia bei za kahawa.

Baada ya mashauriano ya I.C.O kuporomoka mnamo Machi, bei za kahawa ya Kenya ziliimarika papo hapo na kuwa bora kutokana na maongozi ya maana yaliyozingatiwa na Halmashauri hii kupitia kwa minada ya kila wiki kote katika mwaka unaoelezwa.

Mnamo Julai/Agosti, 1993 Chama cha Nchi Wakuzaji Kahawa (ACPC) kilianzisha Mpango wa Kuzuia Kahawa Kurundikana Masokoni (CRP) wenye lengo la kutenga karibu Asilimia 20 ya kahawa iliyokusudiwa kuuzwa ng'ambo ili kupunguza hifadhi zilizowekwa na nchi wanunuzi wa kahawa na, hivyo, kuimarisha bei za kahawa. Nchi maarufu wakuzaji wa kahawa ikiwemo Kenya zilikutana Kampala, Bogota na Brasilia ambapo zilitia sahihi mikataba miwili kuhusu muafaka huo wao. CRP ilianza kutumika mnamo 1993.

Kuhusu mavuno ya kahawa, mwaka huo ulishuhudia punguzo la Asilimia 15.9 ikilinganishwa na mwaka uliotangulia. Hata hivyo, hali ya kahawa iliimarika

kidogo ikilinganishwa na mwaka uliotangulia. Hii inaweza kusemekana ilitokana na bei za chini za kahawa na ongezeko la bei za vifaa vya kilimo ambazo zilisababisha usimamizi mbaya katika mashamba ya kahawa.

Juhudi zenye lengo la kutafuta masoko mapya zilianza kuzaa matunda kwa vile idadi ya wanunuzi wa kahawa ya Kenya wasio wanachama wa sekta ya masoko iliongezeka kutoka nane mnamo 1991/92 hadi 16 mnamo mwaka wa 1992/93.

Juhudi pia zilifanywa kuimarisha mauzo ya kahawa katika nchi ambazo tayari zinanunua kahawa ya Kenya hasa katika masoko maalumu ya Kenya nchini Marekani.

Mwaka unaoelezwa pia ulishuhudia shughuli nyingine zikiwemo ni pamoja na:-

- (i) Chama cha Kahawa kati ya Nchi za Kiafrika kilifanya mkutano wake mkuu wa mwaka wa baraza lake kuu katika makao makuu ya IACO huku kikialika pia wanunuzi wa kahawa wasio wanachama wake.
- (ii) Halmashauri Rasimu ya Halmashauri ya Kahawa Ulimwenguni (ICO) ilitumia sehemu iliyobaki ya mwaka huo ikichunguza bajeti ya ICO na ikafaulu katika kupunguza matumizi yake kwa kupunguza asilimia 40 ya wafanya kazi wake.
- (iii) Mjumbe wa Kenya, Bw Simon Onchere, alichaguliwa kuwa mwenyekiti wa Baraza la ICO kwa mwaka wa kahawa wa 1993/94.

Kahawa iliyopokewa

Jumla ya kahawa iliyopokewa kwa mwaka wa 1992/93 ilikuwa tani 75,905 metriki ya kahawa safi. Hii iliwakilisha punguzo la Asilimia 15.9 chini ya zao la mwaka wa 1991/92 ambapo tani 90,322 metriki zilivunwa.

Sekta ya ushirika ilivuna tani 42,426 metriki ilhali sekta ya mashamba makubwa ikatoa tani 32,781 metriki. Masalio ya tani 698 metriki yalitokana na kahawa mseto na mavuno mengine ya kahawa.

Sekta ya ushirika na sekta ya mashamba makubwa zote pamoja zilinakilisha punguzo la Asilimia 18.4 na Asilimia 12.8 chini ya zao la mwaka wa 1991/92 kuambatana na mpangilio huo. Punguzo katika mavuno lilitokana na hasa usimamizi wa hali ya chini wa kahawa kwa sababu ya punguzo katika bei za kahawa pamoja na ongezeko la gharama za vifaa vya kilimo.

Usagaji, Utoaji, Upokeaji na Uhifadhi wa Kahawa

Usagaji wa kahawa uliendelea bila kutatizwa kote katika msimu huo. Katika bohari ya Halmashauri hii, kulikuwa na jumla ya magunia milioni 3.27 ya kilo 60 kila moja yaliyopokewa na kutolewa. Hii ilikuwa ni pamoja na magunia 155,397 yaliyopokewa pamoja na magunia 1,717,000 yaliyotolewa. Kahawa iliyotolewa na kupokewa kutokana na zao la 1992/93 ilipunguka kwa Asilimia 3.73 ikilinganishwa na mwaka uliotangulia.

Shughuli nyingi za uhifadhi zilikuwa katika miezi ya Oktoba na Novemba, 1992, wakati magunia 562,628 na magunia 522,968 yalihifadhika kuambatana na mpangilio huo.

Kahawa House, kama kawaida, ilinakilisha hifadhi ya juu zaidi ikifuatiwa na Ghala One na Dandora zikiwa na vimo vya Asilimia vya 39.36, 30.55 na 15.81 kwa kila mfumo kuambatana na mpangilio huo. Yarrow Road Sores ilinakilisha Asilimia 14.28.

Mauzo na Uzaji wa Kahawa

Jumla ya minada 45 iliandaliwa mnamo mwaka wa 1992/93 ambapo magunia 1,211,622 yalinadiwa. Mapato kutokana na minada hiyo yalifikia jumla ya Sh9,402,562,616 ambapo bei ya kahawa kwa wastani katika mnada ilikuwa Sh5,997.75 kwa kila gunia la kilo 50. Hii inalinganishwa na magunia 1,447,371 yaliyonadiwa mnamo mwaka uliotangulia na kuleta Sh4,335,329,633.60 ambapo bei ya kahawa kwa wastani katika mnada ilikuwa Sh2,553.10 kwa kila gunia la kilo 50. Bei za kahawa ziliimarika katika minada ya Nairobi kama inavyoonyeshwa na bei ya wastani ya mnada kwa jumla katika mwaka unaoelezwa.

Usimamizi wa Hifadhi za Kahawa

Kahawa iliyohifadhiwa mwanzoni mwa mwaka ilifikia tani 28,938 metriki yenye thamani ya dola 170,568,950 za Kimarekani. Mavuno katika mwaka huo yalikuwa chini kidogo ya mwaka uliotangulia. Hatimaye, kufikia mwishoni mwa mwaka. Kahawa iliyohifadhiwa ilikuwa chini kidogo kuliko ile ya mwaka uliotangulia na kuhifadhika katika tani 37,022 metriki zenye thamani ya Sh87,753,213.

Uainishaji

Mwaka unaoelezwa ulishuhudia ongezeko katika hali ya kahawa. Katika mwaka wa 1992/93, Asilimia 12.05 ya kahawa yake iliorodheshwa katika ngazi 1-3 ikilinganishwa na Asilimia 10.77 mnamo 1991/92 katika orodha hiyo. Kahawa katika ngazi 4-6 iliongezeka kutoka Asilimia 62.19 mnamo 1991/92 hadi Asilimia 66.20 mnamo 1992/93. Hali ya mbuni ilipunguka kidogo kutoka Asilimia 13.4 mnamo 1991/92 hadi Asilimia 12.3 mnamo 1992/93.

Sekta ya ushirika ilidumisha mtindo wake wa kuongoza katika hali ya kahawa huku Asilimia 17.76 ya kahawa yake ikiorodheshwa katika ngazi 1-3 ilhali sekta ya mashamba makubwa ikiwa na Asilimia 4.9 ya kahawa yake katika orodha hiyo.

Jumla ya mafungu 12,616 ya kahawa yaliainishwa katika mwaka unaoelezwa.

Mauzo ya nje

Jumla ya magunia 1,411,642 ya kahawa ilisafirishwa nje hadi sehemu zote zinazohusika mnamo mwaka wa kahawa wa 1992/93 na kuleta Sh8,619,049,740 kupitia F.O.B. Mombasa.

Wanunuzi wanachama wa sekta ya masoko walipokea magunia 1,233,735 ilhali wanunuzi wasio wanachama wa sekta ya masoko wakanunua magunia 178,183. Hii inalinganishwa na hesabu za mwaka uliotangulia za magunia 1,399,085 yaliyouzwa nje kupitia F.O.B Mombasa yenye thamani ya Sh4,654,977,860. Wanunuzi wanachama wa sekta ya masoko walinunua magunia 1,257,071 ilhali wanunuzi wasio wanachama wa sekta ya masoko wakanunua magunia 142,014.

Jamhuri ya Shirikisho ya Ujerumani iliendelea kuwa mnunuzi mkuu wa kahawa ya Kenya ikinunua jumla ya magunia 482,320 ikilinganishwa na magunia 599,829 mnamo mwaka uliotangulia. Hili lilikuwa punguzo la Asilimia 13.9.

Malipo kwa Wakulima

Mapato ya jumla ya tani 75,905 metriki za kahawa yaliyopokewa na kuainishwa mnamo 1992/93 yalikuwa Pauni 7,239 kwa tani moja ambapo Pauni 7,078 kila tani zililipwa wakuzaji. Hii iliwakilisha Asilimia 97.6 ya jumla ya mapato ambapo Asilimia 2.4 ilitumiwa katika uuzaji na gharama nyingine.

Mararajio kwa Jumla

Mwaka unaoelezwa ulishuhudia Kenya na nchi nyingine za Kiafrika wakuzaji wa kahawa zikianzisha “Fungu Maalumu” katika CRP ambalo ingawaje halikuziua kushiriki, liliruhusu mpango wa mashauriano ambao utahakikisha, miongoni mwa mambo mengine, kwamba shabaha za CRP zimetimizwa bila mapendeleo yo yote. CRP ilianza kutumika Oktoba 1, 1993.

Malipo mazuri ya kahawa kwa wakulima kutokana na marekebisho ya kiuchumi yaliyotekelezwa na Serikali yalihimiza wakulima kuweka rasilmali zaidi katika kilimo cha kahawa. Mahitaji ya mbegu za kahawa na miche yaliongezeka katika mwaka huo.

Mwaka wa 1992/93 ulishuhudia ongezeko la Asilimia 115.8 katika Mapato ya Mauzo kwa jumla juu ya matokeo ya mwaka uliotangulia. Ongezeko katika mauzo kwa jumla yanaweza kusifiwa mnada uliofunguliwa huru wa kahawa kwa dola za Kimarekani.

3 Mavuno ya Kahawa

3.1 Maelezo kwa jumla

Mnamo mwaka wa 1992/93, jumla ya tani 75,905 metriki za kahawa safi ilivunwa. Hii ilikuwa Asilimia 15.9 chini ya tani 90,322 zilizovunwa mnamo 1991/92 Sekta zote za ushirika na mashamba makubwa zilinakilisha punguzo katika mavuno kutokana na mwaka uliotangulia.

Mavuno ya kitaifa kwa wastani kwa hekta yalipunguka kutoka kilo 565 ya kahawa safi hadi kilo 474 ya kahawa safi.

Katika kiwango cha kitaifa, ngazi 1-3 ziliimarika kutoka Asilimia 10.77 mnamo 1991/92 hadi Asilimia 12.05 mnamo 1992/93. Hii ilitokana na kuimarika katika bei za kahawa.

3.2. Majira na Athari Zake

Kiasi cha mvua kilichopkewa mnamo 1992/93 kilikuwa juu kuliko kile cha 1991/92. Mvua hiyo pia ilinyesha kwa usawa kote katika mwaka huo.

Katika mwaka huo, ugonjwa wa mbuni, kutu ya majani na magonjwa kutokana na wadudu yaliongezeka kutokana na matumizi ya chini ya madawa ya kunyunyizia kahawa.

3.3. Kiasi Kilichopokewa

Jumla ya tani 75,905 metriki za kahawa zilivunwa mnamo 1992/93 (Ratiba 2), Sekta ya ushirika ilitoa tani 42,426 metriki ilhali sekta ya mashamba makubwa ikatoa tani 32,781.

Tani 698 metriki zilikuwa masalio na mavuno kutoka sekta nyingine mbali mbali.

Kwa jumla mwaka wa 1992/93 ulinakilisha punguzo katika mavuno ya kahawa ya tani 14,417 metriki ambazo zilikuwa Asilimia 15.9 chini ya za la 1991/92.

Sekta ya ushirika ilinakilisha punguzo katika mavuno ya tani 9,551 metriki ambazo ni sawa na asilimia 18.4 kutoka zao la 1991/92.

Sekta ya mashamba ya makampuni ilinakilisha punguzo katika mavuno yatani 14,739 metriki ambazo ni sawa na Asilimia 12.6 chini ya zao la 1991/92. Punguzo katika mavuno huenda ukawa ulisababishwa na bei mbaya za kahawa katika mwaka uliotangulia na gharama za juu za vifaa vya kilimo.

Mavuno ya kahawa kwa mwaka kwa kila wilaya katika miaka minne iliyopita yanaonyeshwa katika ratiba za 3A na 3B. Katika sekta ya ushirika, wilaya nne za kwanza zinazoongoza kuambatana na kiasi cha kahawa kilichopokewa ni kama zinavyoonyeshwa hapa chini:-

1. Murang'a - Tani 8,092 metriki (punguzo la Asilimia 13.6 chini ya zao la 1991/92).
2. Kirinyaga - Tani 5,559 metriki (punguzo la Asilimia 32.9 chini ya zao la 1991/92).
3. Nyeri - Tani 5,013 metriki (punguzo la Asilimia 26.2 chini ya zao la 1991/92).
4. Meru Kati - Tani 4,843 (punguzo la Asilimia 26.2 chini ya zao la 1991/92).
5. Kisii - Tani 2,168 (ongezeko la Asilimia 1.5 juu ya zao la 1991/92).

Katika sekta ya mashamba makubwa, wilaya tatu za kwanaa zinazoongoza katika mavuno ya kahawa zilinakilisha hesabu zifuatazo:-

- | | | | | | |
|----|-----------------|--|----|----------------------|--|
| 1. | Ruiru - | Tani 7,732 metriki (punguzo la Asilimia 8.6 chini ya zao la 1991/92). | 2. | Sotik - | Tani 5 metriki (ongezeko la Asilimia 400 juu ya zao la 1991/92). |
| 2. | Thika - | Tani 7,518 metriki (punguzo la Asilimia 3.5 chini ya zao la 1991/92). | 3. | Songhor - | Tani 58 metriki (ongezeko la Asilimia 93.3 juu ya zao la 1991/92). |
| 3. | Kiambu Kusini - | Tani 6,486 metriki (punguzo la Asilimia 33.2 chini ya zao la 1991/92). | 4. | Meru Kusini - | Tani 63 metriki (ongezeko la Asilimia 90.8 juu ya za la 1991/92). |
| | | | 5. | Kipkaren/
Turbo - | Tani 20 metriki (ongezeko la Asilimia 81.8 juu ya za la 1992/93). |

Katika sekta ya ushirika, wilaya ambazo zilinakilisha ongezeko katika mavuno zilikuwa ni pamoja na:-

- | | | | | | |
|----|-----------------|--|-----|---------------------|---|
| 1. | Siaya - | Tani 10 metriki (ongezeko la Asilimia 400 juu ya zao la 1991/92). | 6. | Meru
Kaskazini - | Tani 540 metriki (ongezeko la Asilimia 71.4 juu ya zao la 1991/92). |
| 2. | Kisumu - | Tani 12 metriki (ongezeko la Asilimia 100 juu ya zao la 1991/92). | 7. | Kakamega - | Tani 5 metriki (ongezeko la Asilimia 66.7 juu ya zao la 1991/92). |
| 3. | Nyanza Kusini - | Tani 164 metriki (ongezeko la Asilimia 565.2 juu ya zao la 1991/92). | 8. | Machakos - | Tani 300 metriki (ongezeko la Asilimia 53 juu ya zao la 1991/92). |
| 4. | Kakamega - | Tani 294 metriki (ongezeko la Asilimia 21.8 juu ya zao la 1991/92). | 9. | Nandi/
Baringo - | Tani 15 metriki (ongezeko la Asilimia 50 juu ya zao la 1991/92). |
| 5. | Machakos - | Tani 4,003 metriki (ongezeko la asilimia 6.7 juu ya zao la 1991/92). | 10. | Meru Kati - | Tani 135 metriki (ongezeko la Asilimia 16.4 juu ya zao la 1991/92). |
| | | | 11. | Kisii - | Tani 15 metriki (ongezeko la Asilimia 15.4 juu ya zao la 1991/92). |

Katika sekta ya mashamba ya makampuni wilaya kadha zilinakilisha ongezeko zuri katika mavuno kupita zao la 1991/92 ni kama zilivyoonyeshwa hapa chini:-

- | | | | | | |
|----|----------|---|-----|--------|--|
| 1. | Kisumu - | Tani 8 metriki (ongezeko la Asilimia 400 juu ya 1991/92). | 12. | Koru - | Tani 94 metriki (ongezeko la Asilimia 11 juu ya zao la 1991/92). |
| | | | 13. | Embu - | Tani 137 metriki (ongezeko la Asilimia 9.6 juu ya zao la 1991/92). |

Ongezeko hilo la mavuno lilitokana na ukuzaji zaidi wa kahawa katika mashamba ya makampuni.

Wilaya nyingine zilizobaki katika sehemu ya mashamba ya makampuni zilikuwa na punguzo katika mavuno. Wilaya ambazo zilikuwa na punguzo kubwa katika mavuno ni kama zilivyoonyeshwa hapa chini:-

1. Kajjado - Tani 2 metriki (punguzo la Asilimia 50 chini ya zao la 1991/92).
2. Ndonyo Sabuk - Tani 1,699 metriki (punguzo la Asilimia 37.5 chini ya zao la 1991/92).
3. Trans Nzoia - Tani 193 (punguzo la Asilimia 35.67 chini ya zao la 1991/92).

3.4 Mavuno ya Kahawa kila Ekta

Mavuno ya kitaifa ya kahawa ya kila ekta yalikuwa kilo 474 ya kahawa safi. Hili lilikuwa punguzo la kilo 66 chini ya mwaka uliotangulia sawa na Asilimia 12.2 kwa ekta.

Mnamo 192/93, mavuno ya wastani ya kilo 860 ya kahawa safi kila ekta yalipatikana katika sekta ya mashamba makubwa ikilinganishwa na kilo 352 ya kahawa safi kila ekta katika sekta ya ushirika. Hii ilikuwa Asilimia 12.91 chini ya mwaka uliotangulia ilhali sekta ya ushirika ilikuwa na punguzo la Asilimia 18.4 chini ya zao la mwaka uliotangulia. Ratiba 4B na 4C zina maelezo kamili ya kiwango cha wastani cha mavuno kwa kila wilaya ya sekta ya ushirika na mashamba kuambatana na mpangilio huo.

Katika sekta ya mashamba ya makampuni wilaya nne zinazoongoza katika mavuno ya kahawa kila ekta ni kama zilivyoonyeshwa hapa chini:-

1. Ruiru - Kilo 1,521 kila ekta.
2. Thika - Kilo 1,249 kila ekta.
3. Trans Nzoia - Kilo 1,240 kila ekta.
4. Mitubiri - Kilo 1,192 kila ekta.

3.5 Hali ya Kahawa

Uchambuzi wa hali ya kahawa unaonyeshwa chini ya ratiba 5,6,7A na 7B. Katika kiwango cha kitaifa, ngazi 1-3 zilinakilisha ongezeko kutoka Asilimia 10.77 mnamo 1991/92 hadi Asilimia 12.05 mnamo 1992/93. Ngazi 4-6 ziliongezeka kutoka Asilimia 62.19 mnamo 1991/92 hadi Asilimia 66.20 mnamo 1992/93. Mavuno ya mbuni yalipunguka kidogo kutoka Asilimia 13.41 mnamo 1991/92 hadi Asilimia 12.3 mnamo 1992/93. Kwa jumla, mwaka wa 1992/93 ulishuhudia ongezeko katika mavuno ya mbuni juu ya mwaka uliotangulia.

Sekta ya ushirika ilidumisha mtindo wake wa kuongoza katika hali ya kahawa ambapo Asilimia 17.76 ya kahawa yake iliainishwa katika ngazi 1-3 ilhali sekta ya mashamba ya makampuni pia ilinakilisha Asilimia 4.92 ya kahawa iliyoainishwa katika ngazi 1-3.

Ni muhimu kujua kwamba baadhi ya kahawa kutoka sekta ya mashamba ya makampuni kufikia Asilimia 78.17 iliainishwa katika ngazi 4-6 ilhali sekta ya ushirika kufikia Asilimia 57.31 pia iliainishwa katika ngazi sawa.

Katika sekta ya ushirika, wilaya nne za kwanza zinazoongoza katika hali ya kahawa ni kama zilivyoonyeshwa hapa chini:-

1. Kirinyaga - Asilimia 35.09
2. Kiambu - Asilimia 29.20
3. Nyeri - Asilimia 25.47
4. Embu - Asilimia 19.57

Vyama vya ushirika wilayani Kirinyaga ziliongoza katika hali bora ya kahawa vikifuatiwa na vyama kama hivyo wilayani Kiambu.

Katika sekta ya mashamba makubwa, wilaya nne za kwanza zinazoongoza kutegemea vimo vya asilimia ya kahawa katika ngazi 1-3 ni kama zilivyoonyeshwa hapa chini:-

1. Meru Kati - Asilimia 18
2. Nyeri - Asilimia 10.56
3. Kiambu Kaskazini - Asilimia 10.53
4. Thika - Asilimia 7.28

Sekta ya mashamba makubwa katika Meru Kati ilichukua nafasi ya kwanza kutoka sekta ya mashamba makubwa ya Songhor ambayo iliongoza katika msimu wa 1991/92.

3.6.1 Mipango na Huduma - Huduma za Utafiti za Kahawa

Coffee Research Foundation iliendelea kujishughulisha na utafiti wa kahawa.

Uhusiano wa Upanuzi wa Utafiti uliimarishwa na Idara ya Mawasiliano na Ushauri ya Coffee Research Foundation. Mapendekezo ya utafiti yalijulishwa wakulima kupitia kwa maajenti wa Wizara ya Kilimo na maafisa wa nyanjani wa Halmashauri ya Kahawa ya Kenya.

Mawaidha zaidi yalitolewa kupitia kwa taarifa za kiustadi, habari za kahawa na vipindi vya Kahawa Wiki hii radioni. Siku za mafunzo ya wakulima zilizotayarishwa na maafisa wa mawasiliano ya utafiti zilisaidia sana maajenti wa nyanjani katika kuwaelimisha wakulima. Sampuli za majani na udongo kutoka kwa wakulima katika wilaya mbali mbali za ukuzaji kahawa zilichunguzwa na kisha mapendekezo kutolewa ipasavyo.

Madawa mapya kutoka kwa makampuni mbali mbali ya kemikali yalichunguzwa ili kuhakikisha kwamba yanawapa wakulima matokeo bora.

3.6.2 Maelezo Muhimu Kuhusu Ukuzaji wa Kahawa

Kulikuwa na ongezeko katika mashamba ya kahawa kwa ekta 546. Mnamo mwaka wa 1992/93 mavuno ya kahawa yalipunguka kwa tani 14,274 metriki chini ya msimu wa 1991/92.

Hii ilitokana na bei mbaya za kahawa katika mwaka uliotangulia na gharama za juu za vifaa vya kilimo. Mahitaji ya mbegu za Ruiru 11 yalikuwa chini ambapo kilo 1,364 pekee ya mbegu za Ruiru 11 ziliuziwa wakulima katika mwaka huo. Hakuna upanuzi wote ulifanyika katika mashamba ya kahawa ya robusta wala mavuno yao kuongezeka.

3.6.3 Huduma za Nyanjani

Huduma za ushauri za nyanjani zilitolewa na maafisa wetu wa huduma wa nyanjani, idara ya huduma ya ushauri ya Coffee Research Foundation na maafisa wa huduma za nyanjani wa Wizara ya Kilimo. Kulikuwa pia na siku za mafunzo na maonyesho ambazo zilitumiwa kama mbinu za kuwapatia wakulima kote nchini mawaidha kuhusu teknolojia muhimu za kisasa za kilimo.

Pamoja na huduma za ushauri, maafisa wa nyanjani wa Halmashauri ya Kahawa ya Kenya waliendelea kuwapa wakulima vibali vya kusafirisha kahawa wala hakuna barua za kukataza wakulima kusafirisha kahawa zilitolewa.

Maafisa wa nyanjani pia walitumia wakati wao mwingi wakichunguza usafirishaji wa mbegu na miche na ukaguzi wa nasari za kahawa kwa madhumuni ya kubainisha mahitaji kamili ya Ruiru 11.

Maafisa hao walikagua mashamba na viwanda kwa madhumuni ya kutilia mkazo kanuni za ukuzaji na

utayarishaji wa kahawa. Walitayarisha pia ripoti kuhusu maombi yote ya leseni za wakuzaji, kesi maalumu, viwango vingine vya leseni vinavyohitajika na wakulima na takwimu za makisio ya mavuno.

Makundi ya kushughulikia maendeleo ya kahawa yaliendelea kuwa ngome kuu za kuratibisha shughuli zote za kahawa katika kiwango cha wilaya.

Makundi hayo pia yaliwakilishwa kupitia kamati katika Halmashauri ya Kahawa ya Kenya katika maswala yanayohusiana na viwango vyote vya leseni.

3.6.4 Utayarishaji wa kahawa

Jumla ya viwanda vinavyofanya kazi vya upondaji wa kahawa katika sekta ya ushirika ni 850 kwa wakati huu.

Katika sekta ya mashamba ya makampuni, jumla ya viwanda vinavyofanya kazi vya upondaji kahawa ni 1,206 kwa wakati huu ikilinganishwa na 1,133 mnamo mwaka wa 1991/92. Katika sekta ya ushirika, wilaya mbili zinazoongoza na idadi kubwa ya viwanda vya upondaji kahawa ni kama zilivyoonyeshwa hapa chini:-

1. Muranga - 139
2. Nyeri - 103

Katika sekta ya mashamba makubwa, wilaya mbili zinazoongoza na idadi kubwa ya viwanda vya upondaji wa kahawa ni kama zilivyoonyeshwa hapa chini:-

1. Kiambu - 612
2. Murang'a - 293

3.6.5 Maswala Mengine

Ratiba 9 inaonyesha ugawaji wa mbegu katika wilaya. Kulikuwa na punguzo katika ununuzi wa aina zote za mbegu. Uagizaji wa mbegu za kawaida ulipunguka kutoka kilo 1,660 mnamo 1991/92 hadi kilo 63 mnamo mwaka wa 1992/93. Ununuzi wa mbegu za Ruiru 11 ulipunguka kutoka kilo 1,494 mnamo 1991/92 hadi kilo 1,364 mnamo mwaka wa 1992/93.

Idadi ya nasari za kahawa iliongezeka kutoka 449 mnamo 1991/92 hadi 470 mnamo mwaka wa 1992/93. Hii huenda ikatokana na kauli ya wakulima ya kupanua mashamba yao ya kahawa na kubadilisha mbegu za kawaida na Ruiru 11.

Kati ya mashamba 1,368 ya kahawa ya makampuni, mashamba 395 (Asilimia 28.9) yalikuwa na zaidi ya ekta 50 za kahawa. Mashamba mengine 253 ya makampuni yalikuwa na kahawa kuenea kati ya ekta 21 hadi 50 (Asilimia 18.49) ilhali mashamba mengine 720 yalikuwa na kahawa chini ya ekta 20 (Asilimia 52.6).

Kesi za maombi za kutaka idhini ya kung'oa kahawa mashambani ili kubadilisha na shughuli nyingine ziliongezeka katika mwaka huo. Wakulima wengine waling'oa mashambani mwao kahawa ya mbegu za kawaida na badala yake kupanda Ruiru 11. (Ratiba 1-10).

RATIBA 2: MAVUNO KISEKITA

**1988/89 TO 1992/93
(TANI)**

SEKTA	1992/93	1991/92	1990/91	1989/90	1988/89
MASHIRIKA	42,426	51,977	51,411	69,483	78,340
MASHAMBA MAKUBWA	32,781	37,584	35,160	34,358	38,649
MAPAKIZO/MSETO	698	761	720	704	660
JUMLA KITAIFA	75,905	90,322	87,291	104,543	117,649

**RATIBA 3A: MASHAMBA MAKUBWA: KIASI KILICHOTOLEWA KIWILAYA
1992/93 IKILINGANISHWA NA MIAKA MINNE ILIYOPITA (TANI)**

CBK REF	MASHAMBA MAKUBWA	1992/93	1991/92	1990/91	1989/90
AA	LOWER KIAMBU	6,486	7,147	7,949	7,534
AB	THIKA	7,518	7,789	7,818	6,868
AC	RUIRU	7,732	8,455	6,874	6,027
AD	MITUBIRI	2,187	3,275	2,660	2,806
AE	MAKUYU	1,260	1,643	1,543	1,665
AF	DONYO SABUK	1,699	2,722	2,412	2,379
AG	NYERI	1,627	1,509	1,372	1,768
AH	LIMURU	57	64	64	104
AI	UPPER KIAMBU	1,214	1,887	1,202	1,504
AJ	KIRINYAGA	156	211	155	172
BA	MERU NORTH	540	315	271	304
BB	MERU CENTRAL	135	116	108	45
BC	MERU SOUTH	63	33	14	7
BD	EMBU	137	125	107	127
BF	MACHAKOS	300	196	384	311
CA	NAKURU	940	1,184	1,240	1,580
CB	TRANS-NZOIA	198	308	258	391
CC	SONGHOR	58	30	38	35
CD	SOTIK	5	1	2	2
CE	TURBO/KIPKAREN	20	11	38	42
CF	NANDI/BARINGO	15	10	1	16
CG	KORU	94	85	115	121
CH	PORT TERNAN	70	100	154	174
CI	LUBWA KIPKELION	55	66	101	85
CJ	KAJIADO	2	4	4	3
CK	NAROK	0.1	0	0	0
CL	LAIKIPIA	4	7	3	4
DA	KAKAMEGA	5	3	5	7
DB	BUNGOMA	26	27	25	13
DC	BUSIA	2	0	12	0
EA	KISUMU	8	2	9	0
EB	KISII	15	13	15	2
EC	SOUTH NYANZA	4	10	11	5
FA	KABETE	149	238	196	254
	JUMLA NDOGO	32,781	37,584	35,160	34,356

RATIBA 3B: SEKTA YA USHIRIKA: KIASI KILICHOTOLEWA KIWILAYA

1992/93 IKILINGANISHA NA MIAKA MINNE ILIYOPITA (TANI)

CBK REF	MASHIRIKA	1992/93	1991/92	1990/91	1989/90
XAA	KIAMBU	3,437	4,593	4,071	7,342
XAB	MURANG'A	8,092	9,361	8,610	14,198
XAC	NYERI	5,013	6,118	4,792	10,120
XAD	KIRINYAGA	5,559	8,282	7,089	9,302
XBA	MERU NORTH	537	855	985	1,417
XBB	MERU CENTRAL	4,843	6,560	7,582	7,423
XBC	MERU SOUTH	2,709	3,761	3,732	3,354
XBD	EMBU	3,737	4,074	4,539	4,499
XBE	MACHAKOS	4,003	3,752	4,927	5,083
XBF	KITUI	0.8	4	5	4
XCA	NAKURU	1	25	16	14
XCB	WEST POKOT	8	15	5	3
XCC	KAJIADO	6	6	6	6
XCD	BARINGO	73	122	105	77
XCE	KERICHO	193	262	178	229
XCF	NANDI	62	82	67	69
XCH	LAIKIPIA	8	20	12	21
XCI	TRANS-NZOIA	12	-	-	-
XDA	BUNGOMA	1,456	1,568	1,679	2,576
XDB	KAKAMEGA	297	229	326	436
XDC	BUSIA	12	0	42	75
XEA	KISII	2,168	2,136	2,394	2,796
XEB	SOUTH NYANZA	164	105	23	283
XEC	SIAYA	10	2	6	13
XED	KISUMU	12	6	9	17
XGA	TAITA	14	39	21	26
JUMLA		42,426	51,977	51,411	69,383
JUMLA NDOGO		32,781	37,584	37,584	34,256
JUMLA KUBWA		75,207	89,561	89,561	103,739

RATIBA 4A: KIASI KILICHOKISIWA KIHAKTA (KILO)

SEKITA	MIKAHAWA ILIOKOMAA ENEO (HEKTA)	MAVUNO 1992/93 (TANI)	MAVUNO KIHAKTA (KILO)			
			1992/93	1991/92	1990/91	1989/90
USHIRIKA	120,563	42,426	352	432	420	592
MASHAMBA	38,160	32,781	860	860	930	902
KITAIFA	158,718	75,207	474	474	540	751

RATIBA 4B: MASHIRIKA: KIASI KILICHOKISIWA KIHAKTA

WILAYA	ENEO LA MIKAHAWA ILIOKOMAA (HEKTA)	JUMLA WASTANI (TANI) 1992/93	MAVUNO WASTANI KIHAKTA (KILO)			
			1992/93	1991/92	1990/91	1989/90
KIAMBU	13,158	3,437	261	349	310	560
MURANG'A	15,950	8,092	507	587	540	1059
NYERI	10,660	5,013	470	574	450	1013
EMBU	8,612	3,737	434	473	550	561
KINYAGA	9,500	5,559	585	872	750	1009
KISII	5,550	2,168	391	385	330	389
BUNGOMA	5,070	1,456	305	309	370	637
KAKAMEGA	1,500	297	198	153	220	332
TAITA	280	14	53	139	80	46
MACHAKOS	12,175	4,003	329	308	400	417
SOUTH NYANZA	1,575	164	105	67	130	188
KITUI	16	8	53	250	110	89
KERICHO	531	193	304	493	340	339
KAJIADO	44	6	126	136	140	136
BARINGO	506	73	146	241	210	377
KISUMU	144	12	84	42	60	-
NANDI	832	62	74	155	130	151
WEST POKOT	63.1	8	124	375	125	91
MERU CENTRAL	16,733	5,843	349	392	450	430
MERU SOUTH	9,300	3,709	399	404	400	349
MERU NORTH	7,352	537	73	116	130	198
SIAYA	150	10	100	13	50	-
BUSIA	280	12,278	43	0	150	401
LAIKIPIA	73	8	112	174	170	241
NAKURU	509	1	2	49	40	20
JUMLA	120,563	42,426	352	432	265	592

UUZAJI WA MBEGU KIWILAYA (KGS) 1992/93

WILAYA	K7, SL28, SL34	RUIRU 11	NASARI ZILIZOPEWA KIBALI
KIAMBU	26	177.0	46
MURANG'A	15	126.0	65
NYERI	-	203.0	35
LIMURU	-	-	CHINI YA KIAMBU
KABETE	-	-	CHINI YA KIAMBU
RUIRU	-	-	CHINI YA KIAMBU
MAKUYU	-	-	CHINI YA KIAMBU
MITUMBIRI	-	-	CHINI YA KIAMBU
MACHAKOS	-	5	25
DONYO SABUK	-	-	3
KITUI	-	-	3
EMBU	-	23	18
KIRINYAGA	-	81	11
NAKURU	-	10	15
TRANS-NZOIA	12	41	34
KISII	-	274	23
HOMABAY	10	-	18
MIGORI/KURIA	-	-	-
KAKAMEGA	-	-	11
BUNGOMA	10	63	34
ELGEYO MARAKWET	-	-	8
KISUMU	-	5	4
TAITA	-	5	2
NANDI	-	10	13
LAIKIPIA	-	-	4
NAROK	-	-	1
BARINGO	-	8	1
WEST POKOT	-	-	3
KWALE	-	-	1
KERICHO	-	-	18
KAJIADO	-	-	2
SIAYA	-	-	3
UASIN GISHU	-	-	2
NAIROBI	-	17	-
NYAMIRA	-	292.0	CHINI YA KISII
MERU	-	-	48
NYAMBENE	-	-	CHINI YA MERU
THARAKA NITHI	-	-	CHINI YA MERU
KIPKELION	-	-	4
FORT TERNAN	-	-	4
KORU	-	-	8
BUSIA	-	-	-
VIHIGA	-	4	-
MT. ELGON	-	10	-
JUMLA	73	1,364	470

4 Masoko ya Kahawa

Ripoti ya 1992/93

4.1 *Minada ya Nairobi*

Jumla ya minada 45 iliandaliwa mnamo mwaka wa kahawa wa 1992/93 huku magunia 1,311,622 yakinadiwa. Mapato kwa jumla kutokana na minada hiyo yalifikia Sh9,402,562,616 huku bei ya wastani ya mnada ikiwa Sh5,997.73 kwa kila kilo 50 ya kahawa safi. Hii inalinganishwa na magunia 1,439,904 yaliyonadiwa mwaka uliotangulia (1991/92) ambayo yalileta Sh4,355,329,633 huku bei ya wastani ya mnada ikiwa Sh2,520 kwa kila kilo 50 ya kahawa safi. Hii inawakilisha punguzo la Asilimia 9.7 katika kimo kilichouzwa na Asilimia 115.8 katika mauzo kwa jumla juu ya mapato ya mwaka uliotangulia. Matokeo haya mazuri kuambatana na thamani yanaweza kupongezewa mnada huru wa kahawa katika dola ya Kimarekani ulioanzia na uuzaji Namba 4 wa Oktoba 27, 1992 (Ratiba 1:1 na 1:2).

4.2 *Mauzo ya Nje*

Jumla ya magunia 1,411,642 ya kahawa yaliuzwa nje katika sehemu zote zilizohitajika mnamo mwaka wa kahawa wa 1992/93 na kuleta Sh8,619,049,740 F.O.B Mombasa. Wanunuzi wanachama wa sekta ya masoko ya kahawa walinunua magunia 1,233,725 ilhali wanunuzi wasio wanachama wa sekta ya masoko walinunua magunia 178,183. Hii inalinganishwa na hesabu za mwaka uliotangulia za magunia 1,399,085 yaliyouzwa nje na thamani ya F.O.B ya Sh4,654,977,860 wakati wanunuzi wanachama wa sekta ya masoko walinunua magunia 1,257,071 ilhali wanunuzi wasio wanachama wa sekta ya masoko wakanunua magunia 142,014.

Jamhuri ya Shirikisho ya Ujerumani iliendelea kuwa mnunuzi mkuu wa kahawa ya Kenya katika sekta zote mbili lakini ikiwa na punguzo la Asilimia 13.9 katika kiasi cha magunia 482,320 ikilinganishwa na magunia 599,829 mnamo mwaka uliotangulia.

Ubelgiji ilisonga mbele kutoka nafasi ya nne hadi ya pili ikiwa na ongezeko la Asilimia 23.5 la kiasi cha kahawa iliyonunua kutoka Kenya. Uingereza ilihifadhi nafasi yake ya tatu ikiwa na ongezeko la Asilimia 8.3 ya kiasi cha kahawa iliyonunua. Nayo Sweden ilirudi nyuma kutoka nafasi ya pili hadi ya nne ikiwa na punguzo la Asilimia 10.3 la kiasi cha kahawa iliyonunua kutoka Kenya ilhali Marekani katika nafasi ya tano ilikuwa na ongezeko la kahawa iliyonunua la Asilimia 60 kutoka magunia 63,389 katika mwaka uliotangulia hadi magunia 101,425 mnamo mwaka unaoelezwa.

Saudi Arabia ilihifadhi nafasi yake ya kwanza miongoni mwa wanunuzi wasio wanachama wa sekta ya masoko kwa kununua magunia 84,676 ikilinganishwa na magunia 67,094 katika mwaka uliotangulia. Canada pia ilihifadhi nafasi yake ya pili ikiwa na ongezeko la Asilimia 13.2 la kiasi cha kahawa iliyonunua. Yemeni Kusini iliruka mbele zaidi kwa kununua magunia 9,784 ya kahawa katika mwaka huo ikilinganishwa na magunia 566 katika mwaka uliotangulia. Katika sekta zote mbili, waagizaji wa juu walionyesha ongezeko la juu katika thamani ya kahawa iliyonunuliwa ikilinganishwa na mwaka uliotangulia (Ratiba 2).

4.4 *Masoko ya Nyumbani*

4.4.1 *Maduka ya Kahawa*

Mnamo mwaka unaoelezwa (1992/93), ni Nyeri Coffee House pekee ilifunguliwa katika miezi mitatu ya kwanza ya mwaka huo. Maduka mengine ya kahawa pamoja na mikahawa yalikodishwa mnamo mwaka uliotangulia (1991/92). Katika miezi hiyo mitatu, Nyeri Coffee House ilipunguza hasara zake kwa Asilimia 24 kutoka Sh197,325.45 (1991/92) hadi Sh150,454.60 (1992/93).

4.4.2 *Kiwanda cha Kukaanga Kahawa*

Mwaka wa 1992/93 ulishuhudia punguzo katika kiasi cha Chapa Kenya Coffee House iliyouzwa katika masoko ya nchini kutoka mifuko 31,920 hadi mifuko 14,718 iliyoleta jumla ya Sh1,824,338 ikilinganishwa na Sh2,992,000 mnamo mwaka uliotangulia na kuwakilisha punguzo katika mapato la Asilimia 40.

Kuhusu Chapa Kahawa No.1, kulikuwa na ongezeko katika kiasi kilichouzwa kutoka mifuko 4,680 hadi mifuko 4,964 na kuleta Sh340,079.75 ikilinganishwa na Sh280,000 mnamo mwaka uliotangulia na kuwakilisha ongezeko la mapato la Asilimia 18.

Mauzo yaliyopunguka ya Chapa Kenya Coffee House yanatokana na kwenda kinyume kiuchumi na ukodishaji wa maduka yote ya kahawa na mikahawa. Hata hivyo, uratibu kuhusu njia na mbinu za kurekebisha mwelekeo huo usiotakikana unaendelea na inatumainiwa kwamba mwaka wa 1993/94 utakuwa na matokeo bora.

5 Huduma za Idara ya Upimaji Ladha Kahawa

Idara hii iliimarisha shughuli zake kuambatana na enzi jipya la shughuli zilizofunguliwa huru za kahawa kwa kutoa huduma zilizohitajika za kiufundi kwa wakulima na biashara kuambatana na maongozi yaliyofunguliwa huru, ambayo yanatoa mazingira huru zaidi ya kufaa udhahiri na ushindani. Kulikuwa na ushirikiano mzuri kati ya idara hii na wakulima ikiwemo ni pamoja na maajenti wao na wasagaji kwa vile mashauriano kati yao yalihimizwa kuhakikisha kuna shughuli shwari na ufanisi.

Kote katika mwaka huo, jumla ya mafungu 17,602 kutoka vyanzo vyote iliainishwa na ripoti zote zinazohusika kupelekwa wakulima kupitia kwa maajenti wao. Ripoti hizo pia zilitayarishiwa nakili zilizopelekwa majukwaa mengine yanayohusika ili kuyajulisha na kuchukua hatua palipohitajika.

Kadhalika, idara hii iliendelea kutoa huduma kwa wakulima na kituo cha utafiti cha kahawa kwa kufanya uchambuzi kuhusu hali kabla ya usagaji na sampuli za utafiti kuambatana na mpangilio huo.

Zifuatazo ni takwimu mbali mbali za mafungu na sampuli za ushauri zilizochambuliwa ikiliganishwa na mwaka uliotangulia.

	1992/93	1991/92
Mafungu yaliyopokewa moja kwa moja kutoka KPCU	4,559	3,607
Mafungu ya mapakizo	7,546	6,253
Mapakizo ya Mbuni	3,122	2,223
Mafungu Madogo na vijifuko (Halmashauri ya Kahawa ya Kenya)	1,261	1,074
Kahawa safi iliyokaushwa kutoka mashamba ya makampuni na mbuni	161	145
Mapakizo ya E	24	92
Mapakizo ya T	206	96
Mapakizo ya PB	82	67
Utafiti na Wakulima	—	—
Sampuli za ushauri	604	823
Kahawa Mseto:- LDS, KHS, KCA, KPCU	37	38
JUMLA	17,602	14,418

Kati ya jumla ya mafungu yaliyochambuliwa, kimo kikubwa zaidi cha karibu Asilimia 88 kilipokewa kutoka kwa viwanda vya KPCU. Pamoja na mafungu yaliyoelezwa hapo juu ni mapakizo ya mafungu yote madogo (yaani chini ya magunia 200 ama kilo 10,000) na kahawa safi aina za PB, E na T. Hizi zote zilipakizwa pamoja katika viwanda vya KPCU kama awali na mapkizo yaliyotokea yakapelekwa Halmashauri ya Kahawa ya Kenya kufanyiwa uainishaji wa mwisho na hatimaye kuwalipa wakulima binafsi. Upakizaji wa aina hizo za kahawa ulichunguzwa kikamilifu na idara hii ili kuhakikisha kwamba hakuna ucheleweshaji wote ulitokea katika utaratibu wote wa upakizaji, usagaji na uainishaji.

Baada ya uainishaji, idara hii iliendelea kutoa maagizo ya upakizaji kwa mafungu madogo na vijifuko za kahawa safi (yaani kahawa safi chini ya magunia 40) kutoka kwa mafungu makuu. Hizi hatimaye zilipakizwa na Maghala kuambatana na gredi zao na hali na hatimaye kuuzwa kupitia kwa minada ya kila wiki.

Idadi ya jumla ya minada iliyoandaliwa mwaka huo ni 45 na kiasi cha kahawa kilichouuzwa katika kila mnada Ilihesabika kwa kati ya magunia 21,043 hadi magunia 38,911.

Ukadiriaji thamani ya kila fungu lililopelekwa mnadani ulifanywa kutegemea aina ya kahawa, hali na bei zilizokuwapo za kahawa masokoni na bei iliyokisiwa (bei iliyotengwa) zilitangazwa kama mwongozo kwa dalali. Idara hii iliendelea kutengeneza Chapa Bora za Kahawa za KCHB pamoja na Kahawa Na 1 na hizo zote zilipelekwa minadani kuuziwa wakaushaji wa hapa nchini ikiwemo ni pamoja na kiwanda cha ukaushaji cha Halmashauri ya Kahawa ya Kenya.

Hali ya kahawa katika mwaka unaoelezwa iliridhisha kwa jumla nawakulima wakaonyesha dalili za kunufaika na shughuli zilizofunguliwa huru za kahawa. Kwa minajili ya hii, ongezeko katika mavuno ya kahawa na hali iliyoimarika ya zao zinatazamiwa katika mwaka unaofuatia. Idara hii iliendelea kusawazisha hali za kahawa katika kila orodha ili kutosheleza mahitaji ya wanunuzi.

Hivyo, idara hii ilitimiza shabaha zake kwa mwaka unaoelezwa kwa kutumikia shughuli za kahawa katika kiwango cha kilimo, kiwango cha biashara, kitaifa na ulimwengu kwa jumla hivi kwamba ikasisitiza uthabiti wake katika ufanisi wa shughuli hizo nchini Kenya.

6 Idara ya Maghala na Shughuli

6.1 Utangulizi

Idara hii ilitoa na kupokea jumla ya magunia milioni 3.27 ya kilo 60 kila moja ya kahawa. Hii ilikuwa ni pamoja na magunia 1,553,975 yaliyopokewa na magunia 1,717,000 yaliyotolewa. Hii inawakilisha punguzo la kahawa iliyotolewa na kupokewa la Asilimia 3.73 la zao la 1992/93 chini ya zao la mwaka uliotangulia.

6.2 Kahawa iliyopokewa

Idara hii ilipokea jumla ya magunia 1,553,975 ya kilo 60 kila moja ya kahawa. Kahawa iliyopokewa mnamo 1992/93 ilikuwa Asilimia 10.21 chini ya zao la mwaka uliotangulia. Kiasi kikubwa zaidi cha kahawa kupokewa kilinakilishwa mnamo Aprili na Septemba, 1993, wakati magunia yaliyopokewa yalifikia jumla ya 192,568 na magunia 190,443 kuambatana na mpangilio huo. Kiasi kidogo zaidi cha kahawa kupokewa kilinakilishwa mnamo Januari na Februari, 1993, wakati jumla ya magunia 65,142 na magunia 53,295 yalipokewa kuambatana na mpangilio huo. Kama kawaida, kiasi cha juu zaidi cha kahawa kupokewa kilinakilishwa katika Kahawa House.

6.3 Kahawa iliyotolewa

Kiasi cha jumla cha kahawa iliyotolewa kupelekwa hadi sehemu zote zinazohusika kilikuwa magunia 1,717,000 ya kilo 60 kila moja. Kahawa iliyotolewa iliongezeka kwa Asilimia 3 juu ya zao la mwaka uliotangulia. Viwango vya juu zaidi vya kahawa kutolewa vilinakilishwa mnamo Machi na Julai, 1993, wakati magunia 164,924 na magunia 189,620 yalitolewa kuambatana na mpangilio huo. Viwango vya chini zaidi kutolewa vilinakilishwa mnamo Januari na Februari, 1993, wakati magunia 109,030 na magunia 119,307 yalitolewa kuambatana na mpangilio huo. Kahawa iliyotolewa kupelekwa hadi

Mombasa iliwakilisha Asilimia 65.52 ya jumla ya kahawa iliyotolewa ilhali Inland Container Depot Embakasi iliwakilisha Asilimia 17.48 na maajenti wengine mjini Nairobi wakawakilisha Asilimia 17.

6.4 Mapakizo ya Kahawa

Idadi ya jumla ya magunia yaliyopakizwa ya kahawa ilikuwa magunia 473,786 ikilinganishwa na magunia 660,462 katika msimu uliopita, punguzo la Asilimia 28.26. Shughuli nyingi za mapakizo zilitokea Novemba, 1992, na Januari, 1993, wakati magunia 60,334 na magunia 54,743 yalipakizwa kuambatana na mpangilio huo ikilinganishwa na magunia 102,386 na magunia 60,3000 mnamo Desemba, 1991, na Juni, 1992, kuambatana nampangilio huo katika msimu uliotangulia.

6.5 Uhifadhi

Shughuli nyingi za uhifadhi zilikuwa katika miezi ya Oktoba na Novemba, 1992, wakati magunia 562,628 na magunia 522,968 yalihifadhika kuambatana na mpangilio huo. Kahawa House, kama kawaida, iliwakilisha hifadhi ya juu zaidi ikifuatiwa na Ghala One na Dondora zikiwa vimo vya Asilimia vya 39.36,30.55 na 15.81 kwa kila mfumo kuambatana na mpangilio huo. Yarrow Road Stores ilinakilisha Asilimia 14.28.

6.6 Gharama za Bohari Zilizokodiwa

Kulikuwa na bohari mbili pekee za kukodiwa ambazo zilitumiwa wakati wote kwa msimu kamili yaani Lusenge Road Store na Yarrow Road Stores, ambazo zote zipo Viwandani, Nairobi, Ploti Namba 209/8727. Yarrow Road Stores karibu na Nanyuki Road, ilitumiwa kuhifadhi kahawa ilhali Lusenge Road ikatumiwa uhifadhi magunia matupu ya katani.

6.7 Mafunzo ya Wafanya Kazi

Idara hii iliwafunza wafanya kazi 138 katika mafunzo mbali mbali kama vile ukaguzi, kompiyuta, ukarani, usalama, maongozi ya kufungua huru shughuli za kahawa, usimamizi wa bohari na maghala na mbinu mbali mbali za kuhakikisha uthabiti kazini. Inatazamiwa kwamba mafunzo zaidi yatapewa wafanya kazi katika hatua ya kuwasaidia kuimarisha zaidi maarifa yao.

SCHEDULE NO. I													
KAHAWA ILIYOPOKEWA KUTOKA OCTOBA MOSI 1992 MPAKA SEPTEMBER 1993													
(MAGUNIA YA KILO 60)													
TAREHE	GOROFA YA 12	GHALA I	DANDORA	MASHAMBA MAKUBWA	WAUZA MSETO	JUMLA	TANI	% KWA MWEZI	JUMLA MAGUNIA	TANI	% KWA MWEZI	1991/92 TANI	% KWA MWEZI
Oct. 1992	2418	33751	34746	1385	20091	114791	6887.46	7.39	145841	8750.46	8.43		
Nov. 1992	2608	33733	34611	541	18822	90312	5418.72	5.81	151102	9066.12	8.73		
Dec. 1992	-	47217	17285	-	21167	85669	5140.14	5.51	57452	3447.12	3.32		
Jan. 1993	7950	38219	115	169	18689	65142	3908.52	4.19	68788	4127.28	3.98		
Feb. 1993	38169	320	-	236	14570	53295	3197.7	3.43	124663	7479.78	7.2		
Mar. 1993	74012	23064	291	3014	21387	121768	7306.08	7.84	178680	10720.80	10.32		
Apr. 1993	117374	46494	3174	6634	18892	192568	11554.08	12.39	165005	9900.30	9.53		
May. 1993	100369	51533	10993	3763	19300	185958	11157.48	11.97	157147	9428.82	9.08		
June. 1993	74929	61590	18267	4287	25892	184965	11097.9	11.90	211336	21680.16	12.21		
July. 1993	38252	56682	17386	3489	28242	144051	8643.06	9.27	161923	9715.38	9.36		
Aug. 1993	47801	29893	21394	3305	22620	125013	7500.78	8.04	159917	9595.02	9.24		
Sept. 1993	82244	48674	27008	6186	26331	190443	11426.58	12.26	148876	8932.56	8.60		
JUMLA	608523	471170	185270	33009	256003	1553975	93238.5	100.00	1730730	103843.80	100.00		
% KWA NAMNA	39.16	30.32	11.92	2.13	16.47	100.00							

SCHEDULE II												
UCHAMBUZI WA MAFUNGU KUTOKA OCTOBA, 1992 MPAKA SEPTEMBER 30, 1993												
(MAGUNIA YA KILO 60)												
TAREHE	MAFUNGU MAKUBWA	MAFUNGU MADOGO	MAFUNGU T.	MAFUNGU K/NO.1	KCHB	ESTATE BULKS	JUMIA	TANI	% KWA MWEZI	JUMIA	TANI	% KWA MWEZI
								1991/92				
OCT. 1992	23420	6010	-	-	-	1045	30475	1828.50	6.43	49419	2965.14	7.48
NOV. 1992	27168	19469	-	3384	-	10313	60334	3620.04	12.73	58171	3490.26	8.81
DEC. 1992	34757	5434	-	-	-	-	40191	2411.46	8.48	102386	6143.16	15.50
JAN. 1993	28128	26615	-	-	-	-	54743	3284.58	11.55	42977	2578.62	6.51
FEB. 1993	24252	26757	-	-	-	401	51410	3084.60	10.85	41815	2508.90	6.33
MAR. 1993	25194	5207	-	-	-	286	30687	1841.22	6.48	34422	2065.32	5.21
APR. 1993	17856	5434	-	-	-	6817	30107	1806.42	6.36	47061	2823.66	7.13
MAY. 1993	13692	6224	-	-	-	5355	25271	1516.26	5.33	51723	3103.38	7.83
JUNE. 1993	16536	4178	-	-	-	1588	22302	1338.12	4.71	60300	3618.00	9.13
JULY. 1993	19015	18725	-	-	-	5178	42918	2575.08	9.06	56335	3380.10	8.53
AUG. 1993	25865	19067	-	-	-	4955	49887	2993.22	10.53	57869	3472.14	8.76
SEPT. 1993	12174	18215	-	-	-	5072	35461	2127.66	7.49	57984	3479.04	8.78
JUMLA	268057	161335	-	3384	-	41010	473786	28427.16	100.00	660462	39627.72	100.00
% KWA NAMNA	56.58	34.05	-	0.71	-	8.66	100.00					
1991/92 KWA NAMNA	65.25	29.21	0.03	-	0.9	4.61	100.00					

SCHEDULE III											
UCHAMBUZI WA HIFADHI KUTOKA 1992 MPAKA 1993											
(MAGUNIA YA KILO 60)											
										1991/92	
TAREHE	KAHAWA HOUSE	GHALA ONE	DANDORA STORES	YARROW RD STORE	JUMLA YA MAGUNIA	TANI	% KWA MWEZI	JUMLA MAGUNIA	TANI	% KWA MWEZI	
OCT. 1992	192598	147728	125766	96536	562628	33757.68	11.23	476828	28609.68	8.58	
NOV. 1992	144006	138233	135890	104839	522968	31378.08	10.44	481551	28893.06	8.67	
DEC. 1992	119827	150109	118975	73404	462315	27738.90	9.23	417426	25045.56	7.52	
JAN. 1993	98792	153013	90628	78742	421175	25270.50	8.41	349457	20967.42	6.29	
FEB. 1993	115985	108490	57015	66786	348276	20896.56	6.96	376767	22606.02	6.78	
MAR. 1993	158831	74148	32832	37702	303513	18210.78	6.06	425780	25546.80	7.67	
APR. 1993	197732	93882	22881	39775	354270	21256.20	7.07	458758	27525.48	8.26	
MAY. 1993	223050	123111	26049	37549	409759	24585.58	8.18	453362	27201.72	8.16	
JUNE. 1993	223113	143996	40076	32213	439398	26363.88	8.77	487116	29226.96	8.77	
JULY. 1993	169249	147928	36999	41925	396101	23766.06	7.91	498407	29904.42	8.97	
AUG. 1993	146301	119469	44727	52423	362920	21775.20	7.25	538601	32316.06	9.7	
SEPT. 1993	181740	129766	59974	53653	425133	25507.98	8.49	590609	33436.54	10.63	
JUMLA	1971224	1529873	791812	715547	5008456	300507.36	100.00	5554662	333279.7	100.00	
% KWA NAMNA	39.36	30.55	15.81	14.28	100.00						

SCHEDULE IV												
KAHAWA ILIYOTOLEWA KUTOKA OCTOBA MOSI 1992 MPAKA SEPTEMBER 30, 1993												
(MAGUNIA YA KILO 60)												
TAREHE	KILINDINI PORT (MSA	MAGALA YA EMBAKASI	WAUZA WAUZA (NBI)	WAUZA (MSA)	JUMLA	TANI	% KWA MWEZI	JUMLA	TENI	% KWA MWEZI	1991/92	
OCT. 1992	16126	23053	26867	76464	142510	8550.60	8.30	168358	10101.48	10.10		
NOV. 1992	26956	20404	16893	73157	137410	8244.60	8.00	153133	9187.98	9.19		
DEC. 1992	23853	29713	18824	81120	153510	9210.60	8.94	124551	7473.06	7.47		
JAN. 1993	17145	21810	20605	49470	109030	6541.80	6.35	133738	8024.28	8.02		
FEB. 1993	11984	12015	21845	73463	119307	7158.42	6.95	95277	5716.62	5.72		
MAR. 1993	10975	24312	34439	95198	164924	9895.44	9.61	132241	7934.46	7.93		
APR. 1993	8119	23562	26230	84305	142216	8532.96	8.28	136940	8216.40	8.21		
MAY. 1993	4408	24804	22344	82491	134047	8042.82	7.81	163264	9795.84	9.79		
JUNE. 1993	5038	29732	24014	92091	150875	9052.50	8.79	174187	10451.22	10.45		
JULY. 1993	6956	31994	31353	119317	189620	11377.20	11.04	161018	9661.08	9.66		
AUG. 1993	5595	31055	19740	90823	147213	8832.78	8.57	125690	7541.40	7.54		
SEPT. 1993	3532	27715	28686	66405	126338	7580.28	7.36	98624	5917.44	5.92		
JUMLA	140687	300169	291840	984304	1717000	103020.00	100.00	1667021	100021.3	100.00		
% KWA NAMNA	8.9	17.48	17.00	57.33	100.00							

11 Taarifa ya Kifedha

8.1.2 Huu ni muhtasari wa viwango vya mwanzoni na vifuatavyo vya malipo ya muda kwa kahawa iliyosafishwa, mbuni iliyokombolewa na robusta maganda katika mwaka huo:-

	Pauni za Kenya Kila Tani
Kiwango cha malipo ya muda mwanzoni	977 78
Malipo ya kwanza ya muda ya uainishaji hadi 30/03/93	<u>195.16</u>
	1,173 14
Malipo ya pili ya muda ya uainishaji hadi 19/04/93	<u>234.62</u>
	1,407.76
Malipo ya tatu ya muda ya uainishaji hadi 4/06/93	—
Malipo ya nne ya muda ya uainishaji hadi 9/09/93	<u>563.62</u>
	1,971 38
Malipo ya tano ya muda ya uainishaji hadi 27/11/93	<u>308.13</u>
	2,279 51
Malipo ya mwisho kwa mwaka huo	<u>1,666.24</u>
	3,945 75
Kahawa mseto kwa mwaka huo	<u>17.31</u>
Malipo kwa jumla ya kahawa iliyosafishwa mbuni iliyokombolewa na robusta maganda	3,963.06

Katika mwaka huo, viwango hivyo vilirekebishwa mara moja kuanzia 30.3.93 kama ifuatavyo:-

Malipo ya mafungu ya mwanzoni:

Mafungu mazito pekee	500	625
Malipo ya Kisehemu:-		
Ya kwanza pekee	800	1,000
Ya pili pekee	300	375
Ya tatu na epesi	100	250
Mbuni Mpya	60	150
Robusta Maganda	50	125

Kulikuwa na ongezeko nzuri katika bei za kahawa kwa mwaka huo na kuongeza viwango vya juu vya malipo kwa wakulima hadi Pauni 3,9634.06 kwa tani ikilinganishwa na Pauni 2,363.50 katika mnada wa pamoja wa 1992/93.

Malipo kwa Wakulima

Viwango vifuatavyo vya malipo vilitumika mwanzoni mwa mwaka huo:-

Malipo ya mafungu ya mwanzoni

	Viwango Kila Mfuko Sh.	Kahawa Safi Sawa na Tani Pauni
Malipo ya mafungu ya mwanzoni	500	625

Malipo ya mafungu ya mwanzoni,-

Malipo ya Kisehemu

Ya kwanza pekee	600	750
Ya pili pekee	300	375
Ya tatu pekee	100	150
Mbuni mpya	60	150
Robusta Maganda	50	125

