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**KENYA NATIONAL TRADING CORPORATION LTD  
ANNUAL REPORT AND ACCOUNTS  
FOR THE YEAR ENDED 30TH  
JUNE 1995**

**KNTC**

***Report of the Auditor General (Corporations) on the  
Accounts of Kenya National Trading Corporation Limited  
for the year ended 30th June 1995***

# **KENYA NATIONAL TRADING CORPORATION LIMITED**

## **REPORT AND ACCOUNTS FOR THE YEAR ENDED 30TH JUNE 1995**

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# KENYA NATIONAL TRADING CORPORATION LIMITED

## DIRECTORS' REPORT FOR THE YEAR ENDED 30<sup>TH</sup> JUNE 1995

The Directors' submit their report with the audited accounts for the year ended 30th June 1995.

### PRINCIPAL ACTIVITIES

The Corporation is in distribution trade for various products.

| RESULTS                                             | 1995<br>K£S  | 1994<br>K£S |
|-----------------------------------------------------|--------------|-------------|
| Profit/(Loss) before Tax                            | (20,663,529) | 665,200     |
| Tax                                                 | —            | (232,820)   |
| Profit /(Loss) After Tax                            | (20,663,529) | 432,380     |
| Extra Ordinary Item                                 | (3,122,598)  | 4,294,183   |
| Profit /(Loss) After Tax and<br>Extra Ordinary Item | (23,786,127) | (3,861,803) |
| Accumulated Profit /(Loss) B /Forward               | (1,927,670)  | 1,934,130   |
| Proposed dividends                                  | —            | —           |
| Profit /(Loss) Carried Forward                      | (25,713,797) | (1,967,670) |

### DIRECTORS

The Directors who held office this year were:-

|                                                 |   |                           |
|-------------------------------------------------|---|---------------------------|
| Mr. T.M. Sagwe                                  | - | Chairman                  |
| Mr. A. M. Maganga                               | - | Managing Director         |
| Mr. K. Kaittanyi                                | - | Executive Director (ICDC) |
| The Permanent Secretary<br>Ministry of Commerce |   |                           |
| Prof. F.M. Onyango                              |   |                           |
| Mr. W.K. Maima                                  |   |                           |
| Mr. J.S. Solitei                                |   |                           |
| Mr. E.M. Mweu                                   |   |                           |
| Prof. G.S. Eshiwani                             |   |                           |

**KENYA NATIONAL TRADING CORPORATION LIMITED**  
**DIRECTORS' REPORT FOR THE YEAR ENDED 30TH JUNE 1995**

**AUDITORS**

The Auditor General (Corporations) who held office during the year will continue in office in accordance with the Exchequer and audit Act. Cap. 412.

**BY ORDER OF THE BOARD**



**L. W. Wanjohi (Mrs)**  
**COMPANY SECRETARY**

DATE 2<sup>nd</sup> April, 1997

**REPORT OF THE AUDITOR-GENERAL (CORPORATIONS) ON THE ACCOUNTS  
OF KENYA NATIONAL TRADING CORPORATION LIMITED FOR THE YEAR  
ENDED 30TH JUNE 1995**

I have examined the accounts of the Kenya National Trading Corporation Limited for the year ended 30 June 1995 in accordance with Section 29 (2) of the Exchequer and Audit Act (Cap 412). I have obtained all the information and explanations that were required for the purpose of the audit. Proper books of accounts have been kept and the accounts are in agreement therewith and comply with the Companies Act /Cap 486).

Subject to the reservations set out herebelow, in my opinion, the accounts when read together with the notes thereon, give a true and fair view of the state of affairs of the Company as at 30 June 1995 and of its loss and source and application of funds for the year ended on that date.

**1. GOING CONCERN**

As previously reported the Corporation continued to experience serious liquidity problems. As at 30th June 1995, the Balance Sheet reflected a negative working capital of Kshs. 569,009,580 compared to a figure of Kshs. 105,797,940 in 1993/94. Further, the bank overdraft increased from Kshs. 237,549,160 in 1993/94 to Kshs. 377,587,640 in 1994/95 while the creditors increased from Kshs. 962,878,280 to Kshs. 1,053,245,840 during the same period. Evidently, the Company was relying on its creditors and bankers to finance its operations. The accounts have therefore been prepared on a going concern basis assuming that the Company will continue to get support from its creditors, the parent ministry and its bankers.

**2. FIXED ASSETS**

As previously reported, included in the fixed asset figure of Kshs. 490,998,920 is an amount of Kshs. 30,462,540 being the value of land L.R. No. 209/10343 - Loita street, which was apparently surrendered to the Commissioner of Lands, without the Board's approval. I have been informed that it was surrendered because the Corporation had failed to develop it within the stipulated time. Information available shows that the plot was passed on to a private firm which sold it to a financial institution. I have been informed by the management that it has requested the Commissioner of Lands to refund to the Corporation the amount of Kshs. 30,462,540 but there is no evidence to show that it is likely to be compensated. Consequently, the amount of Kshs. 30,462,540 included in the fixed assets may not be realised.

Also included in the figure of fixed assets shown in the Balance Sheet is Plot No. Karatina/Block/1/71, valued at Kshs.250,000 whose lease has expired and the management has not indicated the action it is taking to secure the renewal of the lease.

Further, the Corporation's plot in Iten town has no title documents and the management has not explained why it has not applied for the title since 1983 when the letter of allotment was issued. Besides, the Corporation's undeveloped plot at Maragua town, with a lease period of 99 years is being used by a motor repair garage whose proprietor claims the plot's ownership. The management has not indicated how it intends to solve the impending problem.

### **3. DEBTORS**

Included in the debtors figure of Kshs.347,743,660 shown in the Balance Sheet is an amount of Kshs.7,000,000 and Kshs.89,247,100 owed by a private firm and a collapsed bank respectively for goods which were never supplied to the Corporation. The amount of Kshs.7,000,000 paid to the private firm for supply of fertilizer is not likely to be recovered as I have not seen evidence of firm arrangements between the firm and the Corporation on the clearing of the debt. I am, however, informed that the Corporation had a case in court in relation to the amount owed by the private bank but I have not received any indication on the outcome of the case.

In addition to the above mentioned debts, are amounts totalling Kshs.20,030,060 owed by various firms as a result of bounced cheques some of which have been outstanding since 1993. The customers' bounced cheques were as a result of non compliance with internal controls on acceptance of cheques. The Management has explained that it is making arrangements through their lawyers to recover these amounts.

Also outstanding is an amount of Kshs.645,320 owed by past members of staff who left the Corporation. The Corporation has indicated that arrangement are underway to collect the amounts from their final pension dues.

### **4. EXTRA ORDINARY ITEM - Kshs.64,828,960**

In my previous reports, I referred to a loan of Kshs.600,000,000 which the Corporation had borrowed from a bank without parliamentary approval for sugar importation and stated that out of the sale of this sugar, the Corporation suffered a loss of Kshs. 250,256,000. Besides this loss, the Corporation paid penalties of Kshs. 87,646,120 to the lending bank for non compliance with the terms of the loan and a further penalty of Kshs.83,622,660 to the Commissioner of Customs and Excise after applying monies due to him irregularly to service the same loan. Besides the penalty paid to the Commissioner of Customs and Excise, mentioned above and included in the extra ordinary items charged in these accounts, was a further payment of Kshs.2,600,000 being VAT payment on behalf of a subsidiary company previously privatised and on which the Corporation had made a loss on privatisation.

It would appear that the Corporation suffered the above losses and penalties as a result of the importation of the sugar at a loss, a fact which the management was clearly well aware of even before the importation.

## **5. OPERATIONS OF THE CORPORATION**

During the year under review, the Corporation made a net loss of Kshs.413,250,580.00 as compared to a net profit of Kshs. 8,647,600.00 the previous year. From the accounts, much of this loss, about Kshs. 147,005,400 was from activities which ordinarily should have shown profits even with a little bit of business acumen. The management has not given reasons why the Corporation run those main areas at a loss during the year under review.

A further glaring contribution to this big loss was the bank charges and interests levied by the banks of Kshs.135,446,760 as compared to Kshs,32,556,660 the previous year. Much of this charge was as a result of unauthorised bank overdrafts drawn by the Corporation as well as charges on letters of credit opened and passed to third parties, who in most cases did not honour the supplies and when honoured were at exceptionally high prices.

Further contribution towards the high losses for the year would also have been as a result of breakdown in internal controls in various depots. a case in point, is losses or shortages of stores in Kisumu depot where 33 bags of sugar, 125 bags of cement and a number of pints of paint were found missing. The management had promised to investigate the losses but I had not seen the report on this investigation as at the date of this report.



**W. K. KEMEI**  
**AUDITOR-GENERAL (CORPOTATIONS)**

19 May 1997

# **KENYA NATIONAL TRADING CORPORATION LIMITED**

## **PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30<sup>TH</sup> JUNE 1995**

|                                                     | NOTES | 1995<br>K£S           | 1994<br>K£S          |
|-----------------------------------------------------|-------|-----------------------|----------------------|
| Turnover                                            |       | 66,269,267            | 417,096,120          |
|                                                     |       | <hr/>                 | <hr/>                |
| Profit /(Loss) before Tax                           |       | (20,663,529)          | 665,200              |
| Extra Ordinary Item                                 | 16    | (3,122,598)           | (4,294,183)          |
| Taxation                                            |       | <hr/>                 | (232,820)            |
|                                                     |       | <hr/>                 | <hr/>                |
| Profit /(Loss) After Tax and<br>Extra Ordinary Item | 14    | (23,786,127)          | (3,861,803)          |
| Profit/(Loss) B/Forward                             |       | (1,927,670)           | 1,934,133            |
|                                                     |       | <hr/>                 | <hr/>                |
| Accumulated Profit /(Loss) C/Forward                |       | (25,713,797)<br>===== | (1,927,670)<br>===== |

# KENYA NATIONAL TRADING CORPORATION LIMITED

## BALANCE SHEET FOR THE YEAR ENDED 30<sup>TH</sup> JUNE 1995

| FIXED ASSETS               | NOTE   | 1995<br>K£S         | 1994<br>K£S         |
|----------------------------|--------|---------------------|---------------------|
| Fixed Assets               | 4      | 24,548,946          | 11,583,892          |
| Associated Companies       | 5      | 30,090              | 30,090              |
| Subsidiary Companies       | 6      | 158,400             | 158,400             |
| Long Term Investments      | 10 (b) | 1,756,150           | 1,875,000           |
|                            |        | <u>26,493,586</u>   | <u>13,647,382</u>   |
| <b>CURRENT ASSETS</b>      |        |                     |                     |
| Stocks                     | 7      | 25,879,032          | 35,064,711          |
| Deposits                   | 8      | 86,345              | 86,345              |
| Debtors                    | 9      | 17,387,182          | 19,004,313          |
| Short Term Investments     | 10(a)  | -                   | 1,560,838           |
| Bank and cash Balances     | 11     | (578,709)           | 61,250              |
|                            |        | <u>42,773,850</u>   | <u>55,777,357</u>   |
| <b>CURRENT LIABILITIES</b> |        |                     |                     |
| Bank Overdrafts            | 11     | 17,520,430          | 11,877,458          |
| Creditors and Accruals     | 12     | 52,662,292          | 48,143,914          |
| Taxation                   |        | 1,041,607           | 1,045,982           |
|                            |        | <u>(71,224,329)</u> | <u>(61,067,354)</u> |
| <b>NET CURRENT ASSETS</b>  |        | (28,450,479)        | (5,289,897)         |
|                            |        | <u>(1,956,893)</u>  | <u>8,357,485</u>    |
| <b>FINANCED BY:-</b>       |        |                     |                     |
| Share Capital              | 13     | 1,600,00            | 1,600,00            |
| Profit and (Loss) Account  | 14     | (25,713,797)        | (1,927,670)         |
| Capital Reserve            |        | 1,799,350           | 1,918,200           |
| Revaluation Reserve        |        | 20,357,554          | 6,766,955           |
|                            |        | <u>(1,956,893)</u>  | <u>8,357,485</u>    |

DIRECTOR.....

DATED 2/4/97

DIRECTOR.....

DATED 2/4/97

# KENYA NATIONAL TRADING CORPORATION LIMITED

## STATEMENT OF SOURCE AND APPLICATION OF FUNDS

**FOR THE YEAR ENDED 30<sup>TH</sup> JUNE 1995**

| SOURCE OF FUNDS                                             | NOTES | 1995<br>K£S         | 1994<br>K£S         |
|-------------------------------------------------------------|-------|---------------------|---------------------|
| Profit/(Loss) before Taxation                               |       | (20,663,529         | 665,200             |
| Extra Ordinary Item                                         | 16    | <u>(3,122,598)</u>  | <u>(4,294,183)</u>  |
|                                                             |       | (23,786,127)        | (3,628,983)         |
|                                                             |       | =====               | =====               |
| <b>ADD/DEDUCT ITEMS NOT INVOLVING<br/>MOVEMENT OF FUNDS</b> |       |                     |                     |
| Depreciation                                                |       | 630,189             | 432,927             |
| Profit on sale of Investment                                |       | (1,069,685)         | —                   |
| Extra Ordinary Item                                         |       | 4,181,133           | —                   |
| Prior year Item                                             | 14    | —                   | (760,119)           |
|                                                             |       | =====               | =====               |
| Total Generated from normal<br>Operations                   |       | (20,163,340)        | (3,956,175)         |
| <b>ADD. Funds from other sources</b>                        |       |                     |                     |
| Reduction in subsidiary Companies                           |       | —                   | 1,431,787           |
| Proceeds of disposal of investment                          |       | 932,253             | —                   |
| Total Generated from all sources                            |       | <u>(19,231,087)</u> | <u>(2,524,388)</u>  |
|                                                             |       | =====               | =====               |
| <b>DEDUCT: APPLICATION OF FUNDS</b>                         |       |                     |                     |
| Purchase of Fixed assets                                    |       | (7,555)             | 85,108              |
| Subsidiary VAT                                              |       | (130,000)           | —                   |
| (Extra Ordinary Item)                                       |       | —                   | —                   |
| Tax Paid                                                    |       | (4,375)             | 84,675              |
|                                                             |       | <u>(141,930)</u>    | <u>169,783</u>      |
|                                                             |       | <u>(19,373,017)</u> | <u>(2,694,171)</u>  |
|                                                             |       | =====               | =====               |
| <b>CHANGES IN WORKING CAPITAL</b>                           |       |                     |                     |
| Stocks                                                      |       | (9,185,679)         | (16,438,174)        |
| Debtors                                                     |       | (1,617,130)         | 5,950,977           |
| Creditors                                                   |       | (2,126,857)         | 24,582,020          |
|                                                             |       | =====               | =====               |
|                                                             |       | (12,929,666)        | 14,094,823          |
|                                                             |       | =====               | =====               |
| <b>MOVEMENT IN NET LIQUID FUNDS</b>                         |       |                     |                     |
| Increase/Decrease) in Bank                                  |       | 760,459             | (2,309,565)         |
| Investments of Treasury Bills                               |       | (1,560,838)         | (5,493,845)         |
| Increase in Bank Overdraft                                  |       | (5,642,972)         | (8,985,584)         |
|                                                             |       | <u>(6,443,351)</u>  | <u>(16,788,994)</u> |
|                                                             |       | <u>(19,373,017)</u> | <u>(2,694,171)</u>  |
|                                                             |       | =====               | =====               |

# **KENYA NATIONAL TRADING CORPORATION LIMITED**

## **NOTES TO THE ACCOUNTS**

### **REPORT AND ACCOUNTS FOR THE YEAR ENDED 30TH JUNE 1995**

#### **1. SIGNIFICANT ACCOUNTING POLICIES**

The following paragraphs describe the significant accounting policies used by the Corporation.

**(a) Accounting Convention**

The accounts have been prepared under the historical cost convention.

**(b) Depreciation**

Depreciation is calculated to write off the cost/valuation of fixed assets on a straight line basis over the expected useful lives. The annual rates used are as follows:

Land and Building 2%

Machinery & Equipment 20%

Furniture & Fittings 15%

Motor Vehicles 20%

Leasehold land and buildings are amortised over 50 years or the period of the lease, whichever is less.

**(c) Stocks**

Stocks are stated at the lower cost and net realisable value. In arriving at the cost the simple average method of valuation has been used.

**(d) Turnover**

Turnover consists of the gross invoice value of goods.

**(e) Consolidation**

The Corporation does not consolidate the accounts of its subsidiaries and associated companies as it is a wholly owned subsidiary of Industrial & Commercial Development Corporation Limited (ICDC).

# KENYA NATIONAL TRADING CORPORATION LIMITED

## NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 30TH JUNE 1995

### 2. PROFIT BEFORE TAX

Profit before tax is stated after charging:-

|                        | 1995<br>K£S   | 1994<br>K£S   |
|------------------------|---------------|---------------|
| Depreciation           | 630,189       | 432,927       |
| Auditors Remuneration  | 39,250        | 39,250        |
| Directors Remuneration | <u>50,511</u> | <u>27,971</u> |

3. Tax is charged at source on interest earned at 10% with-holding Tax. Drought Levy at 2.5% on profit is not applicable due to trading loss.

# KENYA NATIONAL TRADING CORPORATION LIMITED

## NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 30<sup>TH</sup> JUNE 1995

### 4.(A) FIXED ASSETS

|                            | LEASEHOLD LAND<br>& BUILDINGS | MACHINERY &<br>OFFICE EQUIP | FURNITURE<br>& FITTINGS | MOTOR<br>VEHICLES | TOTALS      |
|----------------------------|-------------------------------|-----------------------------|-------------------------|-------------------|-------------|
|                            | K£S                           | K£S                         | K£S                     | K£S               | K£S         |
| <b>Cost / Valuation</b>    |                               |                             |                         |                   |             |
| 1st July 1994              | 23,408,000                    | 718,756                     | 481,331                 | 523,921           | 25,132,039  |
| Loita Street Plot          | 1,523,127                     | —                           | —                       | —                 | 1,523,127   |
| Additions                  | —                             | 4,295                       | 3,260                   | —                 | 7,555       |
| Disposals                  | —                             | —                           | —                       | (29,105)          | (29,105)    |
| 30th June 1995             | 24,931,127                    | 723,051                     | 484,591                 | 494,846           | 26,633,616  |
| =====                      |                               |                             |                         |                   |             |
| <b>Depreciation</b>        |                               |                             |                         |                   |             |
| 1st July 1994              | 108,184                       | 595,530                     | 314,004                 | 462,958           | 1,480,676   |
| Charge for the year        | 466,000                       | 81,066                      | 44,040                  | 36,173            | 627,278     |
| Disposals                  | —                             | —                           | —                       | (23,284)          | (23,284)    |
| 30th June 1995             | (574,184)                     | (676,596)                   | (354,044)               | (475,847)         | (2,084,670) |
| =====                      |                               |                             |                         |                   |             |
| <b>NET BOOK VALUE -K£S</b> |                               |                             |                         |                   |             |
| 30th June 1995             | 24,356,943                    | 46,456                      | 126,547                 | 19,000            | 24,548,946  |
| 30th June 1994             | 11,232,344                    | 123,226                     | 167,327                 | 60,993            | 11,583,892  |

4. B) The Loita Street Plot LRNo. 209/10343 valued at Kshs.30,462,543.50 in the Accounts was repossessed by the Government in November 1991.

4. C). Land and Buildings were valued by Kinyua and Koech in July 1994. The valuation has increased depreciation charge by Kshs.3,925,240.00.

### 5. ASSOCIATED COMPANIES

|                                               | 1995<br>K£S   | 1994<br>K£S   |
|-----------------------------------------------|---------------|---------------|
| WAFCO LIMITED: 30,090 shares<br>@ 20,.00 each | 30,090        | 30,090        |
|                                               | <u>30,090</u> | <u>30,090</u> |
|                                               | =====         | =====         |

# **KENYA NATIONAL TRADING CORPORATION LIMITED**

## **NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 30<sup>TH</sup> JUNE 1995**

**KNTC has not prepared consolidated financial statements for its associated companies as it is a wholly owned subsidiary of INDUSTRIAL & COMMERCIAL DEVELOPMENT CORPORATION (ICDC). This is in accordance with the provisions of KENYAN ACCOUNTING STANDARD NUMBER 12, ACCOUNTING FOR ASSOCIATED COMPANIES.**

### **6. SUBSIDIARY COMPANIES**

| <b>Kenya Shipping Agency</b>                  | <b>1995<br/>K£S</b>   | <b>1994<br/>K£S</b>   |
|-----------------------------------------------|-----------------------|-----------------------|
| 158,400 ordinary shares of<br>Kshs.20.00 each | 158,400               | 158,400               |
|                                               | <u>158,400</u><br>=== | <u>158,400</u><br>=== |

# KENYA NATIONAL TRADING CORPORATION LIMITED

## NOTES TO THE ACCOUNTS

### FOR THE YEAR ENDED 30<sup>TH</sup> JUNE 1995

Kenya National Trading Corporation Limited has not prepared consolidated financial statements for its subsidiary companies as it is a wholly owned subsidiary of INDUSTRIAL AND COMMERCIAL DEVELOPMENT CORPORATION. This is in accordance with the provisions of KENYA ACCOUNTING STANDARD NUMBER 11. ACCOUNTING FOR SUBSIDIARY COMPANIES.

|                                   | 1995<br>K£S | 1994<br>K£S |
|-----------------------------------|-------------|-------------|
| <b>7. STOCKS</b>                  |             |             |
| Stocks                            | 26,240,803  | 35,426,482  |
| LESS: Provisions for obsolescence | (361,771)   | (361,771)   |
|                                   | <hr/>       | <hr/>       |
|                                   | 25,879,032  | 35,064,711  |
|                                   | <hr/>       | <hr/>       |
| <b>8. DEPOSITS</b>                |             |             |
| Imports                           | 86,345      | 86,345      |
|                                   | <hr/>       | <hr/>       |
|                                   | 86,345      | 86,345      |
|                                   | <hr/>       | <hr/>       |
|                                   | == == ==    | == == ==    |

# KENYA NATIONAL TRADING CORPORATION LIMITED

## NOTES TO THE ACCOUNTS

**FOR THE YEAR ENDED 30<sup>TH</sup> JUNE 1995**

|                             | 1995<br>K£S | 1994<br>K£S |
|-----------------------------|-------------|-------------|
| <b>9. DEBTORS</b>           |             |             |
| Other Trade Debtors         | 1,311,382   | 998,740     |
| Trade Debtors               | 8,820,523   | 10,287,789  |
| Teachers Service Commission | 357,815     | 483,358     |
| Receivable Investment       | 1,583,546   | —           |
| Claims for short Supplies   | 6,387,587   | 5,869,332   |
| Staff Debtors               | 1,018,361   | 1,388,087   |
| Other Debtors               | 593,647     | 2,662,685   |
|                             | <hr/>       | <hr/>       |
|                             | 20,072,861  | 21,689,991  |
| LESS: Bad Debts Provision   | (2,685,678) | (2,685,678) |
|                             | <hr/>       | <hr/>       |
|                             | 17,387,183  | 19,004,313  |
|                             | =====       | =====       |

## 10. INVESTMENTS

- a) Short term investments comprise of fixed deposits held in banks. This is in accordance with the provisions of KENYAN ACCOUNTING STANDARD NUMBER 14, ACCOUNTING FOR INVESTMENTS.
- b) Long term investments comprise of 17.4% shareholding in Uchumi Supermarkets Kenya Ltd. i.e. 7.025 million shares at par value of Kshs. 5.00 per share.

|                                   | 1995<br>K£S  | 1994<br>K£S  |
|-----------------------------------|--------------|--------------|
| <b>11. BANK AND CASH BALANCES</b> |              |              |
| Bank overdraft                    | (17,520,430) | (11,877,458) |
| Cash at Bank                      | (638,959)    | 1,560,838    |
| Cash in hand                      | 60,250       | 61,250       |
|                                   | <hr/>        | <hr/>        |
|                                   | (18,099,139) | (10,255,370) |
|                                   | =====        | =====        |

# KENYA NATIONAL TRADING CORPORATION LIMITED

## NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 30<sup>TH</sup> JUNE 1995

|                                                                                       | 1995<br>K£S         | 1994<br>K£S        |
|---------------------------------------------------------------------------------------|---------------------|--------------------|
| <b>12. CREDITORS</b>                                                                  |                     |                    |
| Exercise Duty                                                                         | 12,857,294          | 8,676,161          |
| Ministry of Commerce                                                                  | 30,557,275          | 30,557,275         |
| Other Trade Creditors                                                                 | 6,057,623           | 8,144,518          |
| Deposits                                                                              | 2,519,849           | 386,699            |
| Accruals                                                                              | 670,251             | 379,259            |
| Tax Payable                                                                           | 1,041,607           | 1,045,982          |
|                                                                                       | <u>53,703,899</u>   | <u>49,189,894</u>  |
|                                                                                       | =====               | =====              |
| <b>13. SHARE CAPITAL</b>                                                              |                     |                    |
| Authorised, issued and fully paid<br>1,600,000 ordinary shares of<br>Kshs. 20.00 each | <u>1,600,000</u>    | <u>1,600,000</u>   |
|                                                                                       | =====               | =====              |
| <b>14. PROFIT AND LOSS ACCOUNT</b>                                                    |                     |                    |
| Accumulated surplus (Deficit) B/Fwd                                                   | (1,927,670)         | (9,482,308)        |
| Prior year adjustment                                                                 | —                   | 11,416,441         |
| Restated surplus /(Deficit) B/Fwd                                                     | (1,927,670)         | 1,934,133          |
| Surplus /(Deficit) for the year                                                       | <u>(23,786,127)</u> | <u>(3,861,803)</u> |
|                                                                                       | <u>(25,713,797)</u> | <u>(1,927,670)</u> |
|                                                                                       | =====               | =====              |
| <b>Prior Year Items Comprise</b>                                                      |                     |                    |
| 1. Writing back of Dividends                                                          | —                   | 3,000,000          |
| 2. Writing back of Tax                                                                | —                   | 9,176,560          |
| 3. Penalties imposed by G.B.I.                                                        | —                   | (760,119)          |
|                                                                                       | <u>—</u>            | <u>11,416,441</u>  |
|                                                                                       | =====               | =====              |
| <b>15. CAPITAL RESERVE</b>                                                            |                     |                    |
| <b>a) Bonus share issues</b>                                                          |                     |                    |
| Kenya Shipping Agency                                                                 | 43,200              | 43,200             |
| Uchumi Supermarkets                                                                   | 1,756,150           | 1,875,000          |
| <b>b) Revaluation Reserve</b>                                                         | <u>20,357,554</u>   | <u>6,766,955</u>   |
|                                                                                       | <u>22,156,904</u>   | <u>8,685,155</u>   |
|                                                                                       | =====               | =====              |

# KENYA NATIONAL TRADING CORPORATION LIMITED

## NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 30<sup>TH</sup> JUNE 1995

|                                                                     |             |
|---------------------------------------------------------------------|-------------|
| <b>16. EXTRA ORDINARY ITEMS -1994</b>                               | <b>K£S</b>  |
| (i) Loss on disposal of Mepal Plastics<br>a wholly owned subsidiary | (671,996)   |
| (ii) Penalties levied by G.B.I. Ltd<br>International                | (3,622,187) |
|                                                                     | <hr/>       |
|                                                                     | 4,294,183)  |
|                                                                     | <hr/> <hr/> |

### EXTRA ORDINARY ITEMS - 1995

|                                                                                    |             |
|------------------------------------------------------------------------------------|-------------|
| (i) Payment of V.A.T. on behalf of Mepal<br>Plastics                               | (130,000)   |
| (ii) Penalties by Commisioner of Customs<br>and Excise Duty                        | (4,181,133) |
| (iii) Profit on sale of 475,400 shares of<br>investment in Uchumi Supermarkets Ltd | 1,188,535   |
|                                                                                    | <hr/>       |
|                                                                                    | (3,122,598) |
|                                                                                    | <hr/> <hr/> |

# KENYA NATIONAL TRADING CORPORATION LIMITED

## REPORT AND ACCOUNTS FOR THE YEAR ENDED 30TH JUNE 1995

### TRADING ACCOUNT IN KES

|                                | 1995       |               |                      | 1994        |               |              |
|--------------------------------|------------|---------------|----------------------|-------------|---------------|--------------|
|                                | SALES      | COST OF SALES | GROSS PROFIT /(LOSS) | SALES       | COST OF SALES | GROSS PROFIT |
| Sugar                          | 27,073,294 | 28,325,518    | (1,252,224)          | 323,691,402 | 317,202,402   | 6,488,686    |
| Coffee                         | 8,227,941  | 12,114,823    | (3,886,882)          | 9,743,613   | 9,541,912     | 201,701      |
| Cement                         | 15,918,251 | 15,850,097    | 68,154               | 64,501,333  | 61,093,749    | 3,407,584    |
| Salt                           | 551,947    | 421,516       | 130,431              | 405,983     | 366,967       | 39,016       |
| Domestic Appliance             | 36,970     | 143,595       | (106,625)            | 260,417     | 194,077       | 66,340       |
| Fertilizer & Chemicals         | 10,460,857 | 12,672,021    | (2,211,164)          | 13,326,786  | 12,499,893    | 926,893      |
| Bicycles & Bicycle Spare Parts | 819,046    | 968,453       | (149,407)            | 1,255,100   | 1,347,385     | (92,285)     |
| Hardware                       | 2,186,906  | 2,036,440     | 150,469              | 2,897,630   | 2,549,239     | 348,391      |
| Rice                           | 173,326    | 178,786       | (5,460)              | -           | -             | -            |
| OTHERS                         |            |               |                      |             |               |              |
| Toilet Paper                   |            |               |                      |             |               |              |
| Agricultural                   |            |               |                      |             |               |              |
| Sprayers, Paints, etc          | 820,736    | 727,246       | 93,480               | 1,013,836   | 1,738,572     | (724,716)    |
| TOTALS                         | 66,269,267 | 73,438,495    | (7,169,228)          | 417,096,120 | 406,435,510   | 10,661,610   |

# KENYA NATIONAL TRADING CORPORATION LIMITED

## DETAILED PROFIT & LOSS ACCOUNT

FOR THE YEAR ENDED 30TH JUNE 1995

|                            | 1995<br>K£S        | 1994<br>K£S       |
|----------------------------|--------------------|-------------------|
| <b>INCOME</b>              |                    |                   |
| Trading Income (Loss)      | (7,169,228)        | 10,661,610        |
| Dividend Income            | 2,195,440          | 1,883,416         |
| Interest Income            | 70,544             | 847,747           |
| Rent Income                | 606,244            | 440,712           |
| Miscellaneous Income       | 32,946             | 35,596            |
| Directors Fees             | 1,203              | 1,750             |
| Coffee Exchange Gain       | —                  | 63,053            |
| <b>TOTAL INCOME/(LOSS)</b> | <b>(4,262,852)</b> | <b>13,933,884</b> |

## EXPENDITURE

### Staff Costs

|                           |                  |                  |
|---------------------------|------------------|------------------|
| Director's Emoluments     | 50,511           | 27,975           |
| Salaries & Wages          | 4,545,650        | 4,535,458        |
| Casual Labour             | 331,347          | 351,525          |
| N.S.S.F.                  | 29,004           | 38,608           |
| Pension Welfare & Medical | 136,058          | 186,743          |
| Staff Welfare & Medical   | 910,107          | 787,142          |
| Gratuities                | —                | 2,057            |
|                           | <b>6,002,677</b> | <b>5,909,508</b> |

# **KENYA NATIONAL TRADING CORPORATION LIMITED**

## **DETAILED PROFIT AND LOSS ACCOUNT**

**FOR THE YEAR ENDED 30TH JUNE 1995**

| <b>ADMINISTRATION AND<br/>FINANCIAL EXPENDITURE</b>  | <b>1995<br/>K£S</b> | <b>1994<br/>K£S</b> |
|------------------------------------------------------|---------------------|---------------------|
| Advertising                                          | 245,086             | 321,181             |
| Audit Fee                                            | 39,250              | 39,250              |
| Bank Charges and Interest                            | 6,772,338           | 1,627,833           |
| Electricity and Water                                | 39,134              | 69,636              |
| Hire and Repair of Office Equipment                  | 97,578              | 149,170             |
| Hire of Security Escorts                             | 119,116             | 231,764             |
| Insurance                                            | 191,989             | 174,333             |
| Legal and Professional Fees                          | 292,786             | 652,552             |
| Licences                                             | 17,345              | 25,586              |
| Motor Vehicle Expenses                               | 193,219             | 305,372             |
| Postage, Revenue Stamps, Telephones<br>and Telegrams | 513,017             | 701,124             |
| General Transport                                    | 3,677               | 6,888               |
| Rent and Rates                                       | 747,224             | 912,566             |
| Repairs, Maintenance and Cleaning                    | 83,508              | 229,921             |
| Staff Training                                       | 3,708               | 8,973               |
| Stationery, Printing and Publications                | 106,354             | 754,115             |
| Subscriptions/Membership                             | 12,525              | 3,494               |
| Travelling and Entertainment                         | 251,948             | 360,781             |
| Donations                                            | 2,370               | 52,913              |
|                                                      | <hr/>               | <hr/>               |
|                                                      | 9,732,172           | 6,627,452           |
|                                                      | =====               | =====               |

**KENYA NATIONAL TRADING CORPORATION LIMITED****DETAILED PROFIT AND LOSS ACCOUNT****FOR THE YEAR ENDED 30TH JUNE 1995**

|                                                             | 1995<br>K£S                    | 1994<br>K£S                   |
|-------------------------------------------------------------|--------------------------------|-------------------------------|
| <b>OTHER COSTS</b>                                          |                                |                               |
| Depreciation                                                | 630,189                        | 432,927                       |
| Provision for Doubtful debts                                | —                              | —                             |
| Provision for obsolescence                                  | —                              | 183,912                       |
| Sundry Expenses                                             | 35,639                         | 114,883                       |
| Exchange Differences                                        | —                              | —                             |
|                                                             | <u>665,828</u>                 | <u>731,724</u>                |
| <br>Total expenses                                          | <br><u>16,400,677</u>          | <br><u>13,268,684</u>         |
| <br>Net Profit /(Loss) before Tax                           | <br>—                          | <br>665,200                   |
| Tax                                                         | —                              | (232,820)                     |
|                                                             | <u>(20,663,529)</u>            | <u>432,380</u>                |
| Net Profit /(Loss) after Tax                                |                                |                               |
| Extra Ordinary Item                                         | <u>3,122,598</u>               | <u>(4,291,183)</u>            |
| <br>Net Profit /(Loss) after Tax and<br>Extra Ordinary Item | <br>(23,786,127)               | <br>3,861,803                 |
| Dividend                                                    | —                              | —                             |
| <br>Profit/(Loss) Carried Forward                           | <br><u><u>(23,786,127)</u></u> | <br><u><u>(3,861,803)</u></u> |

